

Outperform · Maintained

| Price as of 22 May 2023 | 59.25 |
|-------------------------------|--------|
| 12M target price (Bt/shr) | 69.00 |
| Unchanged/Revised up(down)(%) | (14.0) |
| Upside/downside (%) | 16.5 |

Key messages

This would be the year GPSC's earnings roar back, led by downward trends in energy prices and capacity expansion. Given rising demand for electric vehicles (EVs), GPSC is finding a shortcut by collaborating with battery producers. Meanwhile, Avaada is set to be an investment vehicle to capture renewable growth in India. Our Outperform call stays with a lower target price of Bt69.00, from Bt80.00, reflecting our earnings cut. Risk to reward looks compelling at the current share price. That said, investors with low-risk appetite may accumulate the stock once there is clarity on the new government's power policies.

Trading data

| Mkt cap (Btbn/US\$bn) | | | 167.1/5.3 |
|--------------------------|-------|-------|-------------|
| Outstanding shares (mr | 1) | | 2,820 |
| Foreign ownership (mn) |) | | 71.6 |
| 3M avg. daily trading (n | nn) | | 5 |
| 52-week trading range | (Bt) | į | 58.25-75.25 |
| Performance (%) | 3M | 6N | 1 12M |
| Absolute | -16.0 | -13.8 | -6.0 |
| Relative | -8.3 | -8.4 | 0.5 |

Quarterly EPS

| Bt | Q1 | Q2 | Q3 | Q4 |
|------|------|------|------|--------|
| 2021 | 0.70 | 0.82 | 0.66 | 0.41 |
| 2022 | 0.11 | 0.24 | 0.12 | (0.15) |
| 2023 | 0.40 | | | |

Share price chart



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Global Power Synergy

(GPSC.BK/GPSC TB)*

Growth story from Avaada and EV trend

Earnings cut and key snaps from 1Q23 analyst meeting.

Impact

A year of recovery and riding the EV stream

We return from GPSC's analyst meeting with neutral feeling. We think this will be the year the company's earnings roar back, led by downward trends in energy prices coupled with capacity expansion. Given the rising demand for electric vehicles (EVs), GPSC is finding a shortcut to seize the demand by collaborating with several battery producers such as CATL, 24M, and NV Gotion (SCOD: 2024 1GWh before expansion to 2GWh in 2025). As the technological developments are dynamic, it is too soon to tell which battery technologies will be the winners. Still, there are some delays from project under development such as CFXD offshore wind farm and Axxiva 1GWh battery plant.

India's Avaada – Numerous capacity growth with acceptable return

Avaada's management emphasizes the growth opportunities in India. Despite having the largest population in the world, India's power consumption per capita remains low versus developed markets due to inequality and poverty in the nation. By 2030, renewable is set to make up 50% of the nation's capacity or 500GWh (vs. 125GWh in 2023 or 31% of the current capacity) of which 300GWh would be from solar alone. Avaada has maintained its target to hit 11,000MWh (from 6,520MWh now) by 2026. Despite facing low tariffs and high operating costs, it could boost return by high debt leveraging, engaging in EPC value chain, and back ended equity, resulting in low-teen EIRR.

Earnings cut to largely reflect lower Ft rate assumption

We cut our 2023F-2025F net profit forecasts by 13%-23% to reflect lower assumptions on Ft rate, higher interest costs and weaker contributions from Avaada and XPCL, moderated by lower SPP gas prices (Figure 3). After the changes, we forecast 2023F-2025F net profits to grow 350% YoY / 32% YoY / 22% YoY, backed by lower gas prices, higher Ft rate, and projects in the pipeline. A step rise in GPSC's quarterly earnings is expected before hitting a peak in 3Q23F, fueled by a continued drop in SPP gas price.

Valuation & Action

Our Outperform call stays with a lower target price of Bt69.00, from Bt80.00. Risk to reward looks compelling at the current share price. That said, investors with low-risk appetite may accumulate the stock once there is clarity on the new government's power policies. GPSC could be a beneficiary of the rising demand for EVs over the long term.

Unplanned maintenance, cost overruns, and fluctuations in FX and interest rates. Key financials and valuations

| | Dec - 21A | Dec - 22A | Dec - 23F | Dec - 24F | Dec - 25F |
|------------------------------|-----------|-----------|-----------|-----------|-----------|
| Revenue (Btmn) | 74,874 | 123,685 | 91,892 | 84,802 | 80,481 |
| Net Profit (Btmn) | 7,319 | 891 | 4,006 | 5,269 | 6,401 |
| Normalized Profit (Btmn) | 7,737 | 1,840 | 5,856 | 7,019 | 7,901 |
| Net Profit Growth (%) | (2.5) | (87.8) | 349.4 | 31.5 | 21.5 |
| Normalized Profit Growth (%) | (13.7) | (76.2) | 218.2 | 19.9 | 12.6 |
| EPS (Bt) | 2.60 | 0.32 | 1.42 | 1.87 | 2.27 |
| DPS (Bt) | 1.50 | 0.50 | 0.80 | 0.85 | 0.90 |
| EPS Growth (%) | (2.5) | (87.8) | 349.4 | 31.5 | 21.5 |
| P/E (X) | 22.8 | 187.4 | 41.7 | 31.7 | 26.1 |
| P/B (X) | 1.4 | 1.5 | 1.4 | 1.4 | 1.3 |
| EV/EBITDA (X) | 8.9 | 15.1 | 12.1 | 10.8 | 10.7 |
| Net Debt to Equity (%) | 74.7 | 85.7 | 102.6 | 89.2 | 80.5 |
| Dividend Yield (%) | 2.5 | 0.8 | 1.4 | 1.4 | 1.5 |
| Return on Average Equity (%) | 6.2 | 0.8 | 3.4 | 4.4 | 5.1 |

Source: Company data, KGI Securities Research



Figure 1: GPSC's Avaada and battery business



Source: Company data, KGI Securities Research

Figure 2: Key assumptions and valuation of GPSC 2025F Unit 2021 2022 2023F 2024F Effective capacity MWe 5,703 6,272 7,072 7,122 7,122 Bt/kWh Average Ft rate (0.15)0.40 0.96 0.41 0.41 Bt/kWh SPP gas prices 290 450 390 250 250 Bt/kWh 280 370 IPP gas prices 430 230 230 Ratio: **GPM** Percent 14.9 2.7 9.8 11.7 12.8 **EBITDA** Percent 27.6 10.4 19.4 22.2 22.9 NPM Percent 9.8 0.7 4.4 6.2 8.0 Avg. WACC Valuation Bt/share Operating 82.08 5.8 Developing 6.50 5.8 Cash 4.74 Debts (23.84)

Source: KGI Securities Research

Our DCF-based TP

No.shares (mn)

Figure 3: GPSC – Earnings revisions

69.00

2,820

| | 2023F | | | 2024F | | | 2025F | | |
|--------------------------|----------|---------|---------|----------|---------|---------|----------|---------|---------|
| | Previous | Revised | Change | Previous | Revised | Change | Previous | Revised | Change |
| Financials (Btmn) | | | Percent | | | Percent | | | Percent |
| Sales | 96,673 | 91,892 | (5) | 90,377 | 84,802 | (6) | 83,775 | 80,481 | (4) |
| Gross profit | 9,463 | 8,999 | (5) | 11,506 | 9,913 | (14) | 11,881 | 10,286 | (13) |
| SG&A | 2,223 | 2,114 | (5) | 2,259 | 2,120 | (6) | 2,346 | 2,253 | (4) |
| Dividend income | 35 | 207 | 488 | 35 | 204 | 489 | 25 | 149 | 489 |
| Equity Income/(Loss) | 2,610 | 1,646 | (37) | 3,908 | 2,954 | (24) | 4,991 | 3,898 | (22) |
| Interest expense | 4,141 | 4,784 | 16 | 4,659 | 5,285 | 13 | 4,501 | 5,101 | 13 |
| Net profit | 5,210 | 4,006 | (23) | 6,090 | 5,269 | (13) | 7,597 | 6,401 | (16) |
| Normalized profit | 6,270 | 5,856 | (7) | 7,840 | 7,019 | (10) | 9,097 | 7,901 | (13) |
| Key financial ratio (%) | | | ppts | | | ppts | | | ppts |
| GPM | 9.8 | 9.8 | 0.0 | 12.7 | 11.7 | (1.0) | 14.2 | 12.8 | (1.4) |
| SG&A/sale | 2.3 | 2.3 | 0.0 | 2.5 | 2.5 | 0.0 | 2.8 | 2.8 | 0.0 |
| ROE | 4.4 | 3.4 | (1.0) | 4.9 | 4.4 | (0.6) | 5.9 | 5.1 | (8.0) |
| Net profit growth | 484.4 | 349.4 | (135.1) | 16.9 | 31.5 | 14.6 | 24.8 | 21.5 | (3.3) |
| Normalized profit growth | 240.7 | 218.2 | (22.5) | 25.0 | 19.9 | (5.2) | 16.0 | 12.6 | (3.5) |
| Key performance driver | | | Amount | | | Amount | | | Amount |
| Ft (Bt/kWh) | 2.34 | 0.96 | (1.4) | 2.70 | 0.41 | (2.3) | 2.00 | 0.41 | (1.6) |
| SPP Gas price (Bt/mmBTU) | 470 | 390 | (80.0) | 320 | 250 | (70.0) | 300 | 250 | (50.0) |
| Average of US\$/THB | 33.8 | 33.8 | 0.0 | 32.5 | 32.5 | 0.0 | 32.5 | 32.5 | 0.0 |

Source: Company data, KGI Securities Research

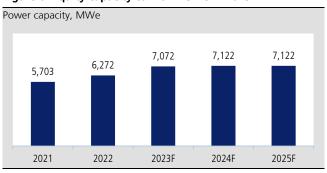


Figure 4: Company profile

Global Power Synergy Company (GPSC) is PTT Group's power flagship. It was founded on January 10, 2013, through the amalgamation of PTTUT and IPT. The company's core business is generating and supplying electricity, steam, and processed water to customers. GPSC has set the three growth engines for its business expansion including i) growing with PTT Group & domestic expansion, ii) expanding business to overseas and iii) being involved in future energy such as battery storage and renewable energy.

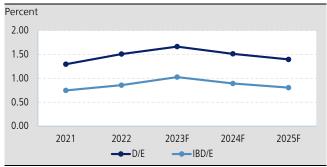
Source: Company data

Figure 6: Equity capacity to hit 7.1GWe in 2025F



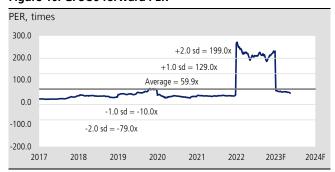
Source: Company data, KGI Securities Research

Figure 8: Debt to equity ratio to peak in 2023F



Source: Company data, KGI Securities Research

Figure 10: GPSC's forward PER



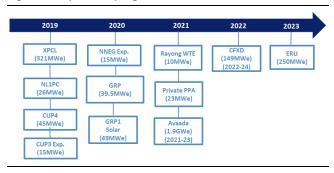
Source: KGI Securities Research

Figure 5: Earnings to roar back in 2023-25F



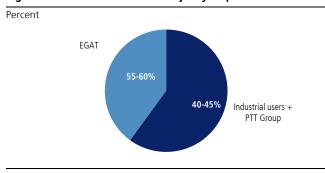
Source: Company data, KGI Securities Research

Figure 7: Expansion program



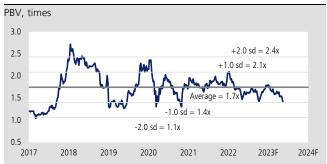
Source: Company data, KGI Securities Research

Figure 9: Contract with EGAT majority of portfolio



Source: Company data, KGI Securities Research

Figure 11: GPSC's forward PBV





Quarterly Income Statement

| | Mar-20A | Jun-20A | Sep-20A | Dec-20A | Mar-21A | Jun-21A | Sep-21A | Dec-21A | Mar-22 | Jun-22 | Sep-22 | Dec-22 | Mar-23A |
|------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Income Statement (Bt mn) | | | | | | | | | | | | | |
| Revenue | 18,308 | 18,138 | 16,601 | 16,531 | 16,624 | 18,234 | 17,996 | 22,019 | 27,261 | 27,719 | 33,866 | 34,839 | 27,905 |
| Cost of Goods Sold | (14,995) | (14,566) | (13,263) | (13,625) | (13,314) | (14,895) | (15,254) | (20,272) | (26,559) | (26,231) | (33,046) | (34,488) | (25,246) |
| Gross Profit | 3,313 | 3,572 | 3,338 | 2,906 | 3,310 | 3,339 | 2,742 | 1,746 | 702 | 1,489 | 820 | 351 | 2,659 |
| Operating Expenses | (443) | (486) | (421) | (601) | (460) | (545) | (474) | (1,484) | (421) | (457) | (422) | (1,010) | (496) |
| Other incomes | 181 | 372 | 539 | 314 | 360 | 523 | 367 | 2,024 | 962 | 628 | 292 | 849 | 317 |
| Operating Profit | 3,050 | 3,458 | 3,456 | 2,619 | 3,210 | 3,317 | 2,636 | 2,287 | 1,243 | 1,659 | 690 | 189 | 2,480 |
| Depreciation of fixed assets | (2,170) | (2,196) | (2,169) | (2,172) | (2,161) | (2,430) | (2,330) | (2,311) | (2,236) | (2,293) | (2,290) | (2,293) | (2,206) |
| Operating EBITDA | 5,220 | 5,654 | 5,625 | 4,791 | 5,371 | 5,747 | 4,966 | 4,598 | 3,480 | 3,952 | 2,980 | 2,482 | 4,686 |
| Non-Operating Income | (30) | (5) | 21 | 12 | 2 | (68) | (94) | 70 | (65) | (180) | (56) | 378 | 80 |
| Interest Income | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| Other Non-op Income | (30) | (5) | 21 | 12 | 2 | (68) | (95) | 68 | (68) | (184) | (61) | 372 | 73 |
| Non-Operating Expenses | (1,041) | (991) | (1,026) | (965) | (974) | (987) | (998) | (901) | (974) | (1,046) | (1,069) | (1,210) | (1,242) |
| Interest Expenses | (1,041) | (991) | (1,026) | (965) | (974) | (987) | (998) | (901) | (974) | (1,046) | (1,069) | (1,210) | (1,242) |
| Other Non-op Expenses | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Equity Income/(Loss) | (68) | 110 | 638 | 244 | 207 | 519 | 690 | 120 | 143 | 432 | 683 | 281 | 113 |
| Pre-tax Profit | 1,912 | 2,571 | 3,090 | 1,910 | 2,445 | 2,781 | 2,233 | 1,576 | 347 | 865 | 248 | (360) | 1,431 |
| Current Taxation | (254) | (284) | (314) | (141) | (453) | (348) | (295) | (97) | 34 | (53) | 158 | 238 | (105) |
| Minorities | (78) | (392) | (201) | (311) | (19) | (132) | (63) | (309) | (64) | (124) | (70) | (308) | (201) |
| Extraordinary items | (368) | (368) | (363) | (354) | (386) | (418) | (382) | (402) | (458) | (520) | (453) | (457) | (453) |
| Net Profit | 1,580 | 1,896 | 2,574 | 1,458 | 1,973 | 2,302 | 1,875 | 1,168 | 313 | 684 | 331 | (436) | 1,118 |
| Normalized Profit | 1,977 | 2,269 | 2,916 | 1,800 | 2,243 | 2,478 | 2,265 | 751 | 248 | 1,100 | 845 | (267) | 1,498 |
| EPS (Bt) | 0.56 | 0.67 | 0.91 | 0.52 | 0.70 | 0.82 | 0.66 | 0.41 | 0.11 | 0.24 | 0.12 | (0.15) | 0.40 |
| Normalized EPS (Bt) | 0.70 | 0.80 | 1.03 | 0.64 | 0.80 | 0.88 | 0.80 | 0.27 | 0.09 | 0.39 | 0.30 | (0.09) | 0.53 |
| Margins | | | | | | | | | | | | | |
| Gross profit margin | 18.1 | 19.7 | 20.1 | 17.6 | 19.9 | 18.3 | 15.2 | 7.9 | 2.6 | 5.4 | 2.4 | 1.0 | 9.5 |
| Operating EBIT margin | 16.7 | 19.1 | 20.8 | 15.8 | 19.3 | 18.2 | 14.6 | 10.4 | 4.6 | 6.0 | 2.0 | 0.5 | 8.9 |
| Operating EBITDA margin | 28.5 | 31.2 | 33.9 | 29.0 | 32.3 | 31.5 | 27.6 | 20.9 | 12.8 | 14.3 | 8.8 | 7.1 | 16.8 |
| Net profit margin | 8.6 | 10.5 | 15.5 | 8.8 | 11.9 | 12.6 | 10.4 | 5.3 | 1.1 | 2.5 | 1.0 | (1.3) | 4.0 |
| Growth (QoQ) | | | | | | | | | | | | | |
| Revenue growth | 0.2 | (0.9) | (8.5) | (0.4) | 0.6 | 9.7 | (1.3) | 22.3 | 23.8 | 1.7 | 22.2 | 2.9 | (19.9) |
| Operating EBIT growth | 46.2 | 13.4 | (0.1) | (24.2) | 22.6 | 3.3 | (20.5) | (13.3) | (45.6) | 33.4 | (58.4) | (72.6) | 1,209.1 |
| Operating EBITDA growth | 24.0 | 8.3 | (0.5) | (14.8) | 12.1 | 7.0 | (13.6) | (7.4) | (24.3) | 13.6 | (24.6) | (16.7) | 88.8 |
| Net profit growth | 38.0 | 20.0 | 35.8 | (43.4) | 35.4 | 16.7 | (18.6) | (37.7) | (73.2) | 118.3 | (51.6) | (231.9) | 356.1 |
| Normalized profit growth | 39.5 | 14.8 | 28.5 | (38.3) | 24.6 | 10.5 | (8.6) | (66.8) | (67.1) | 344.3 | (23.2) | (131.6) | 661.2 |



| Balance Sheet | | | | | |
|-----------------------|---------|---------|---------|---------|---------|
| As of 31 Dec (Bt mn) | 2021 | 2022 | 2023F | 2024F | 2025F |
| Total Assets | 270,379 | 288,810 | 313,140 | 304,270 | 300,859 |
| Current Assets | 45,490 | 52,822 | 44,551 | 41,237 | 41,230 |
| Cash & ST Investments | 13,793 | 14,236 | 13,357 | 12,030 | 13,509 |
| Inventories | 6,938 | 11,915 | 8,270 | 7,632 | 7,243 |
| Accounts Receivable | 16,590 | 24,426 | 19,914 | 18,378 | 17,441 |
| Others | 8,170 | 2,245 | 3,009 | 3,197 | 3,036 |
| Non-current Assets | 221,812 | 233,062 | 265,518 | 259,807 | 256,242 |
| LT Investments | 28,723 | 45,906 | 47,357 | 48,215 | 49,090 |
| Net fixed Assets | 95,581 | 92,647 | 119,596 | 118,668 | 115,093 |
| Others | 97,508 | 94,509 | 98,565 | 92,924 | 92,059 |
| Total Liabilities | 152,632 | 173,710 | 195,691 | 183,240 | 175,325 |
| Current Liabilities | 23,036 | 32,193 | 23,793 | 31,355 | 25,422 |
| Accounts Payable | 6,407 | 10,887 | 8,270 | 10,176 | 9,658 |
| ST Borrowings | 0 | 3,371 | 0 | 0 | 0 |
| Others | 16,629 | 17,936 | 15,523 | 21,178 | 15,764 |
| Long-term Liabilities | 129,595 | 141,516 | 171,898 | 151,885 | 149,903 |
| Long-term Debts | 92,511 | 97,957 | 127,378 | 109,807 | 109,314 |
| Others | 37,084 | 43,560 | 44,520 | 42,078 | 40,590 |
| Shareholders' Equity | 117,748 | 115,100 | 117,449 | 121,029 | 125,534 |
| Common Stock | 2,820 | 2,820 | 2,820 | 2,820 | 2,820 |
| Capital Surplus | 83,485 | 70,176 | 70,176 | 70,176 | 70,176 |
| Retained Earnings | 23,994 | 20,199 | 21,949 | 24,821 | 28,684 |
| Preferred Stock | 0 | 0 | 0 | 0 | 0 |

Source: KGI Securities Research

| Year to 31 Dec | 2021 | 2022 | 2023F | 2024F | 2025F |
|----------------------------------|--------------|--------------|--------------|--------------|--------------|
| Growth (% YoY) | | | | | |
| Sales | 7.6 | 65.2 | (25.7) | (7.7) | (5.1) |
| OP | (9.0) | (67.0) | 116.9 | 10.2 | 2.1 |
| EBITDA | (2.9) | (37.7) | 38.3 | 5.5 | (2.2) |
| NP | (2.5) | (87.8) | 349.4 | 31.5 | 21.5 |
| Normalized Profit | (13.7) | (76.2) | 218.2 | 19.9 | 12.6 |
| EPS | (2.5) | (87.8) | 349.4 | 31.5 | 21.5 |
| Normalized EPS | (13.7) | (76.2) | 218.2 | 19.9 | 12.6 |
| Profitability (%) | | | | | |
| Gross Margin | 14.9 | 2.7 | 9.8 | 11.7 | 12.8 |
| Operating Margin | 15.3 | 3.1 | 8.9 | 10.7 | 11.5 |
| EBITDA Margin | 27.6 | 10.4 | 19.4 | 22.2 | 22.9 |
| Net Profit Margin | 9.8 | 0.7 | 4.4 | 6.2 | 8.0 |
| ROAA | 2.7 | 0.3 | 1.3 | 1.7 | 2.1 |
| ROAE | 6.2 | 0.8 | 3.4 | 4.4 | 5.1 |
| Stability | | | | | |
| Gross Debt/Equity (%) | 1.3 | 1.5 | 1.7 | 1.5 | 1.4 |
| Net Debt/Equity (%) | 0.7 | 0.9 | 1.0 | 0.9 | 0.8 |
| Interest Coverage (x) | 3.3 | 1.3 | 2.1 | 2.3 | 2.6 |
| Interest & ST Debt Coverage (x) | 3.3 | 0.7 | 2.1 | 2.3 | 2.6 |
| Cash Flow Interest Coverage (x) | 4.2 | 8.0 | 4.8 | 4.5 | 2.7 |
| Cash Flow/Interest & ST Debt (x) | 4.2 | 0.4 | 4.8 | 4.5 | 2.7 |
| Current Ratio (x) | 2.0 | 1.6 | 1.9 | 1.3 | 1.6 |
| Quick Ratio (x) | 1.7 | 1.3 | 1.5 | 1.1 | 1.3 |
| Net Debt (Bt mn) | 87,994 | 98,697 | 120,486 | 107,973 | 101,110 |
| Per Share Data (Bt) | 2.6 | 0.2 | | 4.0 | 2.2 |
| EPS Name of the LEDG | 2.6 | 0.3 | 1.4 | 1.9 | 2.3 |
| Normalized EPS | 2.7 | 0.7 | 2.1 | 2.5 | 2.8 |
| CFPS | 5.7 | 1.2 | 8.1 | 8.4 | 4.8 |
| BVPS SPS | 41.8 26.6 | 40.8 43.9 | 41.7 32.6 | 42.9 30.1 | 44.5 28.5 |
| | | | | | 28.5 6.5 |
| EBITDA/Share DPS | 7.3 1.5 | 4.6 0.5 | 6.3 0.8 | 6.7 0.9 | 0.9 |
| | 1.5 | 0.5 | 0.8 | 0.9 | 0.9 |
| Activity Asset Turnover (x) | 0.3 | 0.4 | 0.3 | 0.3 | 0.3 |
| . , | 80.9 | 72.1 | 79.1 | 79.1 | 79.1 |
| Days Receivables Days Inventory | 39.7 | 72.1 36.1 | 79.1 36.4 | 79.1 37.2 | 37.7 |
| , , | 39.7 36.7 | 36.1 | 36.4 36.4 | 49.6 | 50.2 |
| Days Payable Cash Cycle | 83.9 | 75.2 | 36.4 79.1 | 49.6 66.7 | 66.5 |
| Keys driver | 03.9 | 15.2 | /9.1 | 00./ | 00.5 |
| | F 703 | C 272 | 7.072 | 7 1 2 2 | 7 1 2 2 |
| Effective capacity (MW) | 5,703 | 6,272 | 7,072 | 7,122 | 7,122 |
| Average US\$/THB | 33.00 | 34.90 | 33.80 | 32.50 | 32.50 |
| Ft rate (Bt/kWh) | (0.15) | 0.40 | 0.96 | 0.41 | 0.41 |
| SPP gas prices (Bt/kWh) | 290 | 450 | 390 | 250 | 250 |

Source: KGI Securities Research

| Year to 31 Dec (Bt mn) | 2021 | 2022 | 2023F | 2024F | 2025F |
|------------------------------|----------|-----------|----------|----------|----------|
| Revenue | 74,874 | 123,685 | 91,892 | 84,802 | 80,481 |
| Cost of Goods Sold | (63,736) | (120,324) | (82,892) | (74,889) | (70,195) |
| Gross Profit | 11,138 | 3,361 | 8,999 | 9,913 | 10,286 |
| Operating Expenses | (2,963) | (2,310) | (2,114) | (2,120) | (2,253) |
| Other Incomes | 3,275 | 2,731 | 1,318 | 1,247 | 1,199 |
| Operating Profit | 11,449 | 3,782 | 8,204 | 9,040 | 9,232 |
| Depreciation of fixed assets | (9,232) | (9,113) | (9,627) | (9,770) | (9,162) |
| Operating EBITDA | 20,681 | 12,895 | 17,831 | 18,810 | 18,394 |
| Non-Operating Income | 0 | 0 | 0 | 0 | 0 |
| Interest Income | 0 | 0 | 0 | 0 | 0 |
| Other Non-op Income | 0 | 0 | 0 | 0 | 0 |
| Non-Operating Expenses | (3,953) | (4,240) | (4,784) | (5,285) | (5,101) |
| Interest Expenses | (3,860) | (4,299) | (4,784) | (5,285) | (5,101) |
| Other Non-op Expenses | (93) | 59 | 0 | 0 | 0 |
| Equity Income/(Loss) | 1,536 | 1,539 | 1,646 | 2,954 | 3,898 |
| Pre-tax Profit | 9,032 | 1,081 | 5,066 | 6,709 | 8,029 |
| Current Taxation | (1,192) | 376 | (461) | (732) | (987) |
| Minorities | (522) | (566) | (599) | (708) | (641) |
| Extraordinary items | 0 | 0 | 0 | 0 | 0 |
| Net Profit | 7,319 | 891 | 4,006 | 5,269 | 6,401 |
| Normalized Profit | 7,737 | 1,840 | 5,856 | 7,019 | 7,901 |
| EPS (Bt) | 2.60 | 0.32 | 1.42 | 1.87 | 2.27 |
| Normalized EPS (Bt) | 2.74 | 0.65 | 2.08 | 2.49 | 2.80 |

Source: KGI Securities Research

Cash Flow

| Year to 31 Dec (Bt mn) | 2021 | 2022 | 2023F | 2024F | 2025F |
|-----------------------------|----------|----------|----------|----------|---------|
| Operating Cash Flow | 16,109 | 3,438 | 22,944 | 23,559 | 13,626 |
| Net Profit | 9,032 | 891 | 4,006 | 5,269 | 6,401 |
| Depreciation & Amortization | 9,232 | 9,113 | 9,627 | 9,770 | 9,162 |
| Change in Working Capital | (2,636) | (7,540) | 8,509 | 9,016 | (180) |
| Others | 481 | 974 | 803 | (496) | (1,757) |
| Investment Cash Flow | (19,610) | (14,092) | (38,975) | (9,357) | (4,867) |
| Net CAPEX | (25,845) | (12,393) | (36,575) | (8,842) | (5,587) |
| Change in LT Investment | (16,535) | (16,671) | (1,597) | (1,012) | (1,036) |
| Change in Other Assets | 22,771 | 14,972 | (803) | 496 | 1,757 |
| Free Cash Flow | (3,501) | (10,654) | (16,031) | 14,202 | 8,759 |
| Financing Cash Flow | (2,724) | 11,601 | 15,152 | (15,528) | (7,281) |
| Change in Share Capital | 0 | 0 | 0 | 0 | 0 |
| Net Change in Debt | 18,664 | 12,167 | 1,032 | (8,839) | (1,885) |
| Change in Other LT Liab. | (21,388) | (566) | 14,120 | (6,689) | (5,396) |
| Net Cash Flow | (6,225) | 947 | (879) | (1,326) | 1,478 |

Source: KGI Securities Research

Rates of Return on Invested Capital

| Year | 1 | COGS | + | Depreciation | + | Operating Exp. | = | Operating |
|-------|----|-----------------|---|--------------|---|----------------|---|------------------|
| | | Revenue | | Revenue | | Revenue | | Margin |
| 2021 | | 72.8% | | 12.3% | | 8.3% | | 6.5% |
| 2022 | | 89.9% | | 7.4% | | 4.1% | | -1.4% |
| 2023F | | 79.7% | | 10.5% | | 3.7% | | 6.1% |
| 2024F | | 76.8% | | 11.5% | | 4.0% | | 7.7% |
| 2025F | | 75.8% | | 11.4% | | 4.3% | | 8.5% |
| Year | 1/ | Working Capital | + | Net PPE | + | Other Assets | = | Capital |
| | | Revenue | | Revenue | | Revenue | | Turnover |
| 2021 | | 0.0 | | 1.3 | | 2.3 | | 0.3 |
| 2022 | | -0.1 | | 0.7 | | 1.6 | | 0.4 |
| 2023F | | 0.1 | | 1.3 | | 2.1 | | 0.3 |
| 2024F | | 0.1 | | 1.4 | | 2.2 | | 0.3 |
| 2025F | | 0.0 | | 1.4 | | 2.3 | | 0.3 |
| Year | | Operating | Х | Capital | Х | Cash | = | After-tax Return |
| | | Margin | | Turnover | | Tax Rate | | on Inv. Capital |
| 2021 | | 6.5% | | 0.3 | | 13.2% | | 0.2% |
| 2022 | | -1.4% | | 0.4 | | -34.8% | | 0.2% |
| 2023F | | 6.1% | | 0.3 | | 9.1% | | 0.2% |
| 2024F | | 7.7% | | 0.3 | | 10.9% | | 0.2% |
| 2025F | | 8.5% | | 0.3 | | 12.3% | | 0.3% |



Global Power Synergy – Recommendation & target price history





Corporate Governance Report of Thai Listed Companies

| Stock | Company name | Stock | Company name | Stock | Company name |
|--------|--------------------------------|--------|------------------------|--------|-------------------------------------------|
| AAV | ASIA AVIATION | EGCO | ELECTRICITY GENERATING | PTTEP | PTT EXPLORATION AND PRODUCTION |
| ADVANC | ADVANCED INFO SERVICE | GFPT | GFPT | PTTGC | PTT GLOBAL CHEMICAL |
| AMA | AMA MARINE | GGC | GLOBAL GREEN CHEMICALS | PYLON | PYLON |
| MATA | AMATA CORPORATION | GPSC | GLOBAL POWER SYNERGY | QH | QUALITY HOUSES |
| NAN | ANANDA DEVELOPMENT | HANA | HANA MICROELECTRONICS | RATCH | RATCHABURI ELECTRICITY GENERATING HOLDING |
| тот | AIRPORTS OF THAILAND | HMPRO | HOME PRODUCT CENTER | RS | RS |
| \P | ASIAN PROPERTY DEVELOPMENT | INTUCH | SHIN CORPORATION | SCB | THE SIAM COMMERCIAL BANK |
| BANPU | BANPU | IRPC | IRPC | scc | THE SIAM CEMENT |
| CP | THE BANGCHAK PETROLEUM | IVL | INDORAMA VENTURES | sccc | SIAM CITY CEMENT |
| CPG | BCPG | KBANK | KASIKORNBANK | SEAFCO | SEAFCO |
| DMS | BANGKOK DUSIT MEDICAL SERVICES | KCE | KCE ELECTRONICS | SMPC | SAHAMITR PRESSURE CONTAINER |
| EC | BEC WORLD | ККР | KIATNAKIN BANK | SPALI | SUPALAI |
| BEM | BANGKOK EXPRESSWAY AND METRO | ктв | KRUNG THAI BANK | SPRC | STAR PETROLEUM REFINING |
| GRIM | B.GRIMM POWER | ктс | KRUNGTHAI CARD | svi | SVI |
| PP | BANPU POWER | LH | LAND AND HOUSES | TACC | T.A.C. CONSUMER |
| TS | BTS GROUP HOLDINGS | LPN | L.P.N. DEVELOPMENT | TCAP | THANACHART CAPITAL |
| ENTEL | CENTRAL PLAZA HOTEL | MAKRO | SIAM MAKRO | тнсом | THAICOM |
| :K | CH. KARNCHANG | мвк | MBK | TISCO | TISCO FINANCIAL GROUP |
| KP | CK POWER | MINT | MINOR INTERNATIONAL | ТОР | THAI OIL |
| PALL | CP ALL | мтс | MUANGTHAI CAPITAL | TRUE | TRUE CORPORATION |
| PF | CHAROEN POKPHAND FOODS | PLANB | PLAN B MEDIA | ттв | TMBTHANACHART BANK |
| PN | CENTRAL PATTANA | PSH | PRUKSA HOLDING | VGI | VGI GLOBAL MEDIA |
| ELTA | DELTA ELECTRONICS (THAILAND) | PTG | PTG ENERGY | WHA | WHA CORPORATION |
| DTAC | TOTAL ACCESS COMMUNICATION | PTT | PTT | WHAUP | |

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Companies with Very Good CG Scoring

| Stock | Company name | Stock | Company name | Stock | Company name |
|---------------|-------------------------------------|--------|--------------------------|--------|----------------------------|
| | | | | | |
| BAM | BANGKOK COMMERCIAL ASSET MANAGEMENT | GULF | GULF ENERGY DEVELOPMENT | SAPPE | SAPPE |
| BBL | BANGKOK BANK | JMT | JMT NETWORK SERVICES | SAWAD | SRISAWAD POWER 1979 |
| CBG | CARABAO GROUP | LPH | LADPRAO GENERAL HOSPITAL | SINGER | SINGER THAILAND |
| CHG | CHULARAT HOSPITAL | M | MK RESTAURANT GROUP | SPA | SIAM WELLNESS GROUP |
| сом7 | СОМ7 | MAJOR | MAJOR CINEPLEX GROUP | TFG | THAIFOODS GROUP |
| DOHOME | DOHOME | MEGA | MEGA LIFESCIENCES | TKN | TAOKAENOI FOOD & MARKETING |
| ERW | THE ERAWAN GROUP | NETBAY | NETBAY | ZEN | ZEN CORPORATION GROUP |
| GLOBAL | SIAM GLOBAL HOUSE | OSP | OSOTSPA | | |



Companies with Good CG Scoring

| Stock | Company name | Stock | Company name | Stock | Company name |
|-------|------------------------|-------|-----------------|-------|-------------------------|
| | | | | | |
| ВСН | BANGKOK CHAIN HOSPITAL | ESSO | ESSO (THAILAND) | SF | SIAM FUTURE DEVELOPMENT |
| вн | BUMRUNGRAD HOSPITAL | HUMAN | HUMANICA | SISB | SISB |
| EKH | EKACHAI MEDICAL CARE | RBF | R&B FOOD SUPPLY | ТРСН | TPC POWER HOLDING |

Companies classified Not in the three highest score groups

| | | <u> </u> | | | | |
|---|------|--------------------------|-------|----------------------------------------|-------|-----------------------------|
| S | tock | Company name | Stock | Company name | Stock | Company name |
| | | | | | | |
| П | G | I&I GROUP | OR | PTT OIL AND RETAIL BUSINESS | STGT | SRI TRANG GLOVES (THAILAND) |
| K | EX | KERRY EXPRESS (THAILAND) | STEC | SINO-THAI ENGINEERING AND CONSTRUCTION | | |

Source: www.thai-iod.com

Disclaimer: The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an assessment of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of such survey result.



Anti-corruption Progress Indicator

Level 5: Extended

| Stock | Company name | Stock | Company name | Stock | Company name |
|--------|--------------------------------|--------|------------------------------|--------|-------------------------------------------|
| ADVANC | ADVANCED INFO SERVICE | GLOBAL | SIAM GLOBAL HOUSE | QH | QUALITY HOUSES |
| ANAN | ANANDA DEVELOPMENT | GPSC | GLOBAL POWER SYNERGY | RATCH | RATCHABURI ELECTRICITY GENERATING HOLDING |
| BBL | BANGKOK BANK | HMPRO | HOME PRODUCT CENTER | ROBINS | ROBINSON DEPARTMENT STORE |
| BCH | BANGKOK CHAIN HOSPITAL | IRPC | IRPC | SCC | THE SIAM CEMENT |
| BDMS | BANGKOK DUSIT MEDICAL SERVICES | KBANK | KASIKORNBANK | SIRI | SANSIRI |
| BIGC | BIG C SUPERCENTER | KCE | KCE ELECTRONICS | SPALI | SUPALAI |
| CK | CH. KARNCHANG | KKP | KIATNAKIN BANK | STEC | SINO-THAI ENGINEERING AND CONSTRUCTION |
| DCC | DYNASTY CERAMIC | KTB | KRUNG THAI BANK | TCAP | THANACHART CAPITAL |
| DELTA | DELTA ELECTRONICS (THAILAND) | LPH | LADPRAO GENERAL HOSPITAL | TISCO | TISCO FINANCIAL GROUP |
| DRT | DIAMOND ROOFING TILES | PACE | PACE DEVELOPMENT CORPORATION | TMT | THAI METAL TRADE |
| EGCO | ELECTRICITY GENERATING | PTT | PTT | TOP | THAI OIL |
| GFPT | GFPT | PTTGC | PTT GLOBAL CHEMICAL | | |

Level 4: Certified

| Stock | Company name | Stock | Company name | Stock | Company name |
|--------|----------------------------|--------|--------------------------------|--------|----------------------------|
| AAV | ASIA AVIATION | ERW | THE ERAWAN GROUP | SAPPE | SAPPE |
| AP | ASIAN PROPERTY DEVELOPMENT | GLOW | GLOW ENERGY | SAWAD | SRISAWAD POWER 1979 |
| BA | BANGKOK AIRWAYS | GUNKUL | GUNKUL ENGINEERING | SCB | THE SIAM COMMERCIAL BANK |
| BANPU | BANPU | ILINK | INTERLINK COMMUNICATION | SCN | SCAN INTER |
| BCP | THE BANGCHAK PETROLEUM | KTC | KRUNGTHAI CARD | SEAFCO | SEAFCO |
| BH | BUMRUNGRAD HOSPITAL | LH | LAND AND HOUSES | SVI | SVI |
| BJCHI | BJC HEAVY INDUSTRIES | LPN | L.P.N. DEVELOPMENT | TASCO | TIPCO ASPHALT |
| CBG | CARABAO GROUP | MAKRO | SIAM MAKRO | TKN | TAOKAENOI FOOD & MARKETING |
| CENTEL | CENTRAL PLAZA HOTEL | MALEE | MALEE SAMPRAN | TMB | TMB BANK |
| CHG | CHULARAT HOSPITAL | MINT | MINOR INTERNATIONAL | TRT | TIRATHAI |
| CKP | CK POWER | MODERN | MODERNFORM GROUP | TRUE | TRUE CORPORATION |
| CPF | CHAROEN POKPHAND FOODS | NOK | NOK AIRLINES | TVO | THAI VEGETABLE OIL |
| CPN | CENTRAL PATTANA | PTTEP | PTT EXPLORATION AND PRODUCTION | | |
| DTAC | TOTAL ACCESS COMMUNICATION | PYLON | PYLON | | |

Level 3: Established

| Stock | Company name | Stock | Company name | Stock | Company name |
|-------|------------------------------|-------|-------------------|-------|-------------------------|
| BEM | BANGKOK EXPRESSWAY AND METRO | MTLS | MUANGTHAI LEASING | SPRC | STAR PETROLEUM REFINING |
| CPALL | CP ALL | SCI | SCI ELECTRIC | | |

No progress

| ! | Stock | Company name | Stock | Company name | Stock | Company name |
|---|-------|----------------------|-------|--------------------|-------|-------------------|
| , | TOA | AIRPORTS OF THAILAND | BPP | BANPU POWER | FN | FN FACTORY OUTLET |
| I | BCPG | BCPG | BTS | BTS GROUP HOLDINGS | TPCH | TPC POWER HOLDING |

Source: www.cgthailand.org

Disclaimer: The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of the assessment result.





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| Rating | | Definition |

KGI's Ratings

| Rating | Definition |
|-------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Outperform (OP) | The stock's excess return over the next twelve months is ranked in the top 40% of KGI's coverage universe in the related market (e.g. Taiwan) |
| Neutral (N) | The stock's excess return over the next twelve months is ranked in the range between the top 40% and the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan) |
| Under perform (U) | The stock's excess return over the next twelve months is ranked in the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan). |
| Not Rated (NR) | The stock is not rated by KGI. |
| Restricted (R) | KGI policy and/or applicable law regulations preclude certain types of communications, including an investment recommendation, during the course of KGI's engagement in an investment banking transaction and in certain other circumstances. |
| | Excess return = 12M target price/current price- |
| Note | When an analyst publishes a new report on a covered stock, we rank the stock's excess return with those of other stocks in KGI's coverage universe in the related market. We will assign a rating based on its ranking. If an analyst does not publish a new report on a covered stock, its rating will not be changed automatically. |

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