



Corporate Presentation dbAccess 2016 PTT Group Day

3rd June 2016

PSC Introduction to GPSC, a "PTT Group's Power Flagship"

GPSC, PTT Group's Power Flagship, has been founded to be the power flagship of PTT Group. In 2013-2014, PTT Group were restructured and transferred Power Assets to GPSC. The integration results in a total generating capacity of 1,851 MW of electricity; thereafter GPSC has acquired more to have 1,922 MW of committed electricity, 1,582 tons per hour of steam, 2,080 cubic meters per hour of processed water and 12,000 refrigeration tons of chilled water. GPSC aims to expand to reach secured capacity of 2,800 MW in 2019

KEY MILESTONES



Established Rayong Power Plant (339 MW, steam plant) Transferred 8 PTT's power assets to GPSC

Included in SET100

Complete total electricity capacity of 1,922 MW

1997

2012

2013

2014

2015

2016

2019



Established Sriracha Power Plant (700 MW, combine cycle plant)



Consolidated all PTT's power asset under GPSC





Market Cap* USD 1.3 BN

or 0.3% of SET

PTT Group's Power Flagship,

Listed on Stock Exchange of Thailand

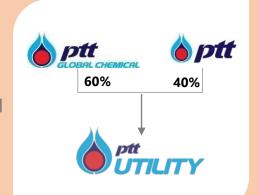


Global Small Cap Indexes

Independent Power (Thailand)



PTT Utility

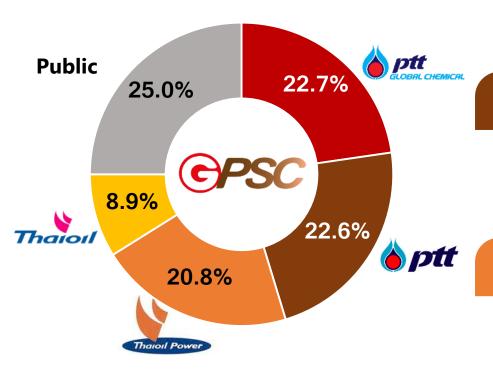


GPSC's Pre-listed Shareholding





GPSC's Shareholding Structure*



Vision

Global Best Practice in Power Business

Mission

Being Power Flagship of PTT Group to Develop, Invest and Operate in Power Business Domestically and Internationally

Goal

- Aims to reach secured capacity of 2,800 MW in 2019
- At least 10% Renewable of GPSC's Portfolio
- At least 30% International Assets in Portfolio
- Attain Top Quartile Performance through OEMS



GPSC GPSC's equity MW capacity of 1,922 MW

BUSINESS PORTFOLIO



Combined Cycle / Cogeneration

- Electricity 1,517 MW
- Steam 1,582 T/H
- Chilled Water 12,000 RT



Renewable Energy

• Electricity 58 MW



Hydroelectric

• Electricity 347 MW



Other Businesses

- 24M Technologies, Inc. (USA)
- Business Service Alliance Co.,Ltd.

STEAM

1,582 T/H (operate 1,441 T/H)

INDUSTRIAL WATER

2,080 Cu.m./H

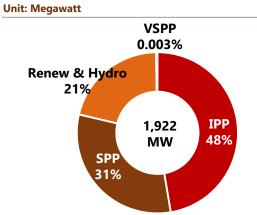
ELECTRICITY

1,922 MW (operate 1,376 MW, under constriction 546 MW)

CHILLED WATER

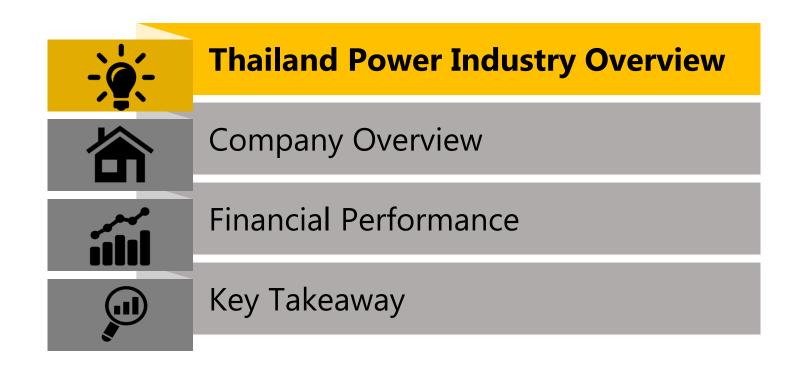
12,000 RT

ELECTRICITY CAPACITY BREAKDOWN



Independent Power Producers IPP Small Power Producers SPP VSPP Very Small Power Producers



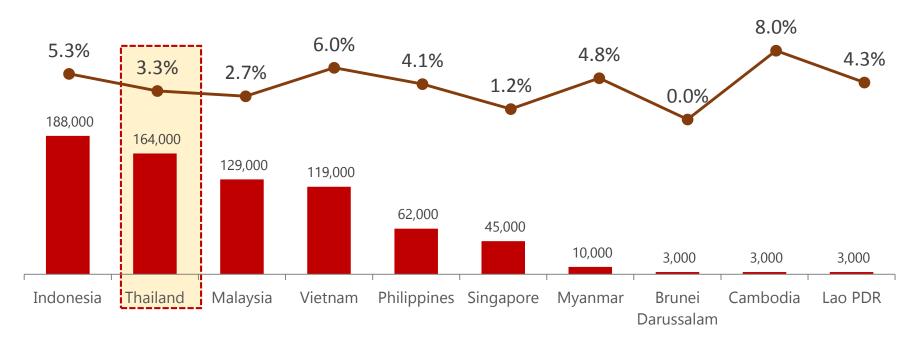




Thailand is the second largest electricity consumer in ASEAN, with energy consumption growth of 3.3% CAGR in next 20 years

- Thailand is the second largest consumer of electricity in ASEAN, second only to Indonesia.
- Considering GPSC profile, whose portfolio is mainly in Thailand, Laos PDR, and potential projects in Myanmar; the company is located in one of the current largest consumers (Thailand) as well as in the emerging and potential consumers of the region (Myanmar and Laos PDR)

Electricity Consumption & Forecasted Energy Consumption Growth (CAGR 2015-2035) (GWh)



■ Electricity Consumption (GWh)

Energy Consumption Growth (%)



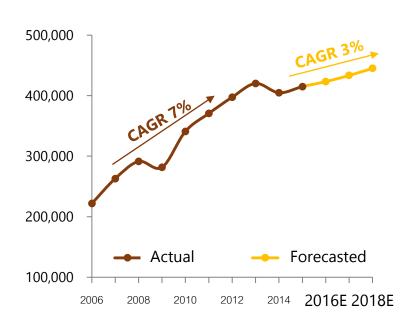


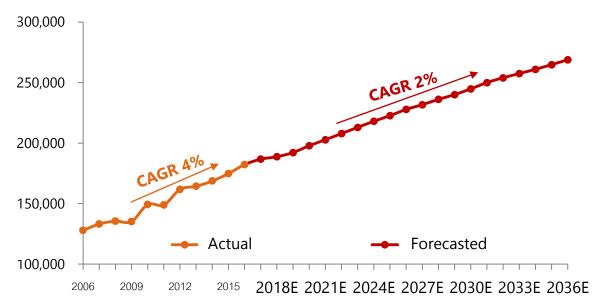
Thailand's electricity consumption grows in tandem with economic growth

- Historically, Thailand's electricity power consumption has been driven by economic growth
- Thailand's GDP and Energy Consumption has expanded in tandem, it is forecasted that GDP will grow at 3% CAGR (2016 onwards) and Electricity Power Consumption will grow at 2% CAGR (2016-2036).
- Given higher economic growth in the future, there will be higher demand for electricity in Thailand

Thailand's historical and forecasted GDP (USD million)

Thailand's Electricity Power Consumption (GWh)

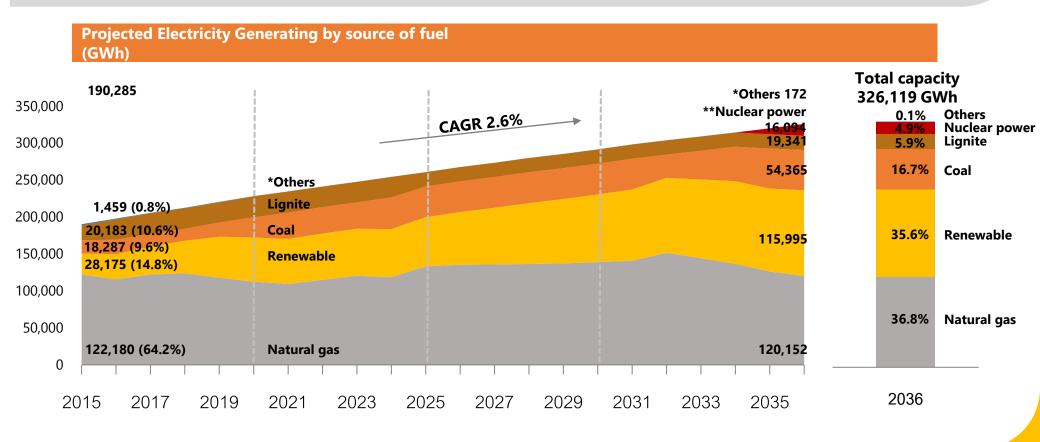






Natural gas and Renewable will be major sources of fuel in Thailand in 2036, together accounted for over 70%

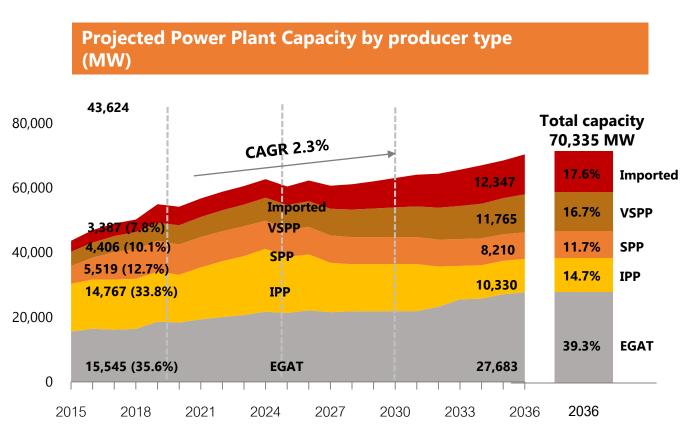
- According to Thailand's Power Development Plan 2015 (PDP by Energy Policy and Planning Office (EPPO), Ministry of Energy), power plant capacity in Thailand will generate 326,119 GWh of electrical energy by the end of 2036, which accounted for 2.6% CAGR
- Natural gas will still be a major source of fuel, accounted for 36.8% of total energy production

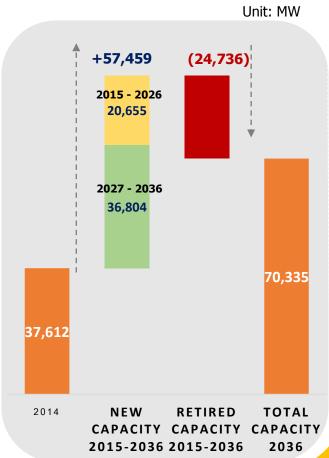




By 2036, Imported electricity and VSPP will play more significant role in Thai power generation

- By 2036 Imported & VSPP will increase its portion to 34.3% of the total generating capacity nearly to EGAT, which is expected to be 39.3%
- 2.3% CAGR of the power generating capacity by producer type is expected in PDP 2015

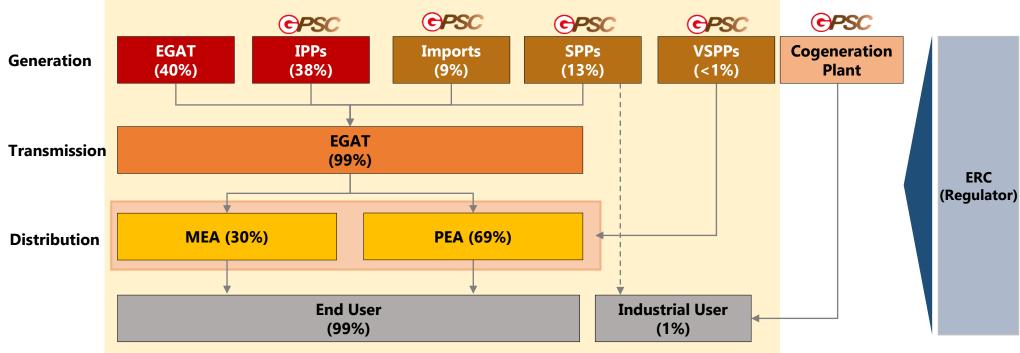






SC Current Power Industry Structure in Thailand

- **EGAT and IPPs dominate electricity generation market**, with the combined market share 83%.
- EGAT is the sole purchaser for almost all of the electricity generated, while VSPPs sell electricity directly to the MEA and PEA
- SPPs sell electricity to both EGAT and directly to industrial users



Definition

EGAT Electricity Generating Authority of Thailand

IPP **Independent Power Producers**

Small Power Producers SPP

VSPP Very Small Power Producers

MEA Metropolitan Electricity Authority

Provincial Electricity Authority PFA



Power Plant Definition and Revenue Structure

IPP

Independent Power Producer (IPP):

- A larger power producer who has electricity capacity more than 90 MW
- IPPs are obliged to sell their entire output to EGAT

SPP

Small Power Producer (SPP):

 A small power producer who sell their electricity no more than or equal to 90 MW to EGAT

SPP Type

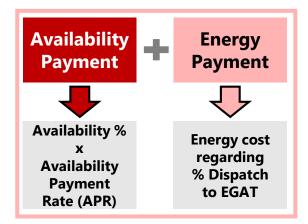
Firm : Contract Term > 5 Years Non-Firm : Contract Term <= 5 Years

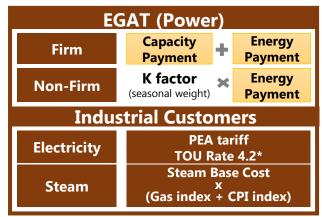
 SPPs can sell their electricity and steam to industrial customers located next to the SPP plant

VSPP

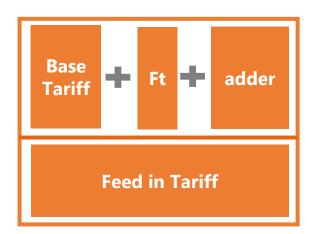
Very Small Power Producer (VSPP):

- A very small generator whose power generating process is generated from renewable energy, specific fuels, and energy with no more than 10 MW of electricity capacity
- VSPPs are able to sell power to the Distribution Utility

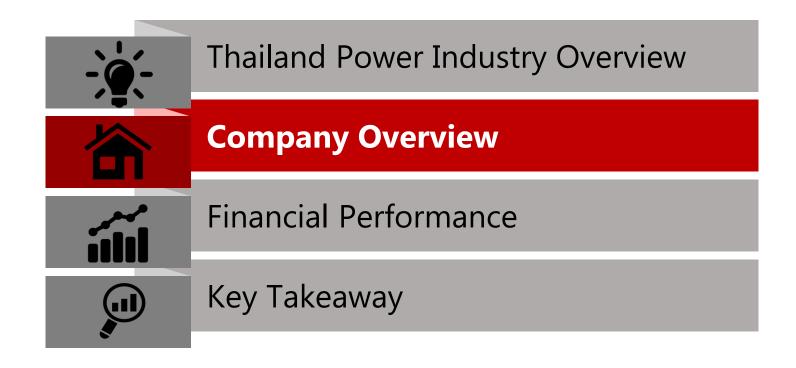




*https://www.pea.co.th/Documents/Rate2015.pdf Reference rate with conditions





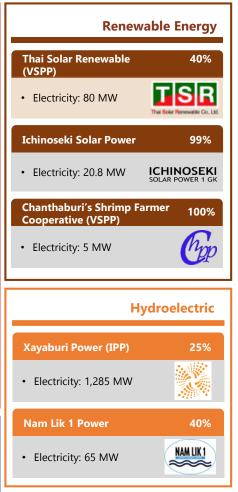




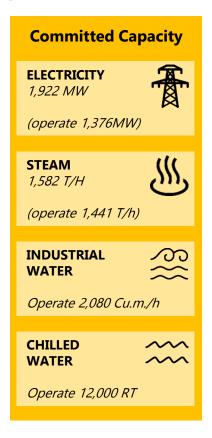
GPSC's Business Portfolio

Operating capacity of 1,376 MW, with another 546 MW in pipeline





Project under construction





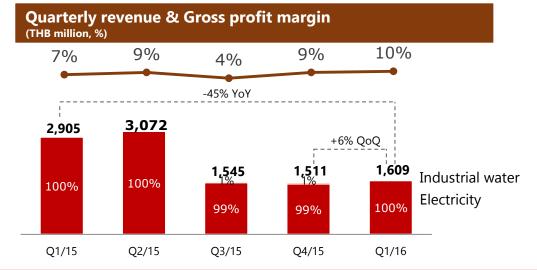
Current Operating Asset (IPP): Sriracha





Sriracha Power PlantChonburi Province (40 Rai leasehold land)







Current Operating Asset (SPP): Rayong – Central Utility Plant 1-3 (CUP1-3)

CUP -1



CUP -2

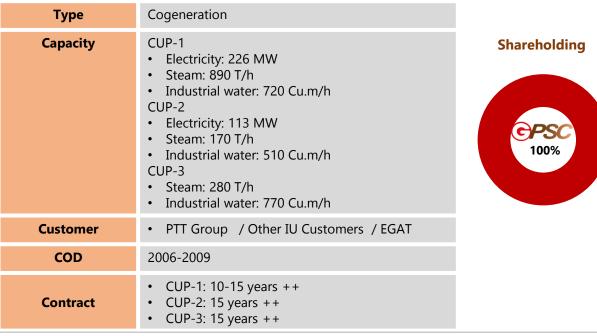


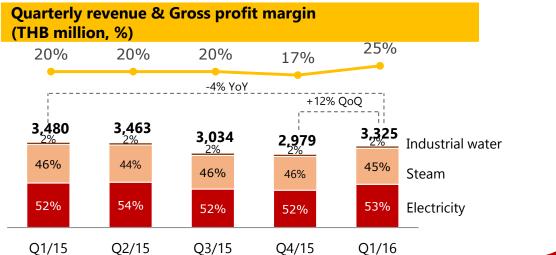
CUP -3





Rayong Power Plant Rayong Province









Combined Heat and Power Producing Co., Ltd.

Bangkok Province

Туре	Combined heat and power with district cooling (VSPP)
Capacity	Electricity: 5 MWChilled water: 12,000 RT
Customer	• DAD 7,500 RT
COD	• 2008
Contract	30 YearsEnd: 2038







100% Financial Performance (THB million) 20 16 16 22 19 **Gross Profit** 50 49 48 45 44 34 33 26 26 24 Q1/15 Q2/15 Q3/15 Q4/15 Q1/16

Total Revenue

Cost of sales and services





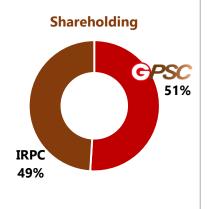
IRPC Clean Power Company Limited (IRPC-CP Phase 1)

Rayong Province (118 Rai)

Туре	Cogeneration (SPP)
Capacity*	Electricity: 240 MWSteam: 180-300 T/h
Customer*	 Electricity: EGAT 2x90 MW (25 years), IRPC 60 MW (27 years) Steam: IRPC 180-300 T/h
COD	• 2015
Contract	27 YearsEnd: 2042





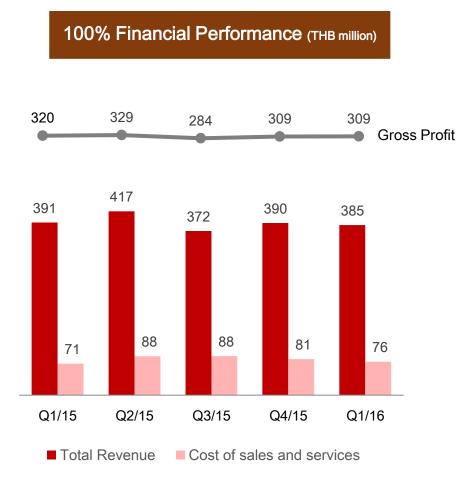


100% Financial Performance (THB million) 161 **Gross Profit** 505 344 264 197 Q1/15 Q4/15 Q1/16 ■ Total Revenue



Thai Solar Renewable Company Limited Kanchanaburi and Suphanburi Province

Thai Solar Renewable Co., Ltd.	·
Туре	Solar
Capacity	Electricity: 80 MW
Customer	• PEA
COD	• 2013-2014
Contract	10 YearsEnd: 2023-2024
	Shareholding
Cuerente	Others 60% 4 Solar farms at Kanchanaburi = 32 MW
Guarantee/Quarter ~ 37,000 Mwh SSE1 received 6.50 baht Adder for 10 years	
Diversified Assets	6 Solar farms at Suphanburi = 48 MW







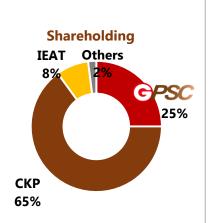
Bangpa-in Cogeneration Company Limited

Ayutthaya Province

Туре	Cogeneration (SPP)
Capacity	Electricity: 117 MWSteam: 20 T/h
Customer	Electricity: EGAT 90 MW, IUs 27 MWSteam: 20 T/h
COD	• 28 Jun 2013
Contract	25 YearsEnd: 2038

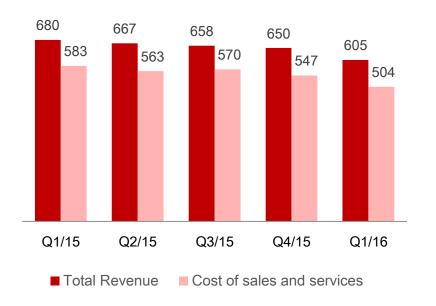






Financial Performance (THB million)





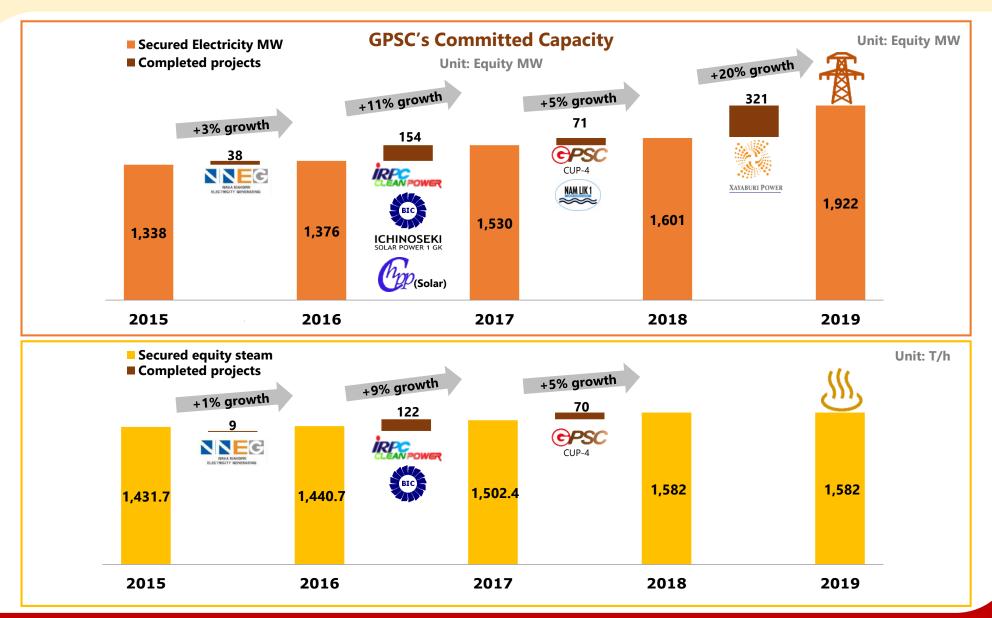


Ratchaburi Power Company Limited Ratchaburi Province

-45-	
Туре	Combined Cycle (IPP)
Capacity	• Electricity: 1,400 MW
Customer	• EGAT
COD	• Mar 2008
Contract	25 YearsEnd: 2033
	Shareholding Others 35% PAI 25%



C GPSC will deliver outstanding growth during 2016-2019





Nava Nakorn Electricity Generating (NNEG)





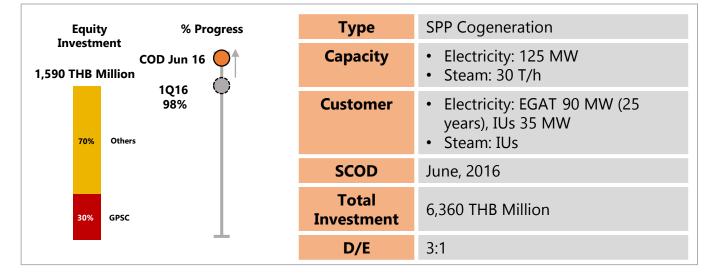




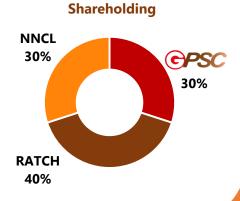


Nava Nakorn Elecricity Generating Company Limited (NNEG)

Pathumthani Province



- NG&MRS construction progress 100%
- Secure MOU with IUs 38MW and 41T/h
- LTSA was signed
- O&M service agreement was completed
- In progress of plant commissioning
- Trial run, Load rejection and Emission tests was completed.
- Power plant construction progress 99%





PSC IRPC Clean Power Phase 2 (IRPC-CP Phase 2)





IRPC Clean Power Company Limited (IRPC-CP)

In IRPC Industrial Zone at Choeng Noen, Rayong Province (118 Rai)





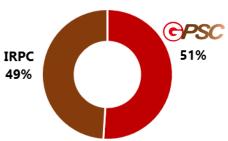
Equity	% Progress	Туре	SPP Cogeneration
Investment		Capacity*	Electricity: 240 MWSteam: 180-300 T/H
49% Oth	As of April 16 78.62 % 1Q16 77%	Customer*	 Electricity: EGAT 2x90 MW (25 years), IRPC 60 MW (27 years) Steam: IRPC 180-300 T/H
		SCOD	June, 2017
51% GPS	sc	Total Investment	13,577 THB Million
	_	D/E	3:1

Progress update

Phase2 Under Construction

• Overall Progress 78.62% against plan 80.47%





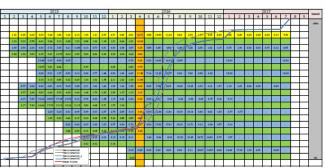


Bangpa-In Cogeneration Phase 2 (BIC-2)





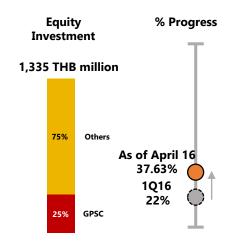






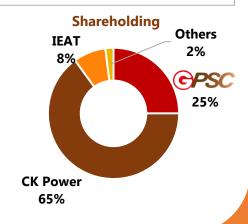
Bangpa-In Cogeneration Company Limited (Phase 2)

Ayutthaya Province



Туре	Gas-Fired Power Plant
Capacity	Electricity: 117 MW (gross)Steam: 20 T/h
Customer	 Electricity: EGAT 90 MW (25 years), IUs 27 MW Steam: IUs 20 T/h
SCOD	June, 2017
Total Investment	5,340 THB Million
D/E	3:1

- EIA has been approved
- BOI has been approved
- Commenced construction in February 2015
- Power and steam sales is under negotiation with IUs within industrial estates
- Main equipment is in installation phase
- Overall project progress until April 16 was 37.63% (plan 36.93%)





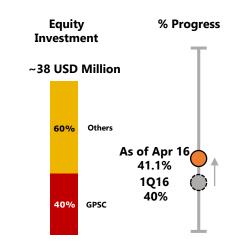
Nam Lik 1 Power Company Limited (NL1PC)







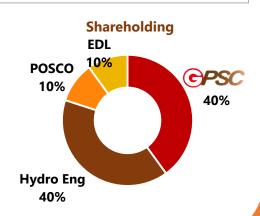
Nam Lik 1 Power Company Limited (NL1PC) Lao PDR



Туре	Run-of-River Hydropower
Capacity	• Electricity: 65 MW
Customer	• Electricity: EDL 60 MW (27 years PPA)
SCOD	2018
Total Investment	~127 USD Million
D/E	7:3



- The overall project progress until Apr 16 was 41.1%
- The main activities for this period were related to preparatory works, diversion works, powerhouse, spillway and transmission line 115 kV.





Ichinoseki Solar Power (ISP1)

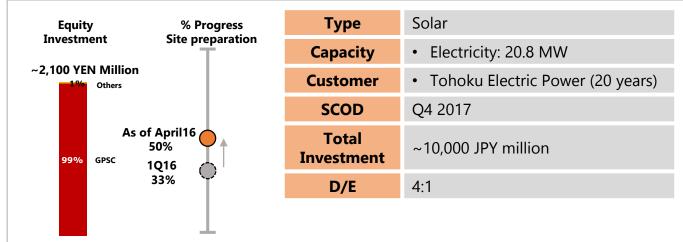


ICHINOSEKI SOLAR POWER 1 GK

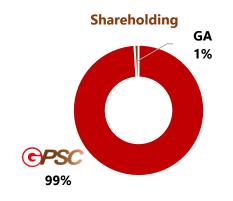
Ichinoseki Solar Power 1 (ISP1) Japan







- Project received permission to expand power capacity to 20.8 MWAC
- Already received relevant licenses including Grid Connection Agreement
- PPA contract with Tohoku Electric Power Company is finalized.
- EPC contracts and Facility agreement have been executed
- Kick off meeting with EPC contractors has been conducted in May 2016
- Construction will start in Q2/2016





PSC Central Utility Plant Project 4: Phase 1 (CUP-4 Ph1)

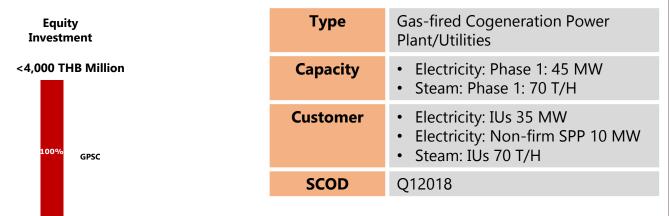




Central Utility Plant Project 4 (CUP-4)

PTT's WEcoZi, Asia Industrial Estate (AIE) Rayong Province





Progress update

- EIA has been approved Under apply all permits/ licences
- Secure agreements with IUs 35 MW, 70T/H
- SCOD: Q1/2018

Shareholding





PSC Xayaburi Power Company Limited (XPCL)



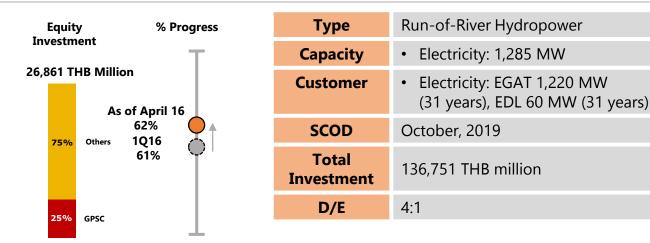




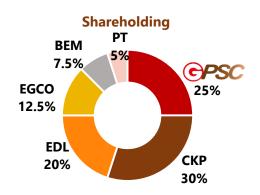




Xayaburi Power Company Limited (XPCL) Xayaburi, Lao PDR



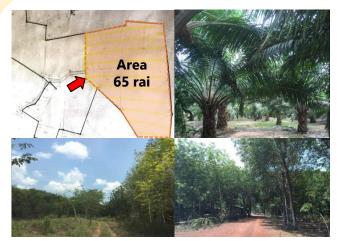
- Overall project progress until April 16 was 62.03% (plan 49.85%)
- Concrete work at intermediate bock, powerhouse and Fish Ladder can continue with no interruption
- Hydro-Mechanical work and Electro-Mechanical work progressed as plan
- Erection of 500kV transmission line tower at section 2-3 work progressed as plan





PSC Chanthaburi's Shrimp Farmer Cooperative











Chanthaburi's Shrimp Farmer Cooperative (Solar Farm) Chanthaburi Province

Туре	Solar
Capacity	Electricity: 5 MW
Customer	• PEA
SCOD	• 2017
Total Investment	• 244 THB million
D/E	• 3:1
Contract	FiT THB 5.66/unit25 yearsEnd 2042

Progress update

- Solar installations on the ground (area 65 rai) For government agencies, and agricultural cooperatives In the process of financing and Engineering Procurement and Construction

Shareholding





PSC 24M Technologies, Inc. (24M)







24M Technologies, Inc. (24M) Cambridge, Massachusetts (MA), USA

Business	Lithium-Ion Battery (LFP) technology
Application	Energy Storage System (ESS)
Status	Series B: Pilot Plant
Next Step	Series C: High Volume Manufacturer
Total Investment	~21.67 USD million*

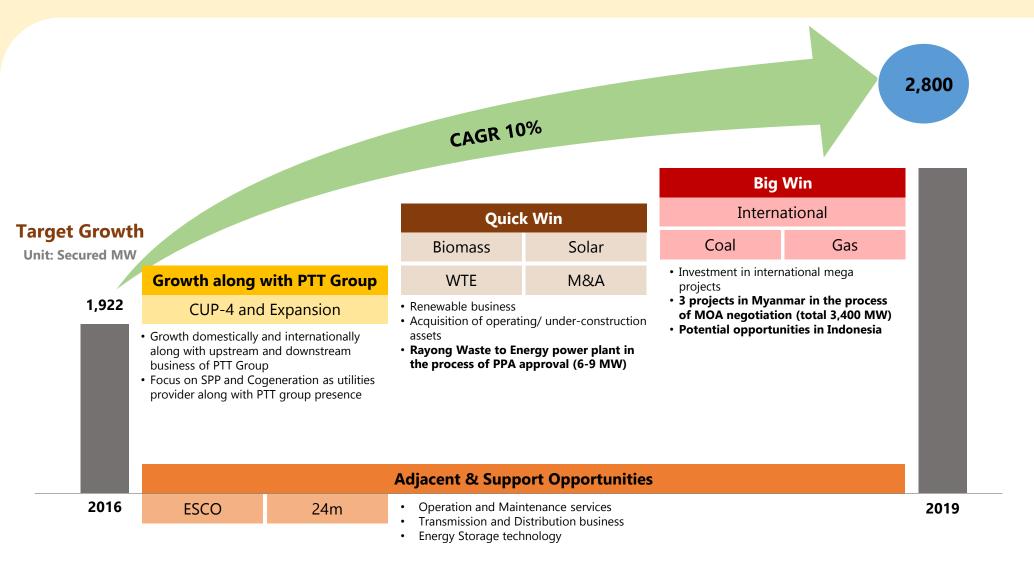


- During process of Lithium-ion cells chemistry and Manufacturing process optimization for enhance the battery cells life cycle and the cells bill of materials cost
- GPSC invested in Series C with Venture Capital from USA and Industrial Company from Japan. 24M is expected COD of High Volume Manufacturing (HVM) in 2018
- Planning on joint R&D of Tropical Climate Battery with potential partner





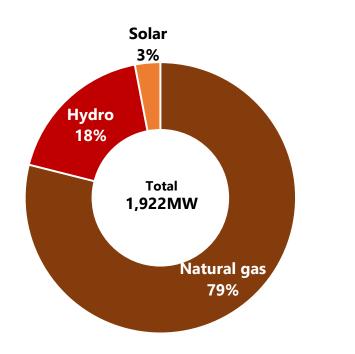
SC Growth Strategy to secure 2,800 MW by 2019





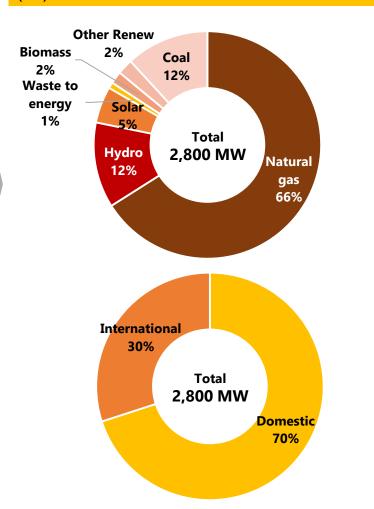
Target 10% of Renewable energy and 30% of International projects in 2019 GPSC's Portfolio





- GPSC target's "Total Renewable capacity 10% of 2,800 MW" lead to investment plan in various type in Renewable projects approx. 200~300 MW in both domestic and international
- GPSC target's "International Portfolio 30% of 2,80 MW" lead to investment plan in various type in both Conventional and Renewable projects approx. 850 MW

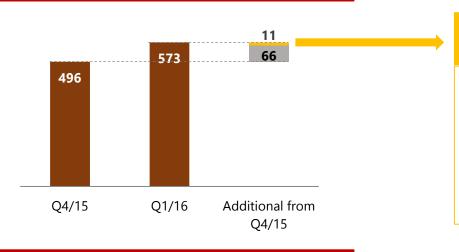
2019 Committed Portfolio





New Projects of PTTGC support 'Growth Along with PTT Group' Strategy; resulting in higher sales revenue

Quarterly Electricity Sales Volume (GWh)



Additional 10.81 GWh of electricity to new projects

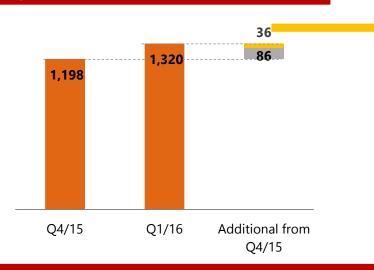


Phenol II: 10 MW
Vencorex: 2.7 MW
LLDPE 2: 18 MW
SCOD: April 2018

Potential Future Projects



Quarterly Steam Sales Volume ('000 tons)



Additional 36,000 tons of steam to new customer



• **Phenol II:** 110 T/H

Vencorex: 3 T/H

Potential Future Projects





Future project: Waste Management Project









Waste Management Project

Rayong Province

Туре	Waste to Energy
Capacity	Electricity 6 – 9 MW (Treat MSW 500 ton/day)
Customer	PEA
SCOD	2019
Total Investment	~2,000 THB million
Contract	 Waste Management Contract between GPSC & Rayong PAO (Secure feedstock) Feed-in-tariff THB 5.08/unit 20 years
	MSW = Municipal Solid Waste PAO = Provincial Administrative Organization

Progress update

- Under the Public and Private Partnership (PPP), the Waste Management Contract is being proved by the Attorney General Thailand
- During process of apply PPA under Feed-in-tariff scheme
- · ESA/CoP has been finished
- Completed Basic Engineering Design Package (BED)
- Construction of RDF Plant will start within Q4/2016 and power plant within 2017

Shareholding





Electricity prospects of strategic countries support the aim for GPSC's to expand regionally and internationally







Thailand: Second largest electricity consumers with strong growth

- Power generation capacity to be increased to 71 GW in 2036
- Demand in electricity triggers more power plant capacity, including initiation of renewable energy

Lao PDR: Hydropower haven of ASEAN

- Develop hydropower resources for domestic and export markets
- Improve transmission and links with Thailand and Vietnam

en of Myanmar: Higher economic growth triggers more demands in electricity

- Myanmar is enhancing electrification across the country
- Both conventional and renewable energy sources are promoted

GPSC already established the brand as PTT Group's Power Flagship

- Company utilize the PTT brand as largest oil and gas conglomerate in Thailand
- In Thai market, GPSC is regarded as one of leading integrated electricity producer

GPSC set up the hydropower plant in Lao PDR to capture hydropower potentials

 Given high potential for hydropower, Laos PDR is a popular investment destination for Thai electricity producers

GPSC is investigating the investment in Myanmar

- Expanding market to Myanmar will diversify GPSC portfolio to a leading emerging Asian economy
- It allies with Myanmar's government to explore other forms of energy production





GPSC also interest in investment in Indonesia and Japan as there are demand and source of energy





Indonesia: Largest electricity consumer in the region

- Largest electricity consumer in ASEAN at 188 TWh, with massive scope for growth
- World's largest coal exporter and major LNG exporter

GPSC is aiming to leverage the PTT's footprint in coal industry

- PTT has already invested in two coal mines in Indonesia
- GSPC will take this opportunity to explore other energy investments through the connection and local accessibility.

Japan: Active investing country in alternative energy with the supportive financial factors

- Intermittent production of nuclear energy, resulting in the seek of the alternative sources
- Substantial government supports in alternative energy by offering attractive Tariff and low financing costs

GPSC keeps expanding in Japan's solar productions

- GPSC has tapped into Japan market with the current 21 MW solar project.
- Still, given the high feed-in tariffs, low financing cost, there are still the unutilized solar-potential areas worth exploring further.



PSC Future project: Power Plants in Myanmar





Thanlyin Project					
Location	Yangon Region, Myanmar				
Туре	Combined Cycle Gas Turbine				
Capacity	Approx. 400 MW (Phase 1: approx. 100MW)				
Customer	• MEPE				
SCOD	• 2020				
Status	FSR Clarification				

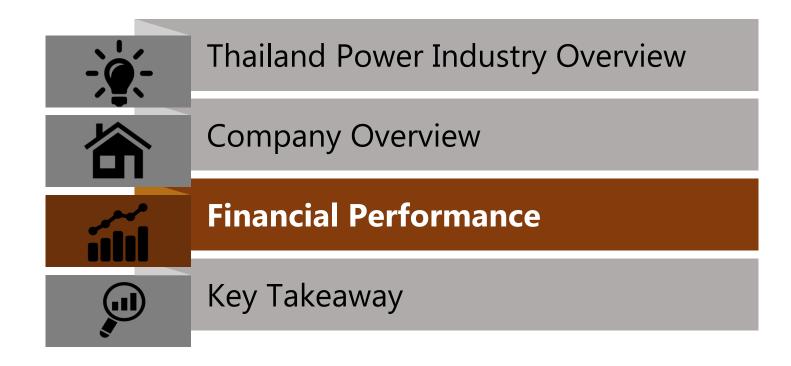


Myeik Project				
Location	Tanintharyi Region, Myanmar			
Туре	Coal-Fired Power Plant			
Capacity	2,500 MW			
Customer	MEPEEGAT			
SCOD	• 2022+			
Status	FSR Clarification			



Ayeyarwady Project					
Location	Ayeyarwady Region, Myanmar				
Туре	Combined Cycle Gas Turbine				
Capacity	Approx. 500 MW				
Customer	• MEPE				
SCOD	• 2020				
Status	Negotiating MOA				

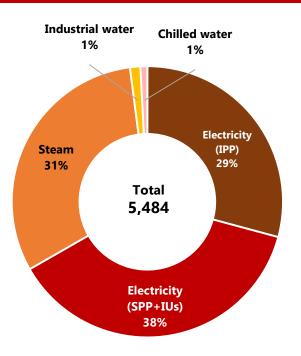






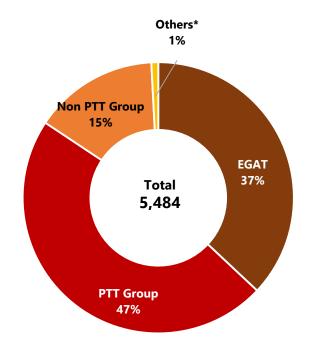
70% of GPSC's revenue is from electricity, PTT Group is GPSC's major customer

Q1/16 Revenue by product (THB million)



• Electricity and Steam are major source of GPSC's revenue, accounted for 98% of total revenue.

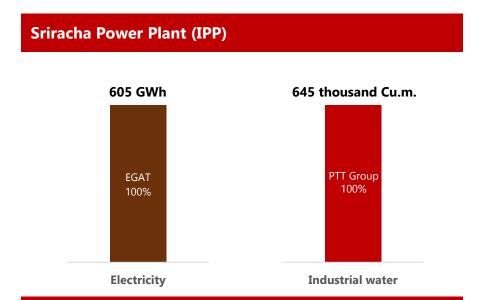
Q1/16 Revenue by customer (THB million)



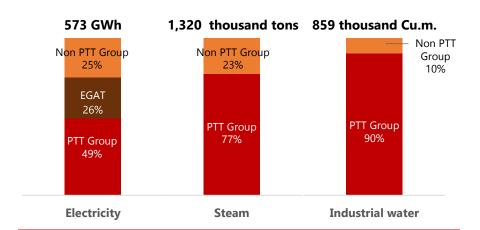
• Accounted for almost 50% of total revenue, PTT Group is the largest customer of GPSC in Q1/16.



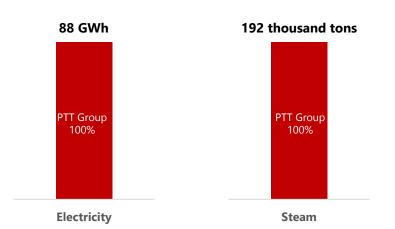
PSC Q1 2016 Sales volumes breakdown by customers



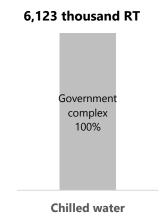
Rayong Power Plant (SPP)



IRPC Clean Power (IRPC-CP) Phase 1 (SPP)

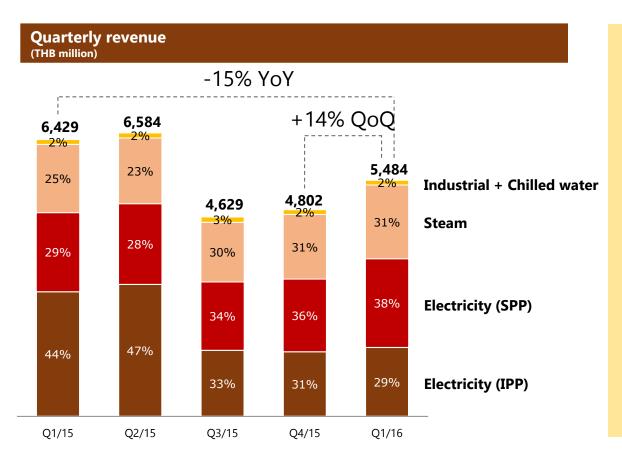


Combine Heat and Power Producing (VSPP)





Q1/16 Revenue of THB 5,484 million, increased 14% QoQ



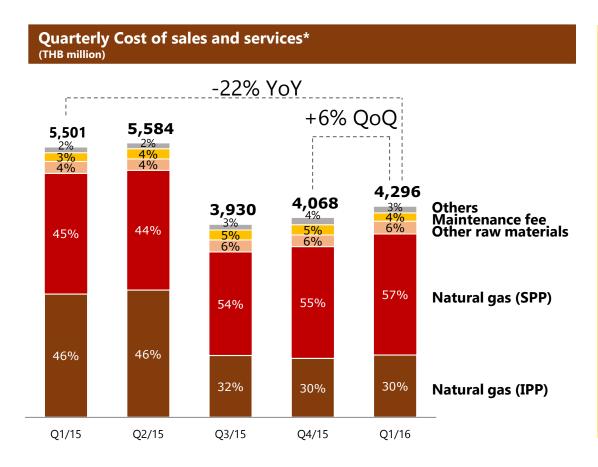
Q1/16 VS Q4/15 (QoQ)

- Total revenue in Q1/16 increased by THB 682 million or 14%.
- The increase were mainly caused **by higher** sales volume from the company's operating power plants.
- In addition, the **first full operating quarter of IRPC-CP Phase 1** also helped enhance the total revenue in Q1/2016.

- Total revenue in Q1/16 decreased by THB 945 million or 15%.
- The decrease was mainly caused by the decline in revenue from Energy Payment (EP), which were resulted from the lower sales volume of Sriracha power plant as EGAT's dispatch instruction.



Increase in cost of sales and services was in line with the increase in production volume



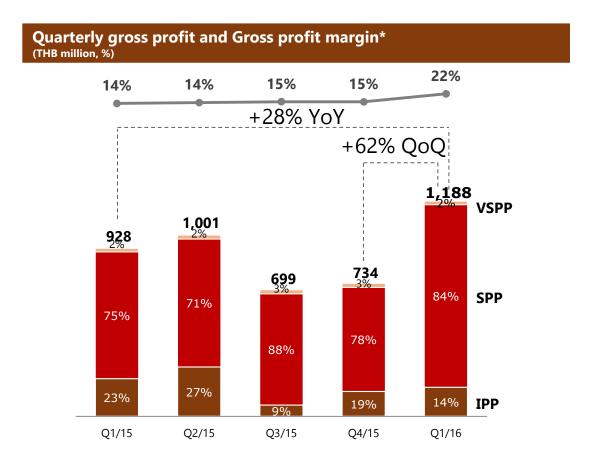
Q1/16 VS Q4/15 (QoQ)

- Cost of sales and services in Q1/16 increased by THB 228 million or 6%.
- The increase in natural gas cost was resulted from the increase mainly from the production volume.
- While the total production costs increased due to the higher production volume, production costs per unit reduced mainly from the plant optimization, resulting in higher gross profit margin.

- When compared with Q1/15, cost of sales and services **decreased by THB 1,205 million or 22%.**
- The decrease was caused by **a drop in cost of** raw materials from lower dispatch to EGAT and natural gas price together with the decrease in maintenance costs due to the boiler inspection and cooling tower and GTG motor renovation costs at Rayong plant that occurred in Q1/2015.



Gross profit improved 62% QoQ from plant optimization and higher SPP's sales volume



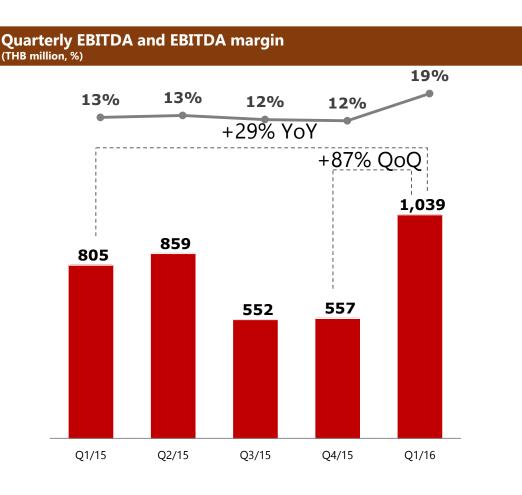
Q1/16 VS Q4/15 (QoQ)

- Gross profit in Q1/16 was THB 1,188 million increased by THB 454 million or 62%.
- This was mainly thanks to an increase in Rayong's sales volume from higher demand from both existing and new customers together with company's process improvement through plant optimization. Moreover, IRPC-CP Phase 1 was also a key factor in enhancing the company's gross profit from its first full quarter of operation.

- Compare with Q1/15, gross profit increased by THB 260 million or 28%.
- The increase was mainly caused by the **more efficient production** process from Rayong's plants optimization and **the drop in maintenance costs.**



Q1/2016 EBITDA strongly increased by 87% QoQ with better EBITDA margin of 19%



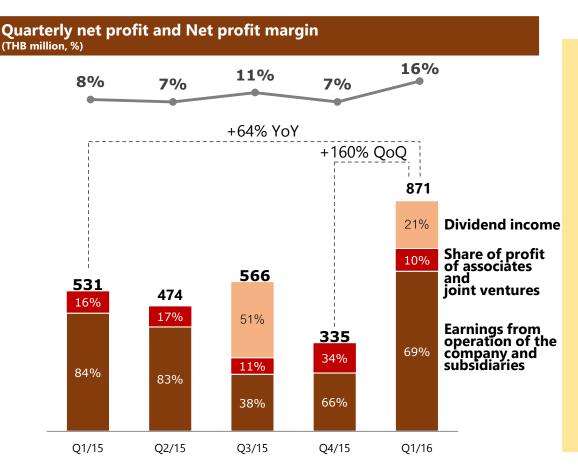
Q1/16 VS Q4/15 (QoQ)

- EBITDA in Q1/16 was THB 1,039 million which showed a strong increase by THB 482 million or 87%.
- The favorable outcome was mainly caused by the increase in sale volume and the drop in production cost resulting from the plant optimization and lower business development expenses.

- In comparison with Q1/15, EBITDA increased by THB 234 million or 29%.
- The increase was mainly caused by the lower cost of raw materials from the drop in natural gas price.



Net profit for the company increased outstandingly from a better operating result and dividend income



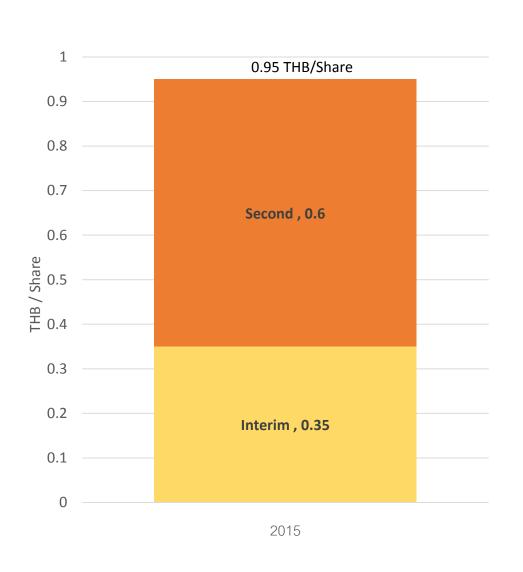
Q1/16 VS Q4/15 (QoQ)

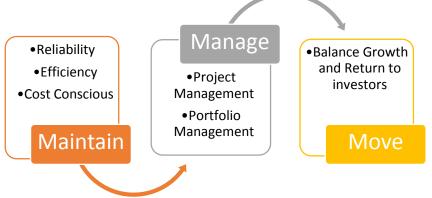
- Net profit for the company was THB 871 million increased by **THB 536 million or 160%**.
- The outstanding increase in the net profit mainly came from the **rising in sales volume** from the expansion of production capacity of the operating power plants and the **optimization** of the power plant's production process. Furthermore, the company gained **dividend income from Ratchaburi Power** Company Limited (RPCL) for Baht 180 million during Q1/16.

- In comparison with Q1/15, net profit for the company increased by THB 340 million or 64%.
- The increase was mainly caused by the increase in demand of electricity and steam consumptions from the existing and new customers and the better production cost management resulted from the plant optimization.



C Historical Dividend Payment





Historical Dividend Payment after IPO

GPSC has paid the dividend from 2015 operating results at THB 0.95 per share or 75% dividend payout

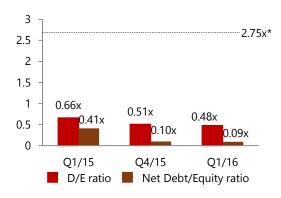
Dividend Policy

The Company has policy to pay dividend the minimum of 30% of net profit according to a financial statement, after deductions of tax, reserve capital requirement and the commitment as in terms of borrowing agreement. Nevertheless, the dividend policy relies on the investment plan, necessity of investment as may deem appropriate.



Q1/16 Earning per share (EPS) significantly increased with a strong financial position

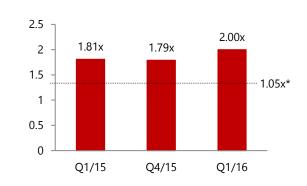
Total D/E and Net Debt/ Equity ratio (Times)



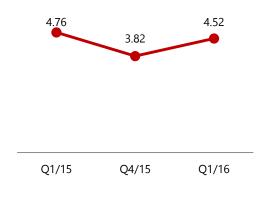




DSCR (Times)







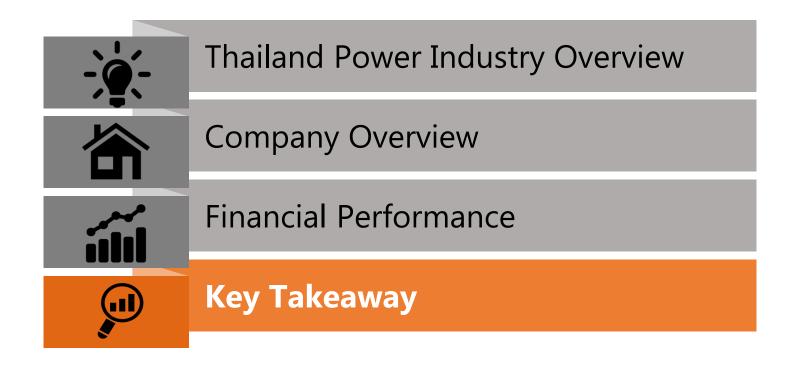
Earning per share (EPS) (Baht/share)



Book value per share (BVPS) (Baht/share)









Key Takeaways

- ✓ GPSC is PTT Group's Power Flagship. PTT Group is Thailand's largest oil and gas conglomerate and the 3rd largest ASEAN company by market capitalization*
- GPSC's portfolio is mainly in Thailand (one of the current largest consumers), Laos PDR, and potential projects in Myanmar (the emerging and potential consumers of the region)

8.7% committed CAGR

New 5 MW solar farm project has been recently added to GPSC's committed projects. GPSC's existing committed projects will add 546 MW more to achieve 1,922 operating MW by 2019, marking 8.7% committed CAGR within 3 years.

Profitability

GPSC achieved significant higher profit in Q1 2016 by 64% YoY and 160% QoQ from capacity expansion of operating power plants and the optimization of the

Profit

power plants' production process. Moreover, dividend income contributed to net profit by THB 180 million.

Operational Effectiveness

Sustainability

GPSC's Sustainability Framework drives business growth paralleling with sustainability to achieve DJSI listing within 2019. In 2016, GPSC focus on Operational Effectiveness to improve operating performance. In Q1/2016, Rayong Power Plant's optimization has improved gross profit margin to 25%.

Control

7 projects in progress

GPSC's Management team ensure efficient project management and high competent staffs, both domestic and international projects in order to meet the construction schedule and COD according to predetermined schedule.





Appendix

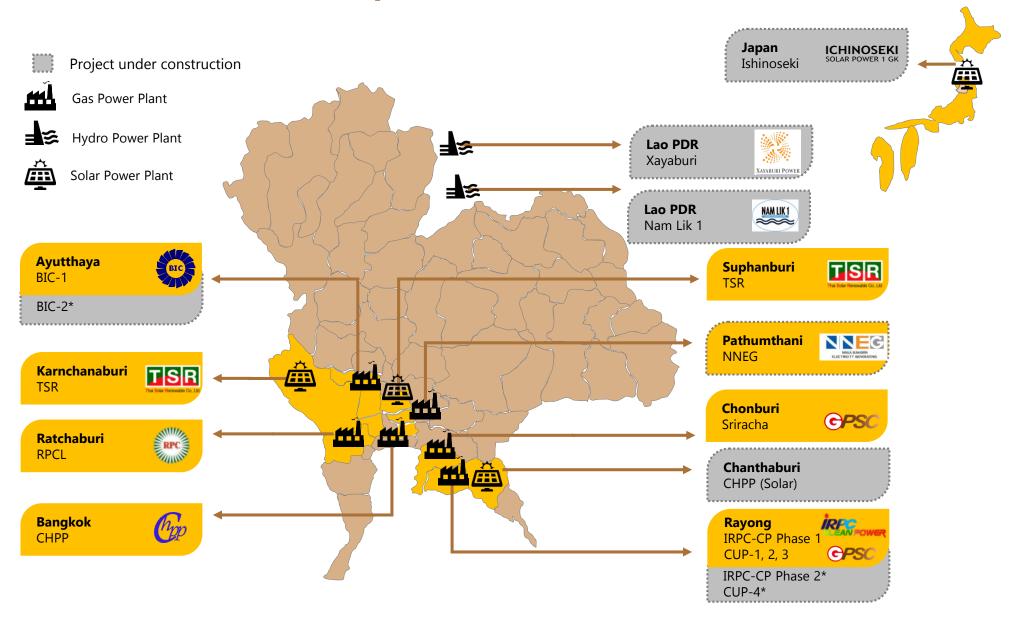


EPSC Power Plant Portfolio

Name	Туре	Location	Fuel Type	Technology	GPSC's share %	Total capacity (MW)	Equity capacity (MW)	Steam (T/h)	Industrial water (Cu.m/h)	COD	Tenure/ Expiry year
					IN OPERA	ATION					
Sriracha	IPP	Chonburi	Natural gas	Combined cycle	100%	700	700	-	80	2006	25/2025
CUP-1	SPP	Rayong	Natural gas	Cogeneration	100%	226	226	890	720	2006	10-15/2021
CUP-2	SPP	Rayong	Natural gas	Cogeneration	100%	113	113	170	510	2008	15/2022
CUP-3	SPP	Rayong	Natural gas	Cogeneration	100%	-	-	280	770	2009	15/2023
СНРР	VSPP	Rayong	Natural gas	Combined heat and power with district cooling	100%	5	5	-	-	2008	30/2038
IRPC-CP Phase 1	SPP	Rayong	Natural gas	Cogeneration	51%	240	122 (Phase 1: 23 MW)	86.7	-	2015	25/2030
TSR	VSPP	Suphanburi & Karnchanaburi	Solar	Solar	40%	80	32	-	-	2013	10/2023
NNEG	SPP	Pathum-thani	Natural gas	Cogeneration	30%	125	38	9		2016	25/2041
BIC-1	SPP	Ayutthaya	Natural gas	Cogeneration	25%	117	29.25	5	-	2013	25/2038
RPCL	IPP	Ratchaburi	Natural gas	Combined cycle	15%	1,400	210	-	-	2008	25/2033
					To	otal operating	1,376	1,441	2,080		
				U	NDER CONS	TRUCTION					
CHPP (Solar)	VSPP	Chanthaburi	Solar	Solar	100%	5	5			2016	
CUP-4	SPP	Rayong	Gas-fired Cogeneration	Cogeneration	100%	45	45	70		2018	-
ISP1	Solar	Japan	Solar	Solar	99%	20.8	20.6	-		2017	20/2037
IRPC-CP Phase 2	SPP	Rayong	Natural gas	Cogeneration	51%	240	122 (Phase 1: 99 MW)	66.3		2017	25-27/2044
NL1PC	Hydro	Lao PDR	Hydro	Run-of-river	40%	65	26	-		2018	27/2044
BIC-2	SPP	Ayutthaya	Natural gas	Cogeneration	25%	117	29.25	5		2017	25/2042
XPCL	IPP	Lao PDR	Hydro	Run-of-river	25%	1,285	321	-		2019	29/2048
					Total unde	r construction	546	141			
					To	otal capacity	1,922	1,582	2,080		

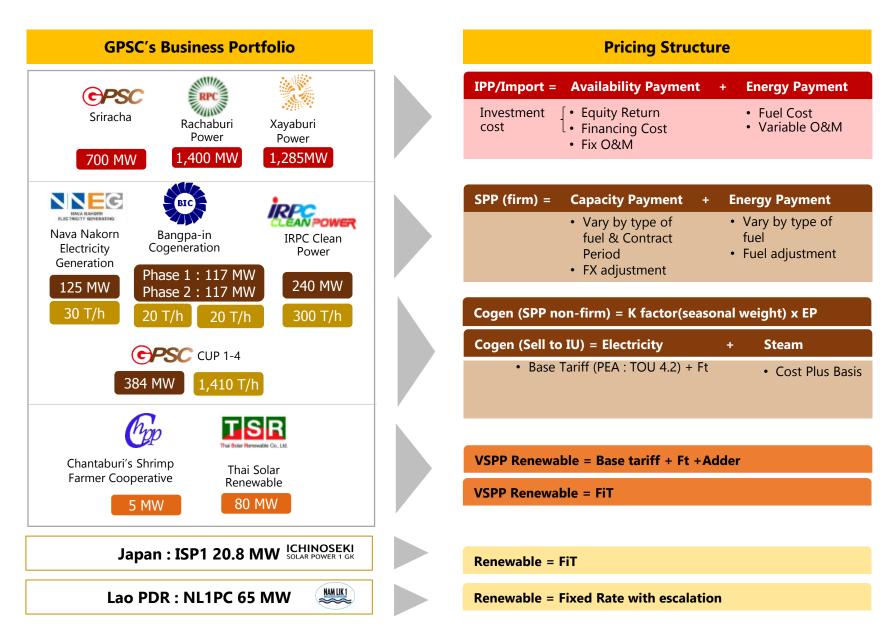


Presently, GPSC's business portfolio is located in Thailand, Lao PDR and Japan



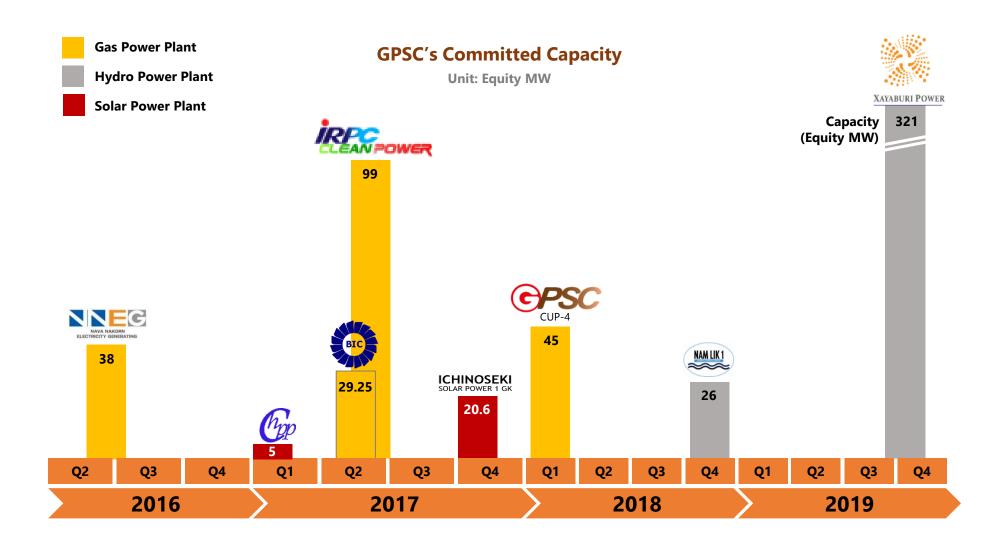


Pricing structure for each type of GPSC's power plant



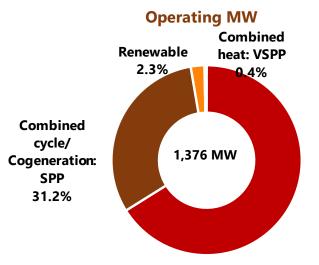


PSC 8 Committed Projects to operate by 2019



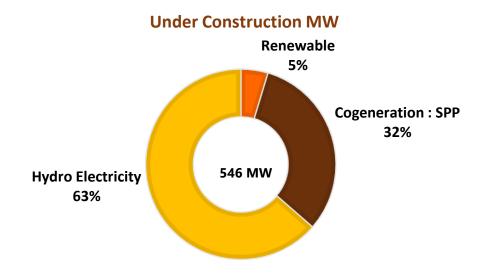


Electricity: Operating capacity of 1,376 MW, with another 546 MW in pipeline



Combined cycle/ Cogeneration: IPP 66.1%

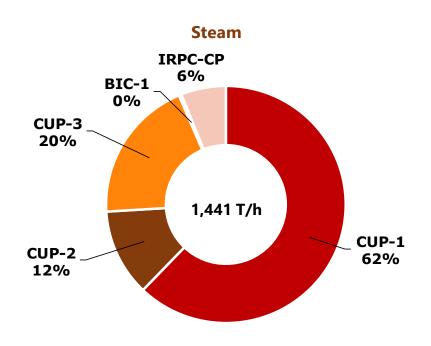
Name	Туре	GPSC's share %	Total capacity (MW)	Equity capacity (MW)
Sriracha	IPP	100%	700	700
CUP-1	SPP	100%	226	226
CUP-2	SPP	100%	113	113
CHPP	VSPP	100%	5	5
IRPC-CP Phase 1	SPP	51%	45	23
TSR	Solar	40%	80	32
NNEG	SPP	30%	125	38
BIC-1	SPP	25%	117	29.25
RPCL	IPP	15%	1,400	210
			Total	1,376



Name	Туре	GPSC's share %	Total capacity (MW)	Equity capacity (MW)	SCOD
CHPP	VSPP	100%	5	5	2017
ISP-1	Solar	99%	20.8	20.6	2017
IRPC-CP Phase 2	SPP	51%	195	99	2017
CUP-4	SPP	100%	45	45	2018
NL1PC	Hydro	40%	65	26	2018
BIC-2	SPP	25%	117	29.25	2017
XPCL	Hydro	25%	1,285	321	2019
			Total	546	



Steam: Operating capacity of 1,441 T/H, with another 141 T/H in pipeline



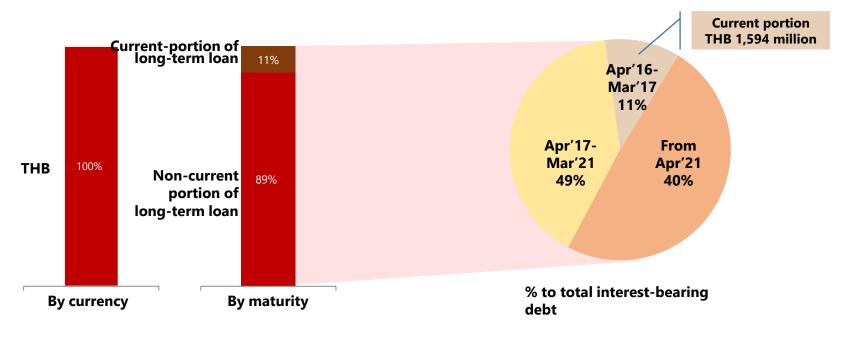
Name	Operating capacity (T/h)	Under construction Capacity (T/h)
CUP-1	890	
CUP-2	170	
CUP-3	280	
BIC-1	5	
IRPC-CP Phase 1	86.7	
NNEG	9	
CUP-4		70
IRPC-CP Phase 2		66.3
BIC-2		5
Total	1,441	141

Well-managed debt profile and continuous deleveraging



Debt repayment plan

Total interest-bearing debt: THB 14,840 million



- All debt balance as at 31 March 2016 is in THB currency.
- 100% of total interest-bearing debt is long-term loan which includes 11% of current portion.

- Non-current portion of long-term debt equals to THB 13,246 million while current portion equals to THB 1,594 million.
- 49% of total interest-bearing debt will be repaid between April 2017 March 2021.

Ratios	Formula
	Gross profit
Gross profit margin	Revenue from sales of goods and service + Revenue from finance lease
Net profit margin	Net profit
Net profit margin	Total Revenue
Debt to Equity	Total liabilities
2 ost to 2quity	Total shareholder's equity
	Interest bearing debts – (Cash and cash equivalents + Restricted cash + Current investments)
Net debt to Equity ratio	Total shareholder's equity
DSCR	EBITDA for DSCR for the last 12 months
DSCK	Principal and Interest to be paid in the next 12 months
Earning per share (EPS)	Net profit for the company
Lammy per share (Li 3)	Weighted average number of shares
ROE	Net profit for the company
	Average shareholder's equity
ROA	Net profit (last 12 months)
NOA	Average assets
Rook value per chare (R\/DC\	Shareholder's equity for the company
Book value per share (BVPS)	Average shareholder's equity for the company



CPSC Maintenance schedule

			2016											
Plant	Tag no.	Description	Q1		Q2			Q3			Q4			
			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
CUP-1	H-13701	Aux. Boiler.11			15 3Y 27									
	N-13901 H-13702	GTG11 HRSG11	5 HG 18 5 3Y 18											
	N-13902 H-13703	GTG12 HRSG12						2 1Y 12						
	N-13903 H-13704	GTG13 HRSG13						20 1Y 3	0					
	N-13904 H-13705	GTG14 HRSG14	31/01 31/01	MI 21/02 3Y 21/02										
	N-13961 H-13761	GTG15 HRSG15								_				
	N-13962 H-13762	GTG16 HRSG16		22/02	3/03							2 MI 23 2 3Y 23		
CUP-2	H-23701	Aux. Boiler.21						21/06 3	Y 3/07					
	N-23901 H-23701	GTG21 HRSG21	26/01	1Y 5/02							1 3Y 30			
	N-23902 H-23702	GTG22 HRSG22											26/11	Y 6/12
	N-23911	Steam Turbine21												
CUP-3	H-33701	Aux. Boiler 31								6 3Y 18				
	H-33711	Aux. Boiler 32										14 3Y 26		
	H-33712	Aux. Boiler 33									23/09	5/10		
SRC	11MB 1-211-SG-101	GT11 HRSG#1				3Y						16 CI 24		
	12MB 1-211-SG-201	GT12 HRSG#2				3Y						16 CI 24		

Notes	Rayong Site	
MI	Major Inspection for Gas Turbine	22 days
HGPI	Hot Gas Path Inspection for Gas Turbine	14 days
MO	2nd Major Overhaul for Steam Turbine	27 days
Mi	Minor Inspection for Steam Turbine	15 days
1Y	One Year Inspection Aux. Boiler	11 days
3Y	Three Year Inspection Aux. Boiler	13 days
1Y	One Year Inspection HRSG	11 days
3Y	Three Year Inspection HRSG	14 days

Notes CI MO

Sriracha Site Combustion Inspection for Gas Turbine Major Overhaul for Gas Turbine

9 days 33 days



GPSC's is Thailand's largest energy conglomerate, namely, Petroleum Authority of Thailand PCL (PTT)



Petroleum Authority of Thailand PCL (PTT)

Market Capitalization: Major Shareholder:

USD 23.32 bn Ministry of Finance, Thailand (51.11%)

Nature of Business:

PTT is a fully integrated national petroleum and petrochemical company. As an operating and holding company, PTT features business conducted by itself and through PTT Group companies (subsidiaries, joint ventures, and associates)

Source: Capital IQ as of 12/04/2016

PTT-Operated Business **optt**





Gas Business Unit



Oil Business Unit



International Trading Business Unit



Infrastructure **Business Unit**

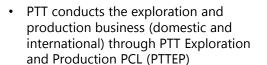
- The entire chain of natural gas from exploration and production, procurement, transportation to gas separation and marketing of natural gas
- Engaging in marketing and distribution of refined fuels, LPG and lubricating products
- A fully international trading business covering procurement, international trading of crude oil, condensate, petroleum, petrochemical products as well as other specialty substances
- Engaging in maximizing efficiency of infrastructural asset management and promote proficiency in professional project management such as land development businesses, standards and operating systems for sustainability, engineering and maintenance services etc.

Business invested through PTT Group companies **P**



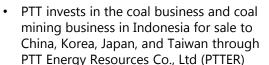


Petroleum exploration and production (E&P)





Coal Business

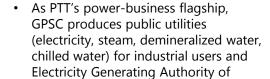




Power Business



PTT engages in the power business through Global Power Synergy PCL (GPSC)



Thailand (EGAT)



Petrochemical & **Refining Business**

- PTT invests through 10 subsidiaries in doing Petrochemical & Refining Business
- The scope is from fuel processing, production and sales of upstream, intermediate, and downstream petrochemicals, together with various polymers, worldwide marketing business, and integrated logistical services



Roles and Authorities in Energy Sector in Thailand

Ministry of Energy

The most significant government energy authority in Thailand. MOE is responsible for energy policy-making as well as overseeing the government agents under related to energy and power industries



Energy Policy and Planning Office (EPPO)

Energy policy think-tank:

Draft the PDP plan and other energy policies for the MOE



Electricity Generating Authority of Thailand (EGAT)

Single buyer of electricity:

- Responsible for electric power generation and transmission
- Purchase electricity and distribute to consumers



Regulator of energy sector:

 Oversee the regulations about electricity systems of generation, transmission, distribution, and their system operator





Metropolitan Electricity Authority (MEA)

Metropolitan agent of EGAT:

 Purchase electricity and distribute to consumers in the Bangkok metropolitan areas

Provincial Electricity Authority (PEA)

Provincial agents of EGAT:

Purchase electricity and distribute to consumers in each regions of Thailand



Thai government policy advocates growth of energy and electricity sectors



 Ensure consistency and security of electricity and energy supply by seeking energy from neighboring countries



Improve electricity and energy
 infrastructure to enhance competitiveness
 especially in transmission line in regional
 areas



 Diversify sources of energy, esp. the alternative energy such as clean coal, to maintain self-sufficiency



• **Ensure price affordability** to stabilize the energy sector and help end-consumers



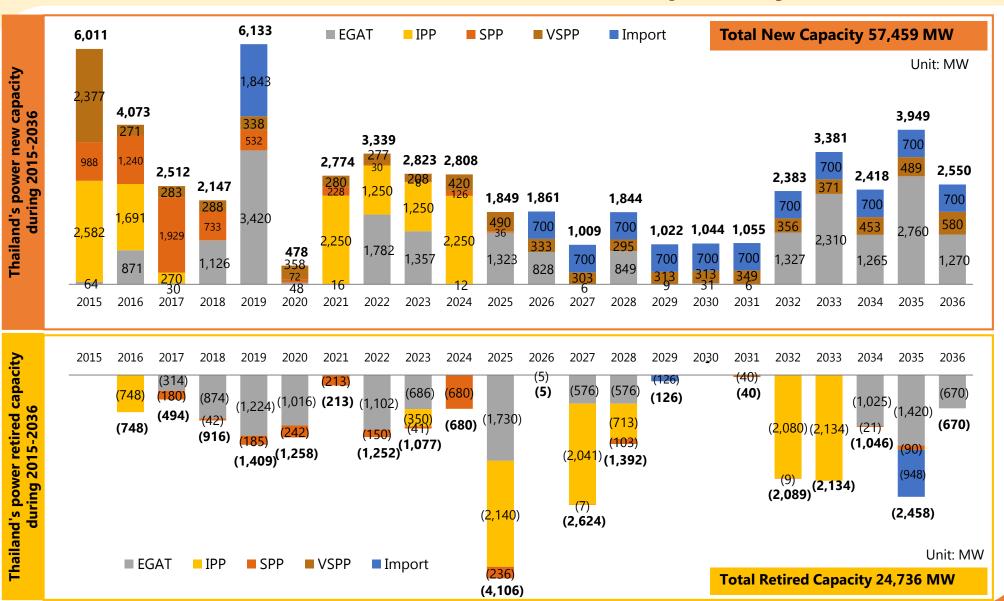
Energy policies is more environmental- concerned, supported by the use of cleancoal energy and other non-fuel sources



 Promote research and development in energy sector, especially exploration of new energy sources and technologies



Most of total new and retired power capacity during 2015-2036 are from EGAT and IPP, respectively





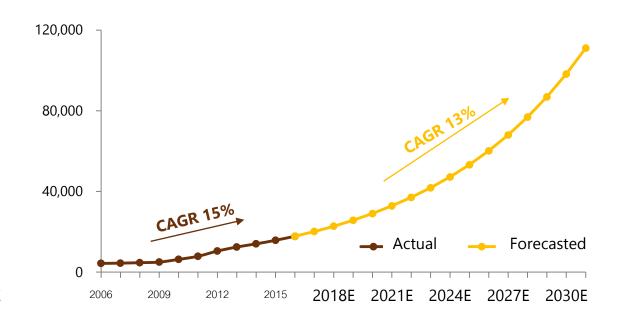
Myanmar's electricity consumption is expected to grow at 13% CAGR, in line with its growing GDP

- Myanmar's electricity power consumption has historically increased in line with the GDP; the forecasted electricity power consumption of 13% CAGR (2016-2031) is therefore driven by the forecasted GDP growth at 11%.
- With such high growth, the government also heavily invests in domestic electricity production and has launched the electrification policy to better serve such high demand in the countries.

Myanmar's historical and forecasted GDP (USD million)

00,000 80,000 40,000 20,000 Actual Forecasted 0 2006 2008 2010 2012 2014 2016E 2018E

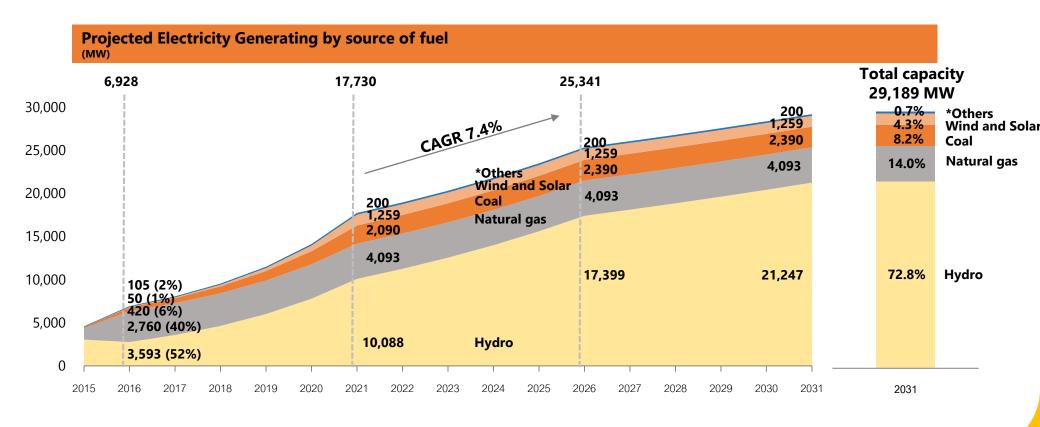
Myanmar's Electricity Power Consumption (GWh)





Myanmar: Hydro will be increasingly essential in electricity generation, followed by Natural Gas and Coal

- According to Myanmar's Power Development Plan (2016-2031,) it is anticipated that Myanmar will be able to generate 29,189MW of electricity by 2031, which accounts for 7.4% CAGR from current capacity.
- Electricity source will be highly dependent on the Hydropower (72.8%), followed by Natural Gas and Coal.

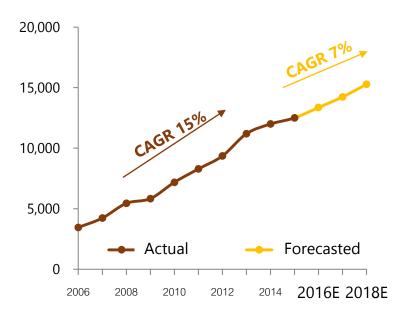




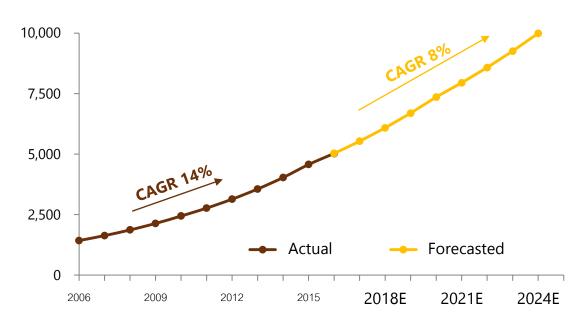
Lao's electricity consumption is expected to grow at 8% CAGR

- Historically, Lao's electricity power consumption grew at 14% CAGR, resulting from the high economic growth.
- Given higher economic growth in the future, It is expected that the consumption of electricity will continue to increase at 8% CAGR following its economy.

Lao's historical and forecasted GDP (USD million)



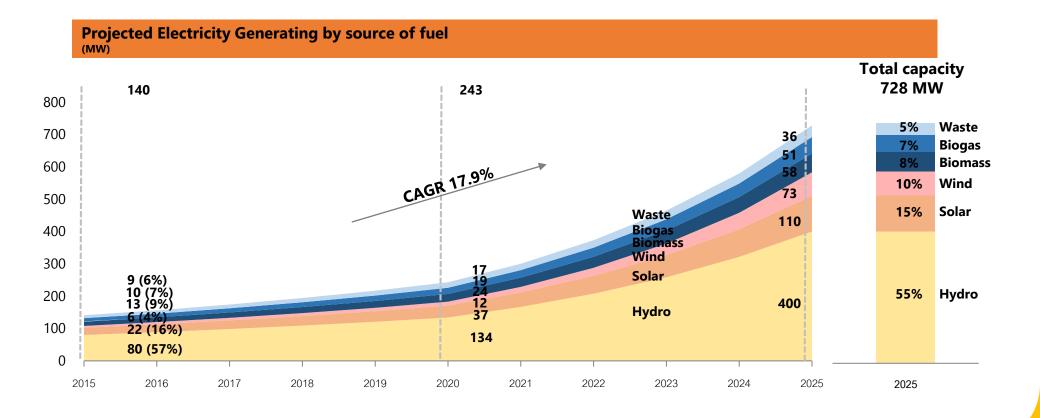
Lao's Electricity Power Consumption (GWh)





Lao: Hydro will continue to dominate the electricity generation, while overall concentration is towards renewable energy

- According to Lao's Power Development Plan (2015-2025,) it is obvious that the country will expand the electricity generation towards renewable energy sector.
- The capacity is expected to reach 728 MW by 2025, accounting for 17.9% CAGR over 2015-2025.





THANK YOU

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Disclaimer

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