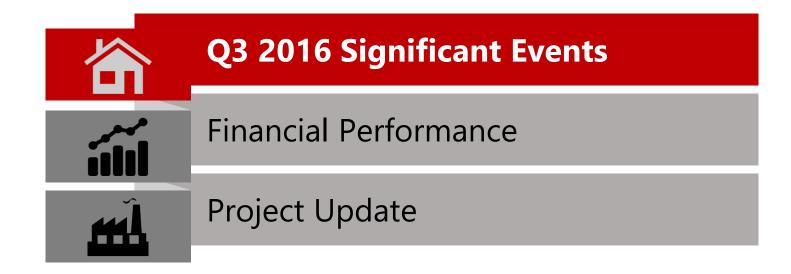




# **Q3 2016 Results Presentation Analyst Meeting**

17th November 2016







## Q3 2016 Highlights

## rowing *P*rofit with *S*ustainability and *C*ontrol

## Revenue and margin growth from SPP

GPSC has been recognizing more revenue and stable growth in gross profit in which SPP plants contribute to higher gross profit compare to IPP. Also, GPSC will gain more revenue and profit margin from the under construction power plants, once finish Construction, where 4 projects will start COD within 2017.

## **THB 724 Million in profit**

Net profit of Q3/16 increased by THB 38 million from Q2/16 mainly due to a dividend income from RPCL amounting to THB 240 million. Moreover, net profit of Q3/16 also

Profit

increased by THB 158 million from Q3/15 mainly from the increase in revenue from COD of IRPC-CP and NNFG

# FTSE Asia Pacific ex Japan Index

Sustainability

GPSC has been included in FTSE Asia Pacific ex Japan Index after the inclusion in MSCI Index and SET50. The company also received awards & recognitions regarding corporate governance and disclosure of information including ESG100, Best CFO Awards, Investors' Choice Award and currently was ranked "Excellent" for CGR scoring by Thai Institute of Directors (IOD).

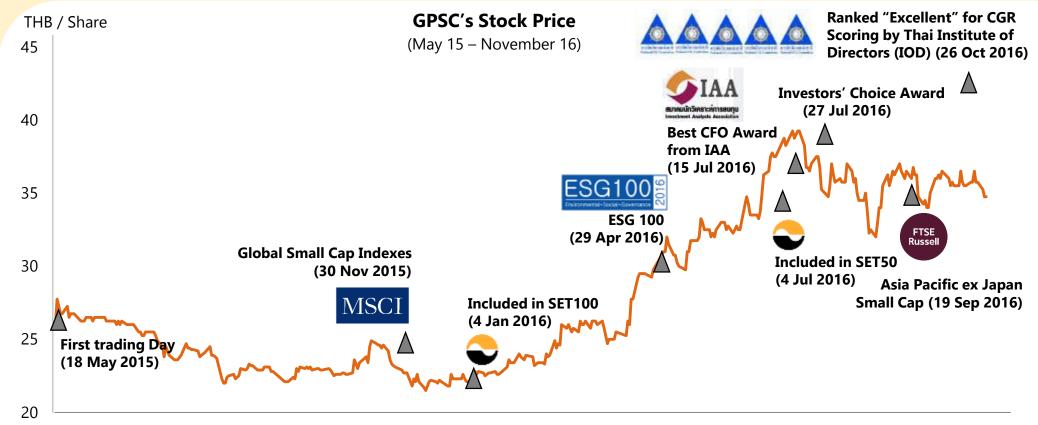
## Control

## ISP1 NNEG CHPP achieved milestones

**ISP1** succeeded the first drawdown of JPY 1,835 million from lender in August 2016. While **NNEG** generated revenue of THB 618 million in first full operating quarter, increased by 247% from Q2/16. **CHPP Solar Cooperatives** had 26% construction progress in this quarter which is expected to COD within 31st December, 2016.



## **GPSC** has been included in FTSE Index in 3Q/16 to reflect stock's performance



May-15 Jun-15 Jul-15 Aug-15 Sep-15 Oct-15 Nov-15 Dec-15 Jan-16 Feb-16 Mar-16 Apr-16 May-16 Jun-16 Jul-16 Aug-16 Sep-16 Oct-16 Nov-16

- IPO in May 2015, GPSC have been growing our business with continuously increased market capitalization.
- Starting from November 2015 where GPSC has been included in the Global standard, namely **MSCI Index** and recently in September 2016 GPSC is just included in **FTSE Index**.
- GPSC was classified to be in SET100 in January 2016 and then in July 2016 qualified as SET50.
- In April 2016, GPSC has been shortlisted **in ESG 100** as one of 100 companies listed in SET with sustainable business by Thaipat Institute and recently in July 2016, GPSC was ranked "Excellent" for CGR Scoring by Thai Institute of Directors (IOD)
- These are the results of confidence on GPSC performance from all stakeholders.

## **CPSC** Strategic Framework: 3M

- GPSC is PTT Group's Power Flagship
- Currently GPSC's portfolio is in Thailand (one of the current largest consumers) and Laos PDR. However, there are also potential projects in Myanmar (the emerging and potential consumers of the region)

- Reliability
- Efficiency
- Cost Conscious

Maximize

## Manage

- Project Management
- Portfolio Management

 Balance **Growth** and Return to Investors

Move

### **Operating Assets**

- ✓ 100% Owner full control
- ✓ NG Conventional power plant
- ✓ Generate revenue & profit

## **Portfolio Management**

- ✓ Active or Passive Control
- ✓ Various types of business
- Operating asset and under construction
- ✓ More important impact in the future

## **Business Development**

- New Project Initiatives
- Battery technology business platform
- ✓ Various types of business
- ✓ Key driver of business growth
- ✓ Expectation from stakeholders



## **PSC** Maximize: Safety, Reliability, Plant Optimization

## **Personal Safety**

Fatality case = 0 Lost Work day = 0

Recordable case **Medical Treatment Case = 0** Restricted work = 0

First aid incidents case = 0

**Audit Findings & Management system failings** 

## **Process Safety**

Tier1 Process safety event Case LOPC with Fire = 0 LOPC With out Fire = 0

**Indicator of serious process safety failures** 

Tier2 Process safety event Case LOPC with Fire = 0 LOPC With out Fire = 0 Recording of other safety event

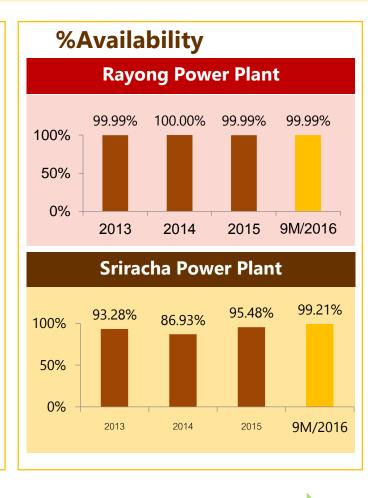
Tier 3 Process safety Event Challenges to safety systems

Indicators to measure system trips shutdown

**Operating Discipline & Management system Performance indicators** 

**SSHE** Performance

Update 31 Oct 2016



## **Plant Optimization**

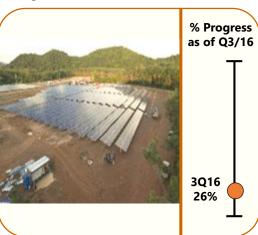


## Manage: 4 Projects to COD in 2017



## CHPP Solar Cooperatives (100%)

Туре	Solar
Capacity	Electricity: 5 MW
Customer	PEA
SCOD	December, 2016
Total Investment	244 THB million
D/E	3:1





## **IRPC Clean Power Company Limited VPOWER** (IRPC-CP) Phase 2 (51%)

Туре	SPP
Capacity	• Electricity: 240 MW • Steam: 180-300 T/H
Customer	<ul> <li>Electricity: EGAT 2x90 MW (25 years), IRPC 60 MW (27 years)</li> <li>Steam: IRPC 180- 300 T/H</li> </ul>
SCOD	June, 2017
Total Investment	13,600 THB Million
D/E	3:1





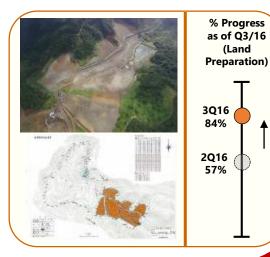
## **Bangpa-In Cogeneration Company** Limited (BIC) Phase 2 (25%)

	• • •
Туре	SPP
Capacity	• Electricity: 117 MW • Steam: 20 T/h
Customer	<ul><li>Electricity: EGAT 90 MW (25 years), IUs 27 MW</li><li>Steam: IUs 20 T/h</li></ul>
SCOD	June, 2017
Total Investment	5,340 THB Million
D/E	3:1



## ICHINOSEKI Ichinoseki Solar Power 1GK (ISP1) (99%)

Туре	Solar
Capacity	Electricity: 20.8 MW
Customer	Tohoku Electric Power (20 years)
SCOD	Q4 2017
Total Investmen t	~10,000 JPY million
D/E	4:1





## Move : Growth Strategy



## **GPSC's Target Growth**

**Unit: Secured MW** 

### **Growth along with PTT Group**

1,922

**CUP-4** and Expansion

- Growth domestically and internationally along with upstream and downstream business of PTT Group
- Focus on SPP and Cogeneration as utilities provider along with PTT group presence

### **Quick Win**

Renewable Energy

### M&A

- Renewable business
- Acquisition of operating/ under-construction assets
- Cash flow from the operating assets

## **Big Win**

International

Coal

Gas

• Investment in international mega projects with potential partners

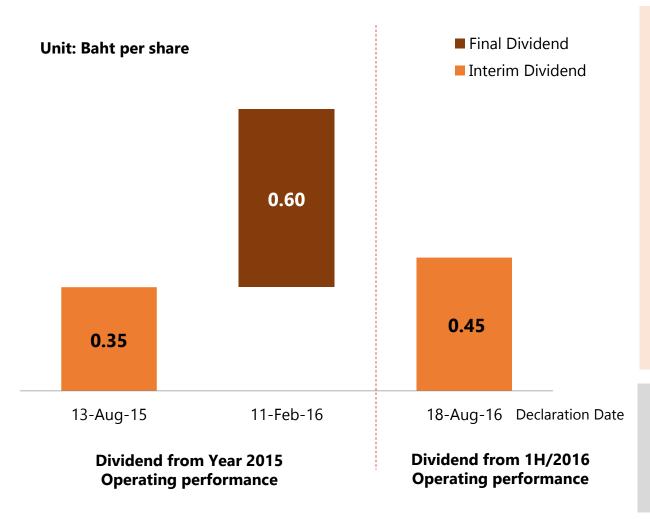
## **Adjacent & Support Opportunities**

2016

- Energy Storage technology
- Operation and Maintenance services
- Transmission and Distribution business



## PSC 2016 Interim dividend payout ratio is 43% of 1H/2016 net income



- On 18 August 2016, BOD approved a resolution for the payment of interim dividend for 1H/2016.
- The dividend per share is 0.45 Baht which is higher than 2015 interim dividend, resulting from the better operating results.
- The Record Date was on 1 September **2016** for the right to receive the dividend.
- The dividend payment date was on 14 September 2016.
- The dividend will be paid from the tax exemption profit portion wherein individual shareholders shall not include as taxable income and not be entitled to a dividend tax credit.
- Dividend Policy : Minimum of 30% of net income according to a financial statement, after deductions of tax, reserve capital requirement (with additional conditions)





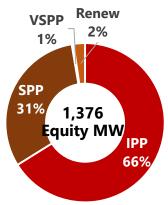


# Majority of GPSC's revenue is from electricity, PTT Group is GPSC's major customer

In Operation: 1,736 Equity MW equivalent (Electricity 1,376 Equity MW, Steam 1,441 T/H)

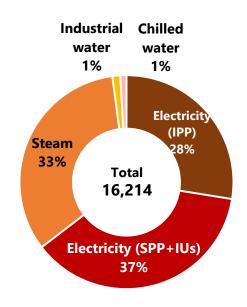
### **ELECTRICITY CAPACITY BREAKDOWN**

**Unit: Equity Megawatt** 

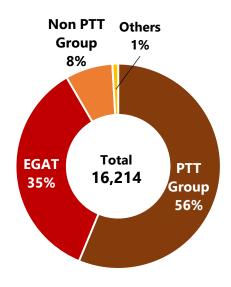


Name	Туре	GPSC's	Total capacity (MW)	Equity capacity (MW)	Steam (T/H)	MW equivalent	
IN OPERATION							
Sriracha	IPP	100%	700	700	-	700	
CUP-1	SPP	100%	226	226	890	448.5	
CUP-2	SPP	100%	113	113	170	155.5	
CUP-3	SPP	100%	-	0	280	70	
CHPP	VSPP	100%	5	5	-	5	
IRPC-CP Phase 1	PC-CP Phase 1 SPP		45	23		44.7	
Consolidate to Financial Statement				1067	1426.7	1423.7	
TSR	Renew	40%	80	32	-	32	
NNEG	SPP	30%	125	38	9	40.3	
BIC-1	SPP	25%	117	29.25	5	30.5	
RPCL	RPCL IPP		1,400	210	-	210	
Share o	of Profit / [	Dividend Inco	309	14	312.8		
	1,376	1,441	1,736.5				

9M16 Revenue by product (THB million)



 Electricity and Steam are major source of GPSC's revenue, accounted for 98% of total revenue. 9M16 Revenue by customer (THB million)

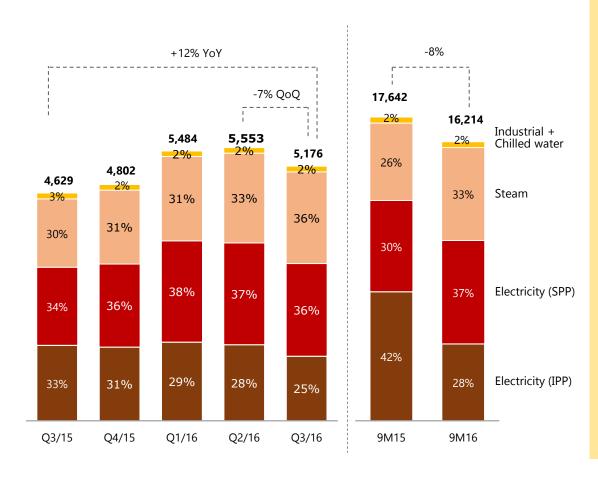


 Accounted for more than 50% of total revenue, PTT Group is the largest customer of GPSC in 9M/16.



## Q3/16 Revenue of THB 5,176 MM, decreased 7% QoQ

## Quarterly revenue (THB MM)



### Q3/16 VS Q2/16 (QoQ)

- Operating revenue in Q3/16 decreased by THB 377 MM or 7%.
- The decrease was due to the decline in revenue from Energy Payment (EP), from the lower sales volume of Sriracha plant and the lower sales price due to the reduction of Ft.

### Q3/16 VS Q3/15 (YoY)

- Operating revenue in Q3/16 increased by THB 547 MM or 12%.
- The increase was due to higher sales volume of Rayong plant both from existing and new customers.

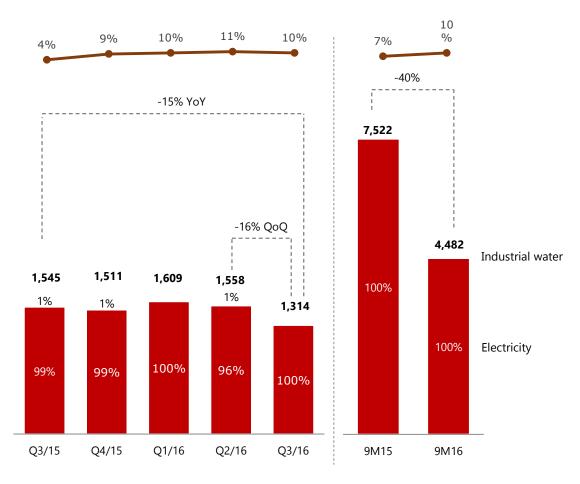
### 9M/16 VS 9M/15

Operating revenue in 9M/16 decreased by THB 1,428 MM or 8% from lower sales volume to EGAT of Sriracha plant and the declining in the sales price followed the reduction in gas price.



## Sriracha plant revenue breakdown & GPM (1/3)





### Q3/16 VS Q2/16 (QoQ)

- Total revenue in Q3/16 decreased by THB 244 MM or 16% due to lower sales volume per EGAT's dispatch instruction.
- Gross profit decreased by THB 49 MM or 28% due to lower availability rate, weight factor and sales volume.

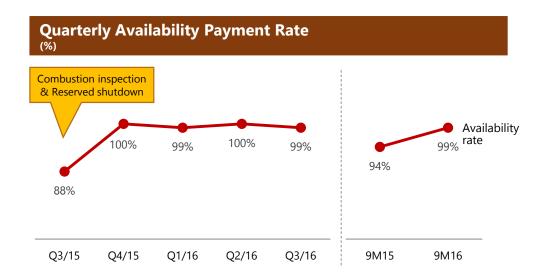
### Q3/16 VS Q3/15 (YoY)

- Total revenue in Q3/16 decreased by THB 231 MM or 15% from lower sales volume per EGAT's dispatch instruction and the lower sales price due to reduction of gas price.
- Gross profit increased by THB 635 MM or 100% due to higher availability rate and lower of maintenance cost due to CI in Q3/15.

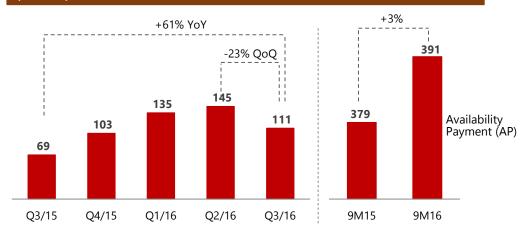
- Total revenue in 9M/16 decreased by THB 3,040 MM or 40% because of lower dispatch and sales prices.
- Gross profit margin increased by 3% resulted from the lower maintenance cost caused by the lower production volume.



## Sriracha Power Plant (IPP): Power (2/3)



## Quarterly revenue from Availability Payment (AP)



### Q3/16 VS Q2/16 (QoQ)

- Availability payment rate in Q3/16 slightly decreased from almost 100% to 99%.
- Revenue from Availability Payment (AP) in Q3/16 also decreased by THB 34 MM or 23% from lower weight factor.

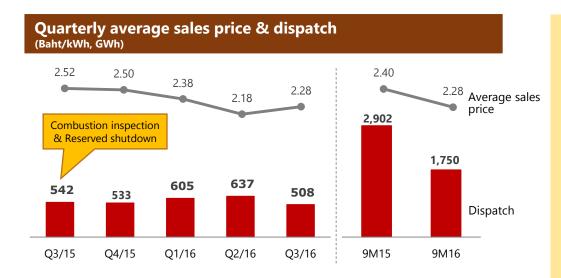
### Q3/16 VS Q3/15 (YoY)

- Availability payment rate in Q3/16 increased by 11% from Q3/15 when there was scheduled plant shutdown for inspection.
- Revenue from Availability payment increased by THB 42 MM or 61% due to scheduled plant shutdown in Q3/15.

- Availability payment rate in 9M/16 increased by 5% from higher reserved capacity for EGAT.
- Revenue from AP also increased by THB 12 MM or 3% resulted from scheduled plant shutdown in 2015.



## Sriracha Power Plant (IPP): Power (3/3)



## Quarterly revenue from Energy payment (EP)



### Q3/16 VS Q2/16 (QoQ)

- Average sales price in Q3/16 increased by 0.10 Baht per kWh, from the higher of gas price.
- In Q3/16, dispatch volume decreased by 129 GWh or 20% because of the lower submitted electricity volume per EGAT's instruction.
- Revenue from Energy Payment (EP) decreased by THB 197 MM or 16% according to dispatch volume decreased.

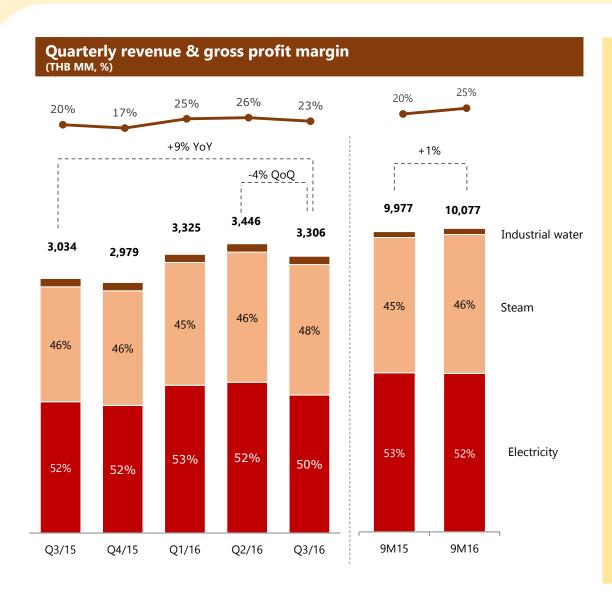
### Q3/16 VS Q3/15 (YoY)

- Average sales price in Q3/16 decreased by 0.24 Baht per kWh or 9% from Q3/15 from the lower gas price.
- Dispatch volume also decreased by 34 GWh or 6% resulted from the decrease in sales volumes per EGAT's instruction.
- As a result, revenue from EP decreased by THB 251 MM or 19%.

- Average sales price in 9M/16 decreased by 0.12 Baht per kWh or 5%, resulted from the decrease in gas price.
- Also, dispatch volume dramatically decreased by 1,152 GWh or 40%.
- Revenue from EP in 9M/16 decreased by THB 2,996 MM or 46% from lower sales price and sales volume.



## Rayong plant revenue breakdown & GPM (1/3)



### Q3/16 VS Q2/16 (QoQ)

- Total revenue in Q3/16 decreased by THB 140 MM or 4% from lower of average sales price from the reduction in Ft rate.
- Also, gross profit decreased by THB 142 MM or 16% and GPM increased by 3% due to lower average sales price.

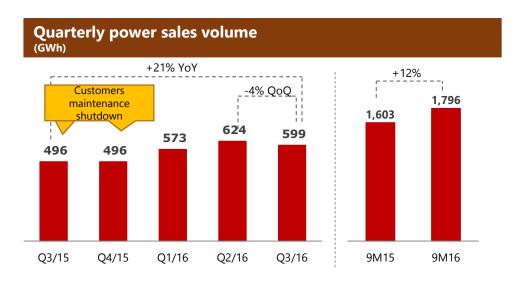
### Q3/16 VS Q3/15 (YoY)

- Total revenue in Q3/16 increased by THB 272 MM or 9% from higher sales volume due to customers maintenance shutdown in Q3/15.
- Also, gross profit in Q3/16 increased by THB 142 MM or 9% and GPM increased by 3%

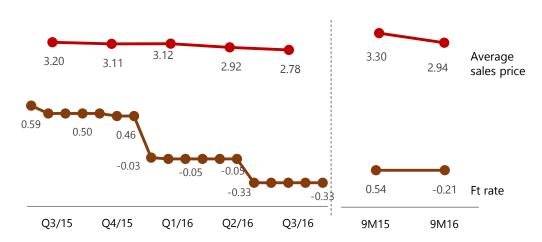
- Total revenue in 9M/16 increased by THB 100 MM or 1% from the increased in sales volume.
- Gross profit significantly increased by THB 476 MM or 24% and GPM increased by 5% because of the increase in the sales volume and better cost management.



## Rayong Power Plant (SPP): Power (2/3)



## Quarterly average sales price & Ft rate (THB/kWh, THB)



### Q3/16 VS Q2/16 (QoQ)

- **Volume**: decreased by 25 GWh or 4% due to lower export to EGAT under SPP non-firm according to the decreased in average sales price and k-factor.
- **Price**: decreased by 0.14 Baht per kWh or 5% due to the decreases in Ft rate and natural gas price.

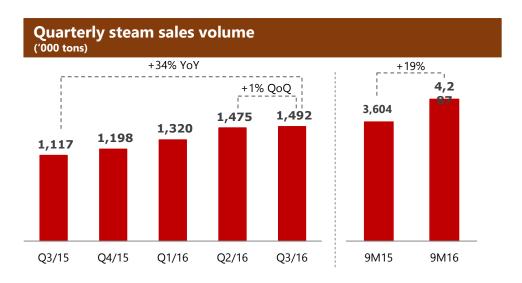
### Q3/16 VS Q3/15 (YoY)

- **Volume**: increased by 103 GWh or 21% resulted from higher demands from customers due to customers maintenance shutdown in Q3/15.
- **Price**: decreased by 0.42 Baht per kWh or 13% due to the decreases in Ft rate and natural gas price.

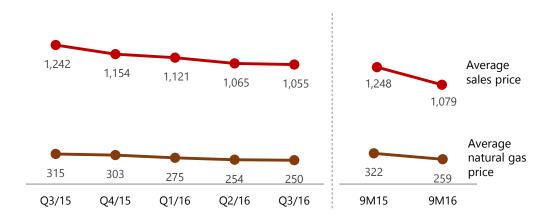
- **Volume**: increased by 193 GWh or 12% from higher demands from existing and new customers while there was power plant shutdown for inspection in Q1/15 and customers maintenance shutdown in Q3/15.
- **Price**: decreased by 0.36 Baht per kWh or 11% due to the decreases in Ft rate and natural gas price.



## Rayong Power Plant (SPP): Steam (3/3)



## Quarterly average sales price & average natural gas price (THB/ton, THB/MMBTU)



### Q3/16 VS Q2/16 (QoQ)

- **Volume**: slightly increased by 17 thousand tons or 1% in Q3/16 resulted from a customer who recovered from shutdown in Q2/16.
- **Price**: decreased by 10 Baht per ton or 9% in Q3/16 due to the decreases in natural gas price.

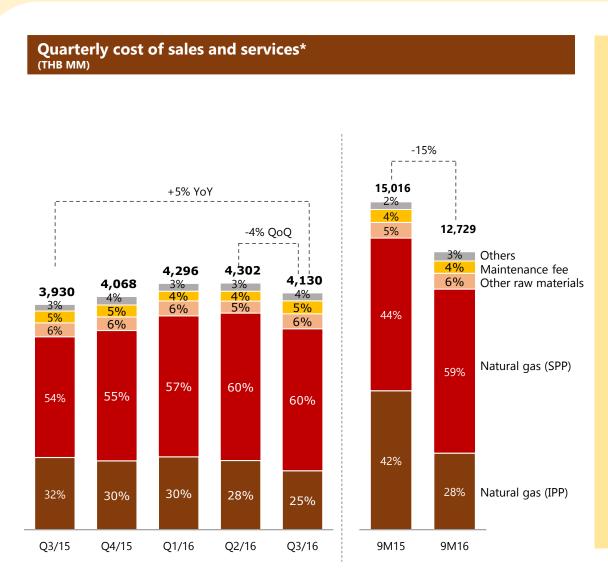
### Q3/16 VS Q3/15 (YoY)

- **Volume**: increased by 375 thousand tons or 34% from higher demands from the existing and new customers and there was customer's maintenance shutdown in Q3/15.
- **Price**: decreased by 187 Baht per ton or 15% due to the decrease in natural gas price.

- **Volume**: increased by 683 thousand tons or 19% in 9M/16 resulted from higher demands from the existing and new customers.
- **Price**: decreased by 169 Baht per ton or 14% following the decrease in natural gas price.



# Decrease in cost of sales and services YoY mainly from lower gas price and plant optimization



### Q3/16 VS Q2/16 (QoQ)

- Cost of sales and services in Q3/16 was decreased by THB 172 MM or 4%.
- The decreased was caused by a drop in cost of raw materials from lower dispatch to EGAT.

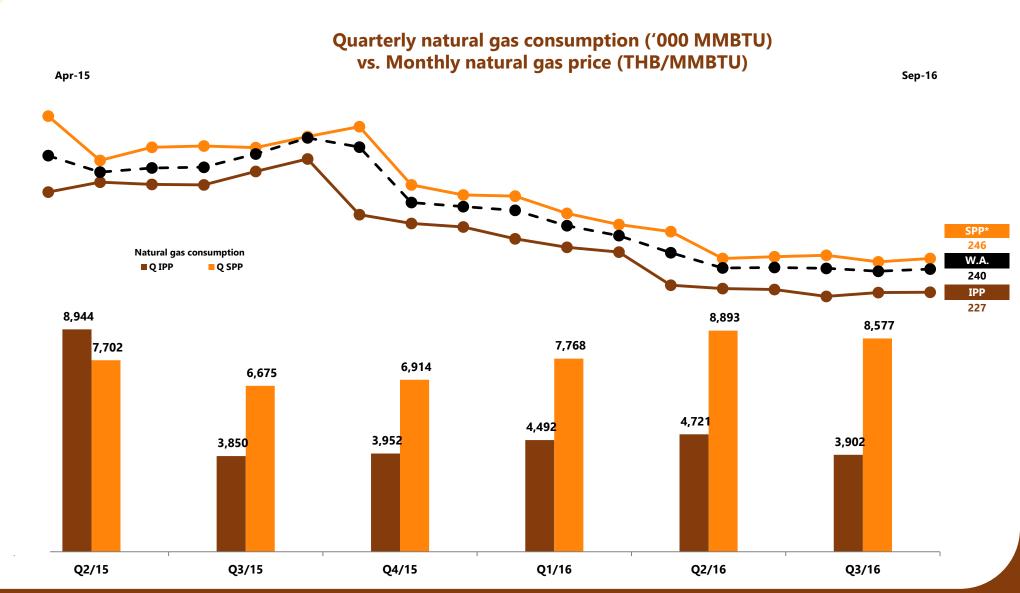
### Q3/16 VS Q3/15 (YoY)

- When compared with Q3/15, cost of sales and services increased by THB 200 MM or 5%.
- The increase was from higher usage of natural gas (SPP) which inline with sales volume

- Cost of sales and services in 9M/16 significantly decreased by THB 2,287 MM or 15%.
- The decrease in natural gas price, following the declining of the oil price, is the main factor in the reduction reinforced with the reduces in the dispatch volume.

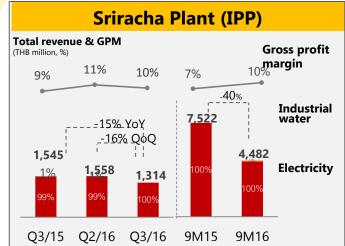


## Natural gas price and consumption

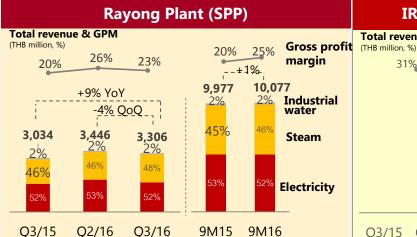




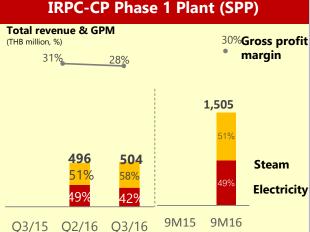
## Q3/16 Revenue and GPM by Plant



- QoQ: Total revenue was lower by 16% mainly from the decline in revenue of Energy Payment (EP) of natural gas cost which was resulted from dispatched instruction and lower weight factor from the decrease in demand of electricity consumption during rainy season.
- **YoY**: Total revenue decreased by 15%, mainly from electricity submitted volume to EGAT.
- **9M**: Total revenue dropped by 40% because of the reductions in electricity sales volume submitted to EGAT by 40% and sales price by 5%.



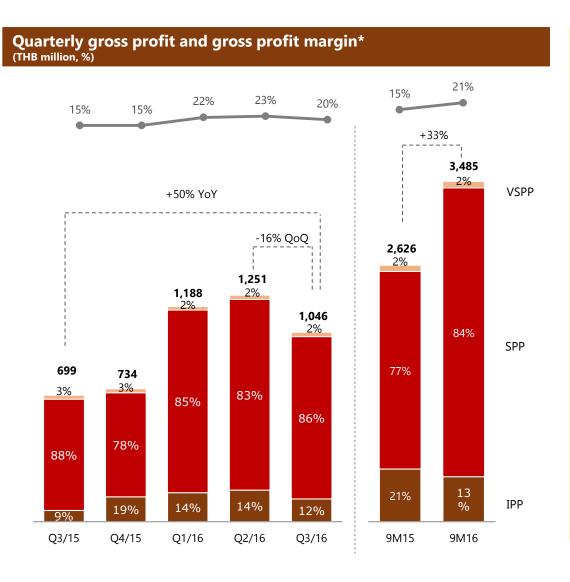
- QoQ: Total revenue was lower by 4% due to the drops in lower sales volume to EGAT under SPP Non-Firm type with the lower kfactor (Seasonal weight)
- YoY: Total revenue slightly increased by 9%, mainly from rises in sales volumes of steam and electricity caused by the increasing of industrial customer demand.
- 9M: Total revenue slightly increased by 1% mainly from the increase in Industrial Users, with another factor that in August-September 2015 one of our major customer had a maintenance shutdown.



**QoQ**: Total revenue increased by 2% mainly from the increase in sales volume of steam.



# Gross profit improved 50% YoY, GPM improved to 21% from plant optimization and higher SPP's sales volume



### Q3/16 VS Q2/16 (QoQ)

- Gross profit in Q3/16 was THB 1,046 million decreased by THB 205 million or 16%.
- This mainly due to the lower sales volume and the increase in turbine maintenance cost at Rayong Plant.

### Q3/16 VS Q3/15 (YoY)

- Compare with Q3/15, gross profit increased by THB 347 million or 50%.
- The increase was from increase in revenue from sales of electricity and steam from the COD of IRPC-CP.

#### 9M16 VS 9M15

- Gross profit in 9M16 significantly increased by THB 859 million or 33%.
- Mainly due to the increase in sales volumes from SPP plants together with lower natural gas price and maintenance cost.



Q3/15

Q4/15

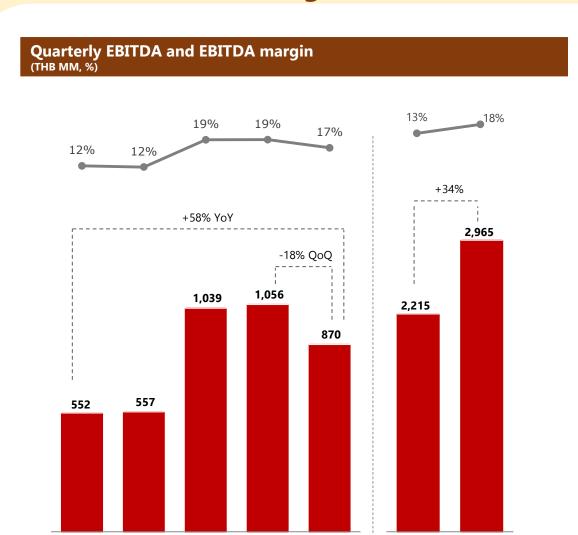
Q1/16

Q2/16

Q3/16

9M15

# Q3/16 EBITDA strongly increased by 58% YoY with better EBITDA margin of 17%



### Q3/16 VS Q2/16 (QoQ)

EBITDA in Q3/16 was THB 870 MM decreased by THB 186 MM or 18% mainly due to the decrease in sales volume.

### Q3/16 VS Q3/15 (YoY)

- Compare with Q3/15, EBITDA showed a strongly increase by THB 318 MM or 58%.
- The favorable outcome was mainly caused by the increase in sale volume from both existing and new power plants together with the drop in production costs resulting from the plant optimization.

### 9M/16 VS 9M/15

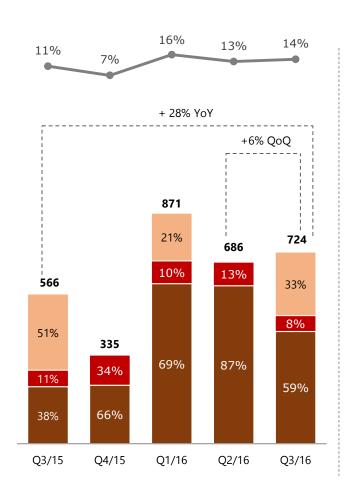
- EBITDA in 9M/16 significantly increased by THB 750 MM or 34%.
- The increase was mainly due to the Commercial Operation Date (COD) of IRPC Clean Power Company Limited (IRPC-CP) in November 2015, increase in sale volume from both existing and new customer together with the decrease in production costs resulting from the plant optimization.

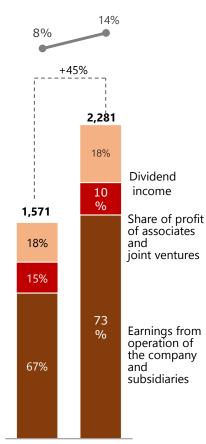
9M16



# Net profit for 9M/16 for the company increased 45% from better operating results and dividend income

## Quarterly net profit and net profit margin (THB MM, %)





### Q3/16 VS Q2/16 (QoQ)

- Net profit in Q3/16 was THB 724 million increased by THB38 million or 6%.
- The increase due to the dividend income of THB 240 MM from affiliate

### Q3/16 VS Q3/15 (YoY)

- Net profit increase by 158 million or 28%
- The increase due to higher demand of electricity and steam volume from existing and new customers of SPP (Rayong Power Plant) and lower natural gas cost with better cost management.

### 9M/16 VS 9M/15

- Net Profit in 9M/16 significant increased by
- Increase in earnings from production capacity expansion and cost optimization of SPP Rayong Plant and IRPC Clean Power Company Limited (IRPC-CP) Phase 1 which had COD in November 2015
- <u>Dividend income</u> increase from affiliate for THB 420 million during 9M/16

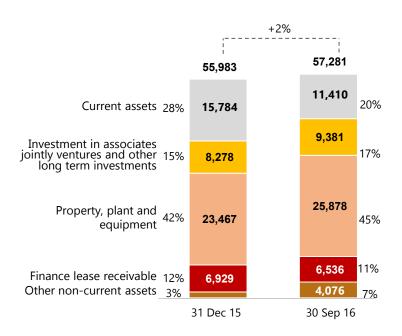
9M16

9M15



## Summary of financial position of GPSC and its subsidiaries

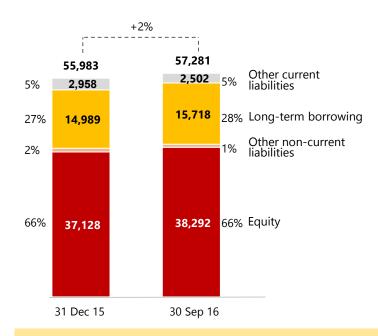
## Total Assets (THB MM)



## Total assets were THB 57,281 MM, increased by 2% from THB 55,983 MM.

- Increases in investments from the better operating result of the associates and JV
- Increase in assets under constructions of IRPC-CP Phase 2.

## **Total Liabilities & Shareholders equity** (THB MM)

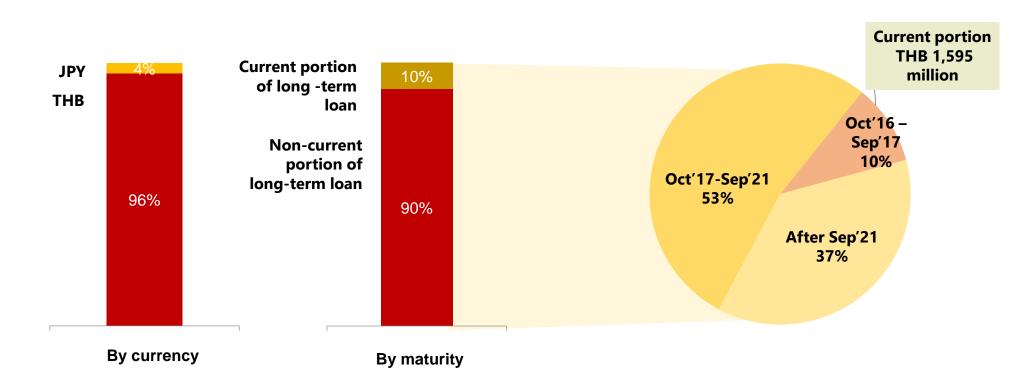


- Total liabilities were THB 18,989 million increased by THB 134 million or 1% mainly from the additional drawdowns of long-term loans for power plant constructions.
- Equity were THB 38,292 million increased by THB 1,164 million or 3% mainly from an increase in the unappropriated retained earnings.



## **SC** Well-managed debt profile and continuous deleveraging

## **Total interest-bearing debt: THB 15,718 million**

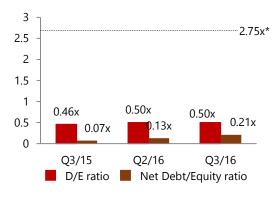


- o The debt balance of the company and its subsidiaries as at 30 September 2016 was in Thai Baht and Japanese Yen currency.
- o All interest-bearing debt is long-term debt, which includes 10% current portion.
- o Non-current portion of long-term debt was THB 14,123 million.
- o 53% of total long-term debt will be repaid between October 2017 to September 2021.



## Key financial ratios support GPSC's strong financial position

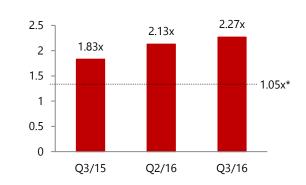
## Total D/E and Net Debt/ Equity ratio (Times)







## DSCR (Times)



## ROA (%)



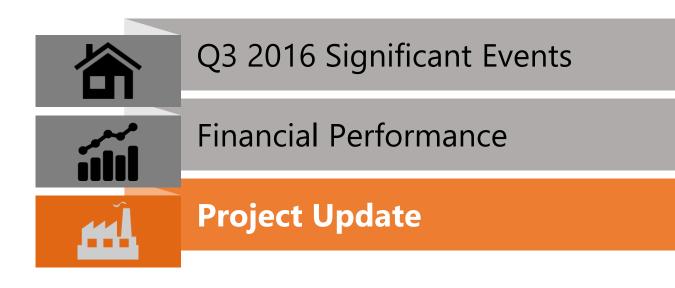
## Earning per share (EPS) (Baht/share)



## Book value per share (BVPS) (Baht/share)

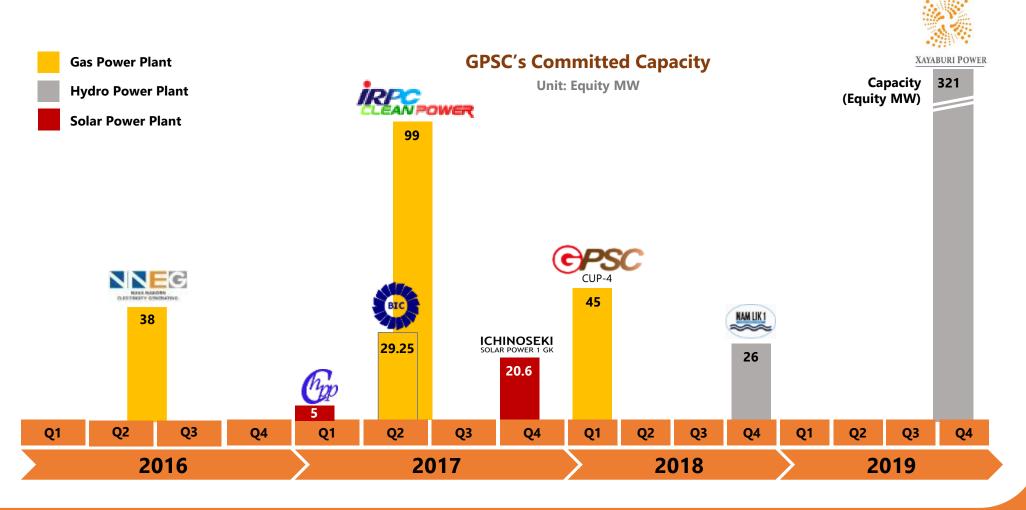






## **PSC** 7 Committed Projects to operate by 2019

**GPSC's Management team ensure efficient project management and high competent** staffs, both domestic and international projects in order to meet the construction schedule and COD according to predetermined schedule.





## **CPSC** IRPC Clean Power Phase 2 (IRPC-CP Phase 2)





### **IRPC Clean Power Company Limited (IRPC-CP)**

In IRPC Industrial Zone at Choeng Noen, Rayong Province (118 Rai)





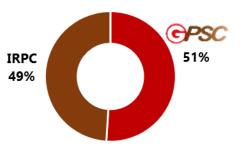
Equity	% Progress	Туре	SPP Cogeneration
Investment  3,400 THB Million	3Q16 90%	Capacity*	<ul><li>Electricity: 240 MW</li><li>Steam: 180-300 T/H</li></ul>
49% Others	2Q16 86%	Customer*	<ul> <li>Electricity: EGAT 2x90 MW (25 years), IRPC 60 MW (27 years)</li> <li>Steam: IRPC 180-300 T/H</li> </ul>
		SCOD	June, 2017
51% GPSC		Total Investment	13,600 THB Million
		D/E	3:1

### **Progress update**

#### **Phase 2 Under Construction**

- Main construction progress on 230 kV substation and transmission line in Cherngnern
- Part of land area in under construction while other parts are under negotiation to access the area

### **Shareholding**





## **Bangpa-In Cogeneration Phase 2 (BIC-2)**





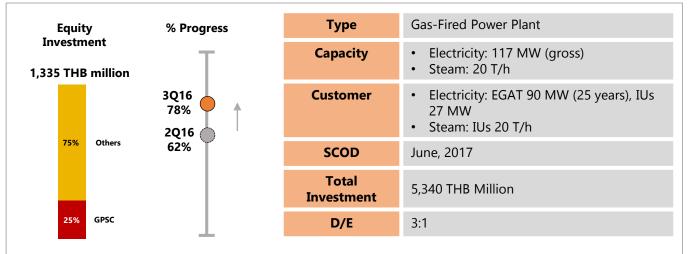






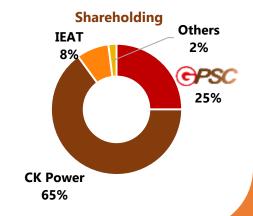
## **Bangpa-In Cogeneration Company Limited** (Phase 2)

Ayutthaya Province



### **Progress update**

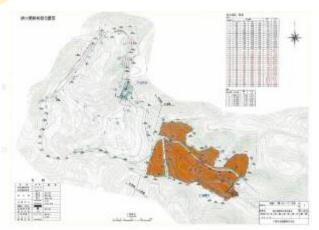
 Main construction progress on pipe connection to the main equipment Gas Turbine Generator (GTG), Heat Recovery Steam Generator (HRSG) and Steam Turbine Generator (STG)





## **Ichinoseki Solar Power (ISP1)**





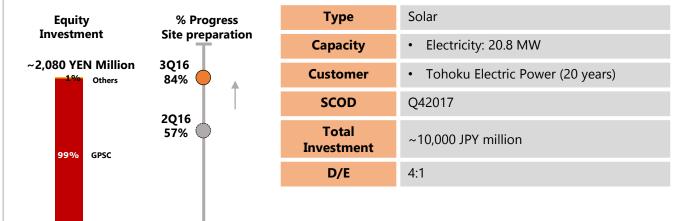




### ICHINOSEKI SOLAR POWER 1 GK

## Ichinoseki Solar Power (ISP1)

Ichinoseki City, Japan



### **Progress update**

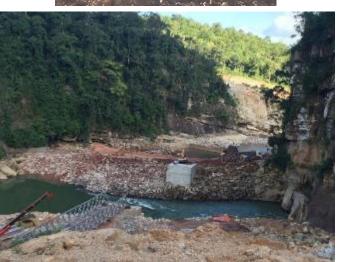
- PPA contract with Tohoku Electric Power Company is concluded; secured FiT at 42 JPY/kWh (exclude tax) for 20 years
- Construction phases with EPC contractor is expected to start in Oct 2016 in order to meet SCOD in 2017
- Completed first drawdown of the loan since Aug 25, 2016
- Offshore NTP was noticed since Aug 26, 2016
- GPSC first international project to COD in 2017



## **PSC** Nam Lik 1 Power Company Limited (NL1PC)

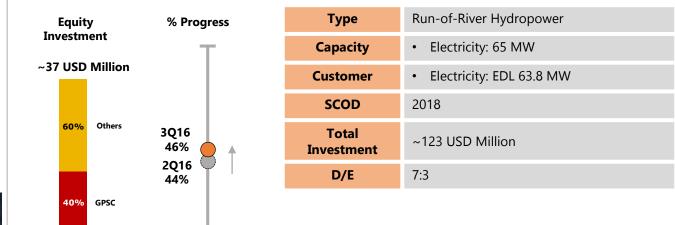






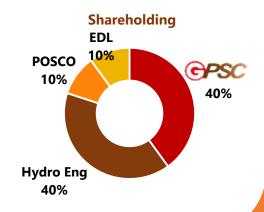


### Nam Lik 1 Power Company Limited (NL1PC) Lao PDR



### **Progress update**

- Main construction progress on diversion of works, powerhouse and 115 kV transmission line
- Started the discussion with high expertise subcontractor to solve the delay issue which should be concluded within Oct 2016



## **CPSC** Central Utility Plant Project 4: Phase 1 (CUP-4 Ph1)

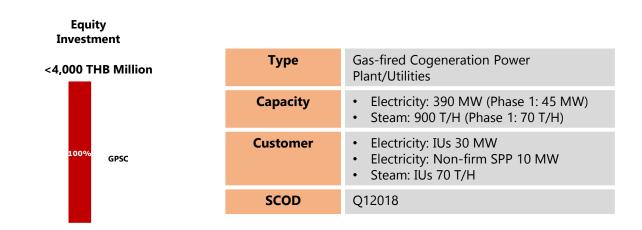




### **Central Utility Plant Project 4 (CUP-4)**

PTT's WEcoZi, Asia Industrial Estate (AIE) Rayong Province





### **Progress update**

- In the process of apply permits and licenses including Non-Firm Power Purchase Agreement (PPA) under SPP scheme with EGAT, the purchase of gas, water and land with PTT.
- Sent out the turbine's price invitation for bidding (GTG-ITB) which is expected to award EPC within Q4 2016
- Plan to start construction in later Q1 2017

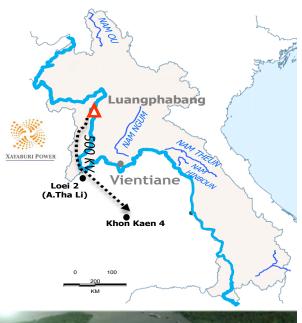
### Shareholding





## PSC Xayaburi Power Company Limited (XPCL)



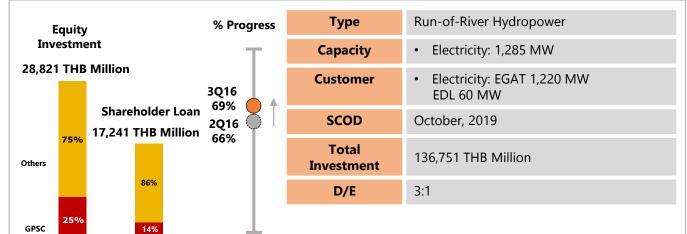






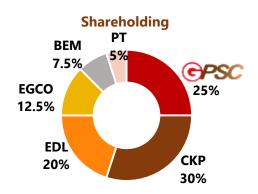


### **Xayaburi Power Company Limited (XPCL)** Xayaburi, Lao PDR



### **Progress update**

Construction of powerhouse, fish ladder, spillway and 500kV transmission line tower has progress as planned





## **XPCL Project improvement according to environmental concerns**





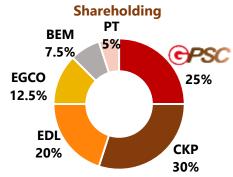


## **Xayaburi**, Lao PDR

The additional requirements from Lao PDR's Government upon an environmental concerns in constructing XPCL power plant has caused an incremental construction costs . Therefore, the Government granted XPCL the compensations which are:

- ✓ Decrease of corporate income tax
- ✓ Decrease of royalty fee
- ✓ Extend concession period for another 2 years (after COD date); Total 31 years





## **CPSC** CHPP Solar Cooperatives





### **CHPP Solar Cooperatives**

Chanthaburi Province







### **Progress update**

 Received building construction permit and already signed Power Purchase Agreement (PPA) with Provincial Electricity Authority (PEA)

### Shareholding





## **Research & Development**



## 24M Technologies, Inc. (24M)

Cambridge, Massachusetts (MA), USA

**Business** 

**Application** 

Lithium-Ion Battery (LFP) technology

Energy Storage System (ESS)

#### 2013 2015 2010 2011 2014 2012

24M was established

•

Developed 5x thicker electrodes than previously possible

Developed end to end cell production

Automated line eliminates coating, drying etc.

Invested > \$50 to make 9000th full size cell

Proven key high volume unit operation

2016 High volume

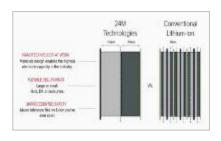
manufacturing production line

### **Progress update**

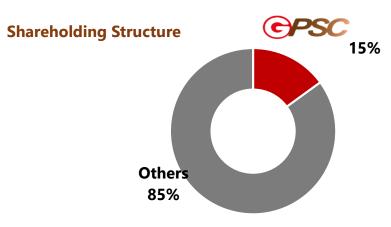
- 24M has signed an MOU with NEC Energy Solutions (NECES) to supply Semisolid Lithium-Ion battery to NECES energy storage system.
- Currently, 24M is working on the **development of High Volume Manufacturing production line.**

### **Awards & Recognition**

- In 2016, 24M has received many awards and recognition from the industry including:
  - 2016 Energy Innovation Pioneers: CERAWEEK, HIS Energy
  - 2016 New Energy Pioneers: Future of Energy Summit, Bloomberg New Energy
  - Listed in "50 Smartest Companies 2016": MIT Technology Review





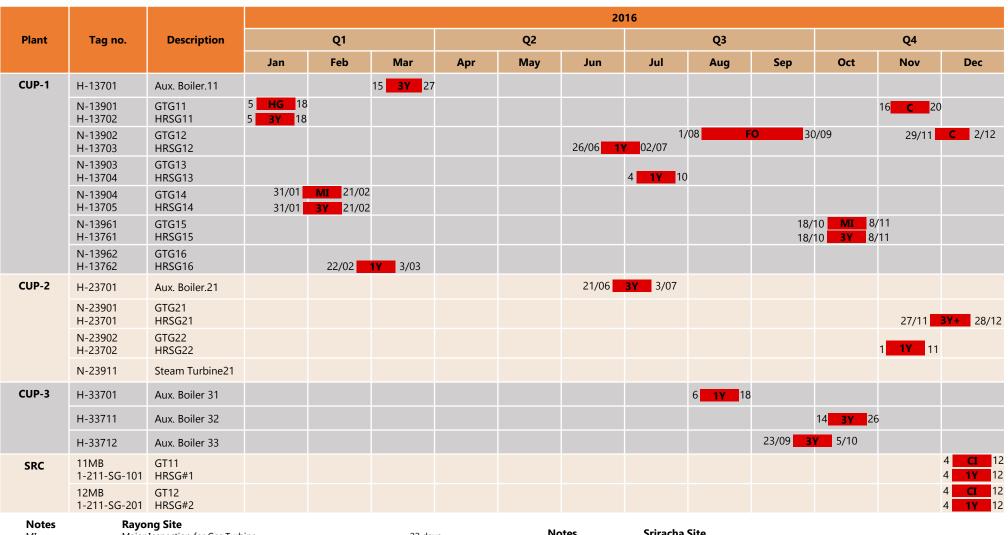


**Total Investment of GPSC Portion** 

~22 USD million



## **SC** Maintenance schedule: Sriracha and Rayong plants



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Notes	Rayong Site	
MI	Major Inspection for Gas Turbine	22 days
HGPI	Hot Gas Path Inspection for Gas Turbine	14 days
MO	2nd Major Overhaul for Steam Turbine	27 days
Mi	Minor Inspection for Steam Turbine	15 days
1Y	One Year Inspection Aux. Boiler	11 days
3Y	Three Year Inspection Aux. Boiler	13 days
1Y	One Year Inspection HRSG	11 days
3Y	Three Year Inspection HRSG	14 days
C	Composition Change Day	3 days
FO	Forced Outage	•

Notes	
CI	
1Y	

**Sriracha Site**Combustion Inspection for Gas Turbine
One Year Inspection HRSG

9 days 8 days



## **PSC** Maintenance schedule: IRPC-CP

			2016										
Plant	Unit		Q1			Q2			Q3			Q4	
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
IRPC-CP	CTG 2B								22/0	09 <b>A</b> 30,	′09		
	HRSG2B								22/0	09 <b>YI</b> 30,	<b>/</b> 09		
	Aux. Boiler				23/0	05 <b>YI</b> 27,	<b>/</b> 05						

Notes

Level A inspection Yearly inspection

5 days 5 days

Ratios	Formula
	Gross profit
Gross profit margin	Revenue from sales of goods and service + Revenue from finance lease
Not profit margin	Net profit
Net profit margin	Total Revenue
Total Debt to Equity	Total liabilities
	Total shareholder's equity
	Interest bearing debts – (Cash and cash equivalents + Restricted cash + Current investments)
Net debt to Equity ratio	Total shareholder's equity
DSCR	EBITDA for DSCR for the last 12 months
	Principal and Interest to be paid in the next 12 months
Earning per share (EPS)	Net profit for the company
Eurining per share (Er 3)	Weighted average number of shares
ROE	Net profit for the company
	Average shareholder's equity
ROA	Net profit (last 12 months)
	Average assets
Book value per share (BVPS)	Shareholder's equity for the company
book value pel silale (bvr3)	Average shareholder's equity for the company



## THANK YOU

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#### Disclaimer

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