

THB 98.25

THB 48.11

2,819.73 m

THB 2,724 m

THB 10

2.71%

49.00%

212% increase in Revenue YoY increase in Gross Profit YoY

increase in EBITDA YoY

Stock Information

(SETSMART)

Historical price: 52-week high

No. of shares (YTD):

Foreign ownership:

Value Trade/Day (YTD):

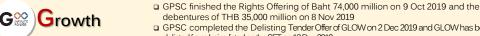
52-week low

Par value:

increase in Adjusted Net Income YoY

Share price(February 21,2020): THB 74.75

Market Capitalization (YTD):THB 210.75 bn



- GPSC completed the Delisting Tender Offer of GLOW on 2 Dec 2019 and GLOW has been delisted from being listed on the SET on 13 Dec 2019.
- On 31 Dec 2019, GPSC holds 99.83% of the total issued shares of GLOW.
- 208% increase in EBITDA from 2018 due to contribution from GLOW and higher AP from Sriracha power plant
- 54% of Adjusted Net Income increased from 2018 due to recognition of GLOW and COD projects in 2019
- On 31 Dec 2019, GPSC was able to recognize the synergy value approx. Baht 76 million and synergy value of THB 1.6 bn. will ramp up with full EBITDA contribution by 2024
- THB 0.80 per share dividends for 2H/2019 to be paid on April 17, 2020
- Obtained "AA-" with "stable" rating outlook from TRIS Rating
- Received an award of "The Asset Corporate 2019" in ESG Platinum award, Best IR and Best Initiative award: Innovation: ESS solution from the Asset
- Received Sustainability Excellence award and THSI from SET Award 2019
- Received Best Cross-Border M&A Deal Award from The Asset
- Received Asian Excellence Award 2019: Asia's Best CEO and Best Investor Relations Company from Corporate Governance Asia Magazine
- Xayaburi COD on the 29th October 2019
- CUP4 COD on 12th September 2019 and CCE COD on 7th November 2019
- NNEG expansion phase expected to COD in Q3/2020
- □ WTE is expected to COD in Q2/2021 and ERU is expected to COD in Q3/2023

# Major shareholders

(Feb, 2020)

Foreign limit:

22.81% PTT Global Chemical PLC 22.73% Thai Oil Power Co.,LTD 20.78% Thai Oil PLC 8 91%

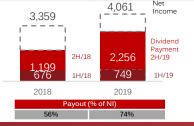
# 2019 Key Activities Highlight

ustainability

ontrol



# Dividend Payment (THB million)



GPSC announces 2019 dividend payment, at the rate of Baht 1.30 per share which completed the 1H/2019 dividend payment at Baht 0.50 per share and to be paid for the 2H/2019 as announced on the 12th February 2020 of 0.80 Baht per share



# Share price performance

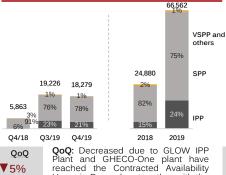
(Base: Jan 2, 2019 = 100)



2019 2018 Earnings per share 2.24 2.25 Q4/18 Q3/19 04/19 0.32 0.60 0.64

## Overall Performance

#### Revenue by Plant Type



QoQ ▼5% YoY

▲ 212%

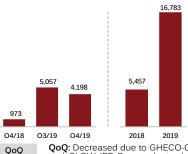
12M

**▲ 168%** 

Hours in December, together with the decrease of GLOW's SPP revenue as planned maintenance shutdown. YoY and 12M: Increased due to the recognition of revenue from GLOW's Power plants.

#### **EBITDA**

(THB million)



**V**17% YoY

▲ 331%

12M

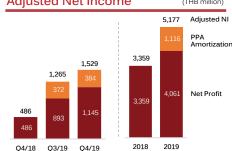
▲ 208%

QoQ: Decreased due to GHECO-One and GLOW IPP Power plants have reached the Contracted Availability Hours set out in the PPA in December 2019 and Glow Energy maintenance plant has planned shutdown

YoY and 12M: EBITDA increased due to the recognition of GLOW's performance

#### Net Profit and Adjusted Net Income

(THB million)



QoQ: Adjusted Net Income\* increased due to QoQ the decrease in finance costs from the

**▲ 21%** YoY

company's financial deleveraging plan. and 12M: Adjusted Net Income increased due to

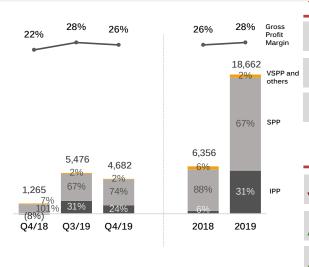
The recognition of GLOW performance from 14th March 2019 **▲ 215**% 2) An increase of Sriracha Power Plant's 12M

performance after major overha maintenance shutdown in Q4/2018 ▲ 54% \*Adjusted Net Income: the net profit attribute to the company that excludes the "fair value of intangible asset from the acquisition of GLOW"



# Q4 2019

### Gross Profit and Gross Profit Margin (THB million, %)



### Total Gross Profit

i otai o	1000 1 10110
Q₀Q ▼14%	QoQ: Decreased mainly from GHECO-One has reached the Contract Availability Hours and Sriracha Power Plant has
<u>YoY</u> ▲ 270%	planned maintenance shutdown.  YoY and 12M: Increased mainly due to  1) Recognizing gross profit of both
<u>12M</u> ▲ 194%	GPSC and GLOW Power plants.  2) The increase in AP from Sriracha Power Plant after major overhaul

shufdown

# SPP Gross Profit

Q₀Q ▼ 5%	<b>QoQ:</b> Decreased mainly due to the maintenance cost increased from Glow Energy Power plants
	following the planned
YoY	maintenance shutdown.
	YoY and 12M: Increased mainly
<b>▲ 170%</b>	due to the recognition of
	GLOW's SPP plants and
4014	increase in electricity and steam
12M	sales from Rayong Central Utility
<b>▲ 124</b> %	sales from Rayong Central Utility
<b>1</b> 24%	plants (CUP).

#### **IPP Gross Profit**

QoQ	<b>QoQ:</b> Decreased due to the lower AP of Sriracha power plant
▼ 33%	resulting from planned
	maintenance shutdown for 10
YoY	days and GHECO-One has reached the Contracted
<b>▲1,196</b> %	Availability Hours.
<u>12M</u>	YoY and 12M: Increased mainly due to the recognition from all 3

of GLOW's IPP Power Plants.

(THB million,%)

maintenance

04/2018

## **VSPP** and Others Gross Profit

QoQ	QoQ and YoY: Decreased
▼31%	mainly due to lower light intensity following the
	seasonality effect from ISP1
YoY	seasonality effect from ISP1 together with the lower revenue from CHPP as a result of the
<b>▼ 1</b> 4%	demand of IUs was lower from
	weather condition.
<u>12M</u>	12M: Increased due to revenue

and chilled water from CHPP

# IPP Power Plant



QoQ: Revenue decreased due to the lower AP and EP of GHECO-One which has reached the Contracted Availability Hours and decreased **V**14% planned Maintenance YoY shutdown of Sriracha Power Plant.

YoY and 12M: Revenue increased ▲ 908%

due the recognition of GLOW performance and higher AP from Sriracha power plant after major overhaul maintenance shutdown in Q4/2018.

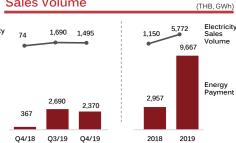
#### **Availability Payment and Availability Rate** 100% 100% 98% 92%



decreased due to Sriracha Power plant has plant has planned maintenance shutdown for 10 days and GHECO-One has reached the Contracted Availability Hours.

YoY and 12M: Availability Payment increased mainly due to the full recognition of GLOW performance.

# **Energy Payment and** Sales Volume



**▼ 12**% YoY ▲ 546% 12M

**▲ 227**%

QoQ

lower dispatch instruction by EGAT of Sriracha Power plant and lower power generation from GHECO-One after reached the contracted Availability Hours.

decreased mainly due to

YoY and 12M: EP increased mainly due the full recognition of GLOW to the full performance

### SPP Power Plant

12M

▲ 316%

000

**▼ 2**%

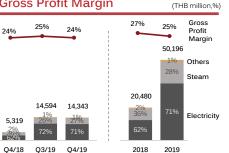
YoY

▲ 169%

12M

▲ 145%

#### SPP Revenue and **Gross Profit Margin**

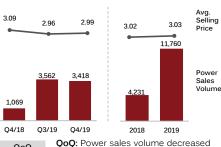


QoQ: Revenue decreased mainly due to the planned maintenance shutdown from Glow Fneroy Power Cl Glow Energy Power Plant. ver, the revenue from Rayong However, Central Utility Plant increased due to the increase in demand from IUs.

YoY and 12M: Revenue increased due to the recognition from GLOW SPP power plant as well as the increase in the electricity and steam sales of GPSC's SPP due to increase in sales volume

#### Power Sales Volume and Avg. Selling Price

(GWh, THB/kWh) 2.99 2.96 3.03 3.02



000 ▼ 4%

YoY

12M

**▲** 178%

from IUs

22%

YoY

12M

**▲ 1,840**%

**▲ 1,151%** 

YoY and 12M: Power sales volume ▲ 220% increased mainly due to the recognition of GLOW's performance, together with the higher sales volume as a result of the increase in demand

due to planned maintenance shutdown of Glow Energy Power

maintenance

Steam Sales Volume and Avg. Selling Price

OoO: EP



000 ▼3%

YoY ▲ 120%

12M ▲ 95%

OoO: Steam sales volume decreased mainly due to planned maintenance shutdown from Glow Energy power plants

YoY and 12M: Steam sales volume increased due to the recognition of GLOW's performance as well as higher volume of steam sales from Rayong Central Utility Plant (CUP) and IRPC-CP.



	Q4
	2019
Ī	

ncome Statement Q4/18 Q3/19		Q3/19	Q4/19	Change +/(-)		2018	2019	Change	
(Unit: MB)				QoQ	YoY				1
Operating revenue	5,863	19,226	18,279	(5%)	212%	24,880	66,562	168%	-
Cost of sales (exclude D&A)	(4,598)	(13,750)	(13,597)	(1%)	196%	(18,254)	(47,900)	159%	
Gross profit	1,265	5,476	4,682	(14%)	270%	6,356	18,662	194%	
Selling and administrative expenses	(297)	(425)	(489)	15%	65%	(909)	(1,896)	109%	-
Other operating income	5	6	5	(17%)	0%	10	17	70%	(
EBITDA	973	5,057	4,198	(17%)	331%	5,457	16,783	208%	
Depreciation and amortization	(469)	(2,110)	(2,163)	2%	361%	(1,802)	(7,207)	300%	_
EBIT	504	2,947	2,035	(31%)	304%	3,655	9,576	162%	
Finance costs	(136)	(1,960)	(1,197)	(39%)	780%	(514)	(5,140)	900%	-
Other non-operating income and expenses	73	286	50	(83%)	(32%)	411	658	60%	
Shares of profit of associates and joint ventures	158	138	463	236%	193%	595	837	41%	
Income tax expenses	8	(129)	(43)	(67%)	(637%)	(243)	(247)	2%	
Profit before FX & extraordinary items	607	1,282	1,309	2%	116%	3,904	5,684	46%	
Net foreign exchange losses	(3)	17	111	553%	n/a	(15)	317	n/a	_
Net profit	604	1,299	1,420	9%	135%	3,889	6,001	54%	
Non-controlling interests	(118)	(406)	(275)	(33%)	132%	(530)	(1,940)	266%	
Net profit for the company	486	893	1,145	28%	136%	3,359	4,061	21%	
Adjusted Net Income	486	1,265	1,529	21%	215%	3,359	5,177	54%	
Earning per share (THB/share)	0.32	0.60	0.64	7%	96%	2.24	2.25	0%	
Weighted average number of common share (Million)	1,498	1,498	1,802	20%	20%	1,498	1,802	20%	,

#### DEPRECIATION AND AMORTIZATION EXPENSES **INCREASED BY 53 MB QoQ**

The increase was mainly due to the recognition of depreciation expense from Rayong Central Utility Plant 4 (CUP4) which was commenced the Commercial Operation Dates (COD) in Q3/19

#### SHARE OF PROFIT OF ASSOCIATES AND JOINT VENTURE **INCREASED BY 325 MB QoQ**

236%

The increase was mainly from an unrealized FX gain of project cost from Xayaburi Power Company Limited (XPCL) which was commenced the Commercial Operation Dates (COD) since 29th October 2019.

	31 De	ec 18	31 De	CI.	
Statement of Financial Position	МВ	% to total assets	МВ	% to total assets	Change (%)
Current assets	11,463	18%	37,813	15%	230%
Investment in associates, joint ventures and other long-term investments	12,979	20%	13,901	6%	7%
Property, plant and equipment, net	28,535	44%	101,272	40%	255%
Finance lease receivable, net	5,354	8%	8,685	3%	62%
Other non-current assets	6,108	10%	90,346	36%	1,379%
Total Assets	64,439	100%	252,017	100%	291%
Other current liabilities	3,675	6%	34,182	13%	380%
Debenture	4,995	8%	52,707	21%	955%
Long term borrowings from financial institutions, net	12,509	19%	29,215	12%	134%
Other non-current liabilities	911	1%	25,736	10%	n/a
Total liabilities	22,090	34%	141,841	56%	542%
Non-controlling interests of the subsidiaries	2,357	4%	9,283	4%	294%
Total Shareholders' Equity	42,349	66%	110,176	44%	160%
Total Liabilities and Shareholders' Equity	64,439	100%	252,017	100%	291%

#### ADJUSTED NET INCOME INCREASED BY 264 MB OoQ

The increase was mainly from the decrease in finance costs from the company financial deleveraging plan. On the other hand, GLOW IPP and GHECO-One Power Plant reached the Contracted Availability Hours in December 2019.

#### GROSS PROFIT DECREASED BY 794 MB OoO

**14%** The decrease was mainly due to the following reasons:

000

- IPP gross profit decreased by 572 MB as a result of the decrease in AP corresponding to planned maintenance shutdown from Sriracha Power plant for 10 days and GHECO-One has reached the Contracted Availability Hours in the mid of December 2019.
- SPP gross profit decreased by 190 MB due to the maintenance cost increased from Glow Energy Power plants following the planned maintenance shutdown despite the sales volume from Rayong Central Utility plants (CUP) increased due to the higher industrial users demand.
- VSPP gross profit decreased by 32 MB due to lower light intensity following the seasonality effect from ISP1, together with the decrease in revenue from CHPP due to the demand of IUs was lower from weather condition.

#### SELLING AND ADMINISTRATIVE EXPENSES INCREASED

The administrative expenses of the company, increased by 64 MB mainly due to the increase in consulting fees and business development expenses.

## INCOME TAX EXPENSES DECREASE BY 86 MB QoQ

QoQ

The decrease was mainly due to the decrease in GLOW's income tax after recognized GLOW's performance.

#### FINANCE COSTS DECREASED BY 763 MB QoQ

39% QoQ

The decrease was mainly due to the decrease in short term loan interest, interest on loans from related parties and the fees for acquiring the loans used to acquire GLOW, corresponding to the revision of the short-term loan repayment plan.

#### TOTAL ASSET INCREASED BY 187,578 MB YTD

QoQ

The increase mainly from the acquisition of GLOW on 14 March 2019. The detail of significant changes are as follows:

- Current Assets increased by 26,350 MB
- PP&E increased by 72,737 MB.
- Finance lease and receivable net increased by 3.331 MB
- · Other non-current assets increased by 84,238 MB

#### **TOTAL LIABILITIES INCREASED BY 141,841 MB YTD**

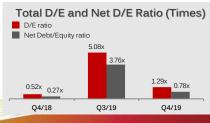
QoQ

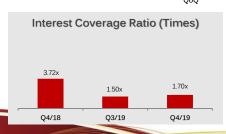
542% The increase mainly from
Current liabilities rose by 30,507 MB mainly from short-term loan for acquisition of GLOW.

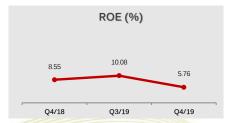
- Long-term borrowing and debentures increased by 64,418 MB from GLOW's long-term borrowing and debenture.
- Other non-current liabilities rose by 24,826 MB mainly from GLOW and the the increase in deferred tax liabilities from recording fair value of net asset from acquiring GLOW.

#### TOTAL SHAREHOLDERS'S EQUITY INCREASE BY 744 MB YTD

The increase was mainly from the change in non-160% Ine increase was mainly increase by Baht 67,827 million from company's paid up capital.



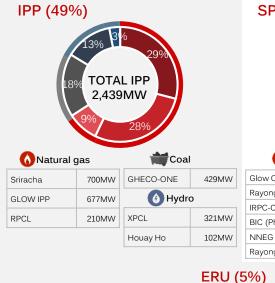


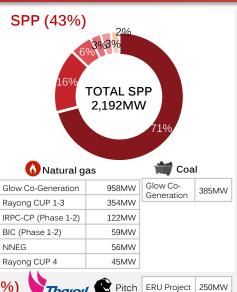


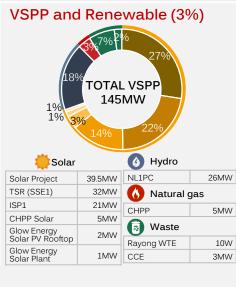


# Q4 2019

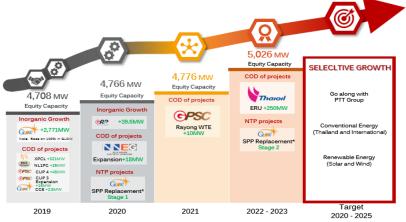
# **GPSC's Existing Business Portfolio**







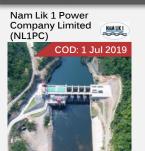
# **GPSC Electricity Growth Pipeline**



Thaioil

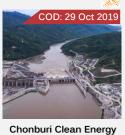
Note: \* As of end-2019, we received the confirmation of 6 EGAT PPAs We approved the investment of SPP Replacement Stage 1 (New power plant for 2PPAs and IUs). Now, we're in the process of developing the SPP Replacement Stage 2.

# COD Projects in 2019









(CCE) GLW COD: 7 Nov 2019

# Project Under Construction

Nava Nakorn Electricity Generation (NNEG) Expansion Project



The engineering design, construction and procurement of main machinery and equipment are on schedule

# Rayong Waste to Energy (WTE)



The RDF Project construction has been completed. The The RDF Power Plant Project construction began on 1st April 2019

#### **Energy Recovery Unit** (ERU)



- Engineering design work: P&ID Review, HAZOP / SIL
- Construction work: Site preparation work, demolishing old equipment and temporary Fence
- Purchasing machinery and equipment: Bid Evaluation / PO / P & ID
- · Can proceed as planned

