



Corporate Presentation

SET – Krungsri Securities Conference in Japan

3rd July 2017







A+(tha)



May-15Jun-15 Jul-15 Aug-15Sep-15Oct-15Nov-15Dec-15 Jan-16 Feb-16Mar-16Apr-16May-16Jun-16 Jul-16 Aug-16Sep-16Oct-16Nov-16Dec-16 Jan-17 Feb-17Mar-17Apr-17May-17Jun-17

• IPO in May 2015, GPSC has been growing business with continuously increase market capitalization.

20

- Starting from November 2015 where GPSC has been included in the Global standards, namely **MSCI Index** and then in September 2016, GPSC was included in **FTSE Index**.
- GPSC was classified to be in **SET100** in January 2016 and then in July 2016, progressed to be included in **SET50**.
- In April 2016, GPSC has been shortlisted **in ESG 100** with sustainable business awarded by Thaipat Institute. In 2H/2016, GPSC's CFO received **Best CFO Award** from Investment Analysts Association. The company also received **Investors' Choice Award** from Thai Investors Association, **ranked "Excellent" for CGR Scoring** by Thai Institute of Directors. Also, GPSC's IR team received **Most Progress in IR Award** from IR Magazine.
- In December 2016, GPSC has been initially ranked BBB- rating by S&P's and A+(tha) by Fitch Ratings with Investment Grade and Stable Outlook.
- Recently in June 2017, President & CEO of the company received **Asia's Best CEO** while the company received **Best IR Company** and **Best Environmental Responsibility** from Corporate Governance Asia. **These are the results of confidence on GPSC performance from all stakeholders.**

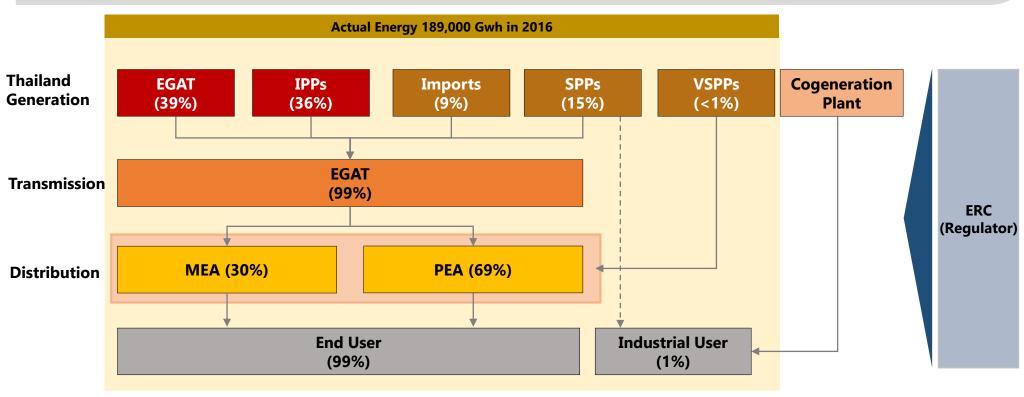






Current Power Industry Structure in Thailand

- EGAT and IPPs dominate electricity generation market, with the combined market share 72%.
- EGAT is the sole purchaser for almost all of the electricity generated, while VSPPs sell electricity directly to the MEA and PEA
- SPPs sell electricity to both EGAT and directly to industrial users



Definition

EGAT Electricity Generating Authority of Thailand

IPP Independent Power Producers

SPP Small Power Producers

VSPP Very Small Power Producers

MEA Metropolitan Electricity Authority

PEA Provincial Electricity Authority



Power Plant Definition and Revenue Structure

IPP

Independent Power Producer (IPP):

- A larger power producer who has electricity capacity more than 90 MW
- IPPs are obliged to sell their entire output to EGAT

SPP

Small Power Producer (SPP):

 A small power producer who sell their electricity no more than or equal to 90 MW to EGAT

SPP Type

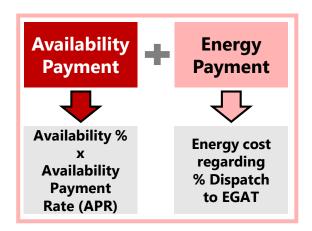
Firm : Contract Term > 5 Years Non-Firm : Contract Term <= 5 Years

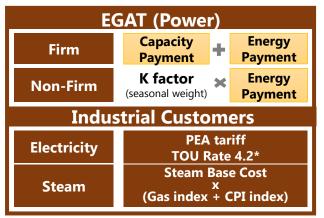
 SPPs can sell their electricity and steam to industrial customers located next to the SPP plant

VSPP

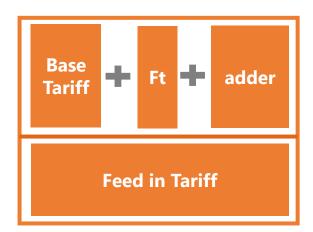
Very Small Power Producer (VSPP):

- A very small generator whose power generating process is generated from renewable energy, specific fuels, and energy with no more than 10 MW of electricity capacity
- VSPPs are able to sell power to the Distribution Utility



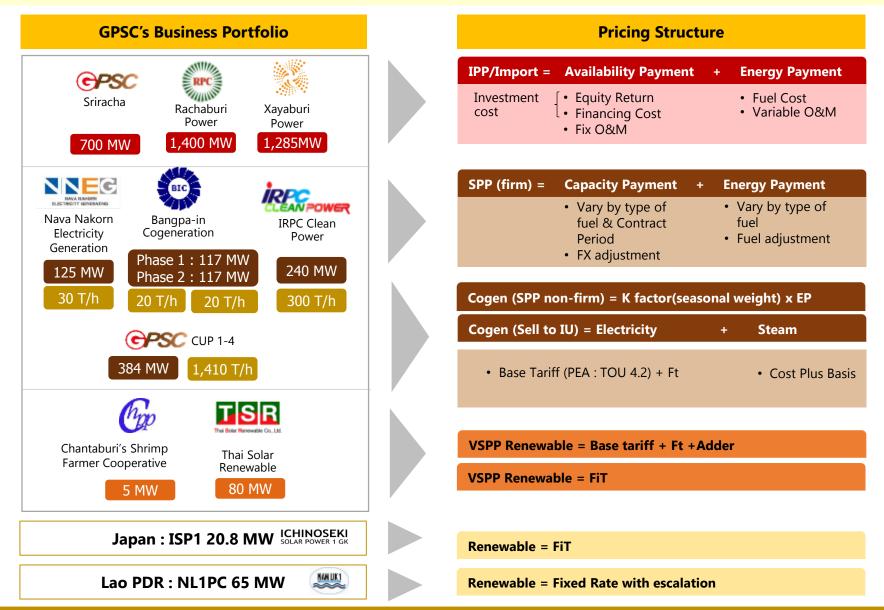


*https://www.pea.co.th/Documents/Rate2015.pdf Reference rate with conditions





Pricing structure for each type of GPSC's power plant

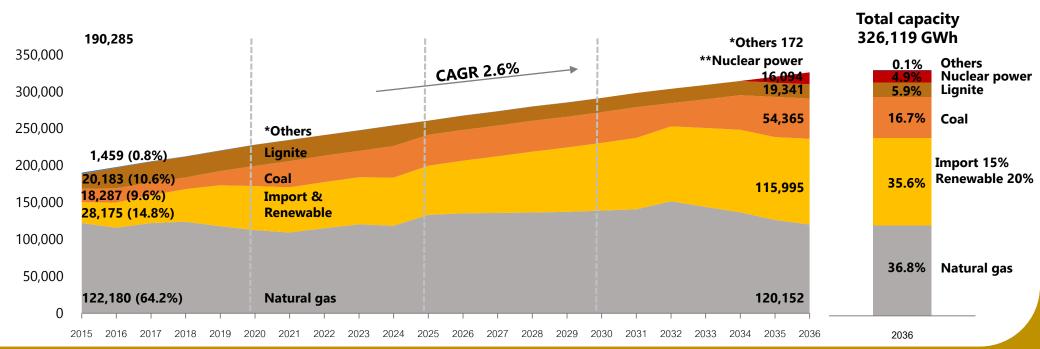




Natural gas and Renewable will be major sources of fuel in Thailand in 2036, together accounted for over 70%

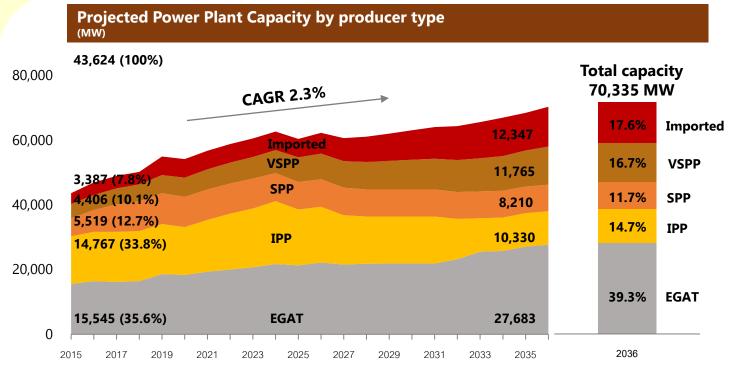
- According to Thailand's Power Development Plan 2015 (PDP by Energy Policy and Planning Office (EPPO), Ministry of Energy), power plant capacity in Thailand will generate 326,119 GWh of electrical energy by the end of 2036, which accounted for 2.6% CAGR
- Natural gas will still be a major source of fuel, accounted for 36.8% of total energy production
- The reserve margin from 2016 2031 is higher than EGAT's suitable reserve margin of 15%; implying that in the next 15 years the demand of electricity will significantly increase
- Thus, electricity generating need to be prepared to ensure an appropriate level of country's electricity demand and supply

Projected Electricity Generating by source of fuel (GWh)





Large opportunity for GPSC to tap in those expected capacity



- 2.3% CAGR of the power generating capacity by producer type is expected in PDP 2015
- By 2036, Imported & VSPP will increase its portion to 34.3% of the total generating capacity which is nearly to EGAT's at 39.3%
- During 2027 2036 there is a large amount of **new contract capacity at 20,655 MW for GPSC to tap in**
- **Peak demand in 2016 occurred at night** because more than 1,200 MW of electricity produced from solar power plants in day time that distributed to MEA and PEA replaces production from EGAT IPP which this portion of electricity is not recorded by EGAT to accumulate the peak demand causing peak demand to shift from day to night time.





Thai government policy advocates growth of energy and electricity sectors



 Ensure consistency and security of electricity and energy supply by seeking energy from neighboring countries



Improve electricity and energy
 infrastructure to enhance competitiveness
 especially in transmission line in regional
 areas



 Diversify sources of energy, esp. the alternative energy such as clean coal, to maintain self-sufficiency



• Ensure price affordability to stabilize the energy sector and help end-consumers



Energy policies is more environmental- concerned, supported by the use of cleancoal energy and other non-fuel sources



 Promote research and development in energy sector, especially exploration of new energy sources and technologies







Petroleum Authority of Thailand PCL (PTT), GPSC's parent company, is the largest energy conglomerate in Thailand

PTT-Operated Business





Gas Business Unit



Oil Business Unit



International **Trading Business Unit**



Infrastructure **Business Unit**

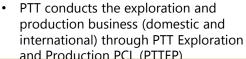
- The entire chain of natural gas from exploration and production, procurement, transportation to gas separation and marketing of natural gas
- Engaging in marketing and distribution of refined fuels, LPG and lubricating products
- A fully international trading business covering procurement, international trading of crude oil, condensate, petroleum, petrochemical products as well as other specialty substances
- Engaging in maximizing efficiency of infrastructural asset management and promote proficiency in professional project management such as land development businesses, standards and operating systems for sustainability, engineering and maintenance services etc.

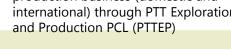
Business invested through PTT Group companies





Petroleum exploration and production (E&P)









- PTT engages in the power business through Global Power Synergy PCL (GPSC)
- As PTT's power-business flagship, GPSC produces public utilities (electricity, steam, demineralized water, chilled water) for industrial users and Electricity Generating Authority of Thailand (EGAT)



Coal Business



- PTT invests in the coal business and coal mining business in Indonesia for sale to China, Korea, Japan, and Taiwan through PTT Energy Resources Co., Ltd (PTTER)
- PTT invests through 10 subsidiaries in doing Petrochemical & Refining Business
- The scope is from fuel processing, production and sales of upstream, intermediate, and downstream petrochemicals, together with various polymers, worldwide marketing business, and integrated logistical services



Introduction to GPSC, a "PTT Group's Power Flagship"

GPSC has been founded to be the power flagship of PTT Group. In 2013-2014, PTT Group were restructured and transferred Power Assets to GPSC. The integration results in a total generating capacity of 1,851 MW of electricity; thereafter GPSC has acquired more to have 1,922 MW of committed electricity, 1,582 tons per hour of steam, 2,080 cubic meters per hour of industrial water and 12,000 refrigeration tons of chilled water.

KEY MILESTONES



Established Rayong Power Plant (339 MW, SPP)

Transferred 8 of PTT's power assets to GPSC



Complete COD of total electricity capacity of 1,922

1997

2004

2013

2014

2015

2016

2019

Market Cap* USD 1.56 BN or 0.3% of SET



Established Sriracha Power Plant (700 MW, IPP)



Consolidated all PTT's power asset under GPSC



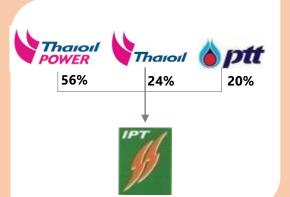


Listed on Stock Exchange of Thailand

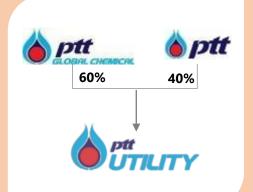


Global Small Cap Indexes

Independent Power (Thailand)



PTT Utility



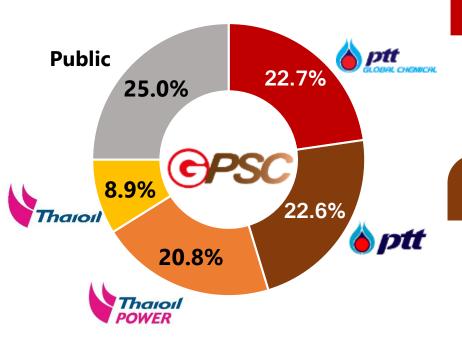
GPSC's Pre-listed Shareholding





Vision & Mission

GPSC's Shareholding Structure



Vision

'The Global Leading innovative and sustainable power company'

Mission

- Create long term shareholders value with **profitable growth**.
- Delivery reliable energy through operation excellent to customer.
- Conduct business with <u>corporate governance, social and</u> <u>environmental responsibility</u>
- Seek for innovation in power and utility efficient management through <u>Energy Storage Technology/ Smart Grid/Smart City</u>



GPSC's facilities produce electricity of 1,922 Equity MW

(2,318 Equity MW equivalent; electricity 1,922 Equity MW, steam 1,582 T/H)

BUSINESS PORTFOLIO



Combined Cycle / Cogeneration

- Electricity 1,517 MW
- Steam 1,582 T/H

Capacity

- Industrial Water 2,080 Cu.m./H
- Chilled Water 12,000 RT



Renewable Energy

• Electricity 58 MW



Hydroelectric

• Electricity 347 MW



Other Businesses

- 24M Technologies, Inc. (USA)
- Business Service Alliance Co.,Ltd.

ELECTRICITY

1,922 MW (operate 1,410 MW, under constriction 541 MW)

INDUSTRIAL WATER

2,080 Cu.m./H

STEAM

1,582 T/H (operate 1,446 T/H)

CHILLED WATER

12,000 RT

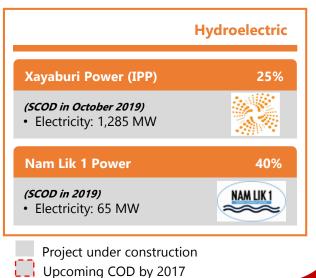
Unit: Megawatt VSPP 0.003% Renew & Hydro 21% 1,922 Equity MW IPP Independent Power Producers SPP Small Power Producers VSPP Very Small Power Producers



GPSC's Business Portfolio: 11 Affiliates in 4 Countries









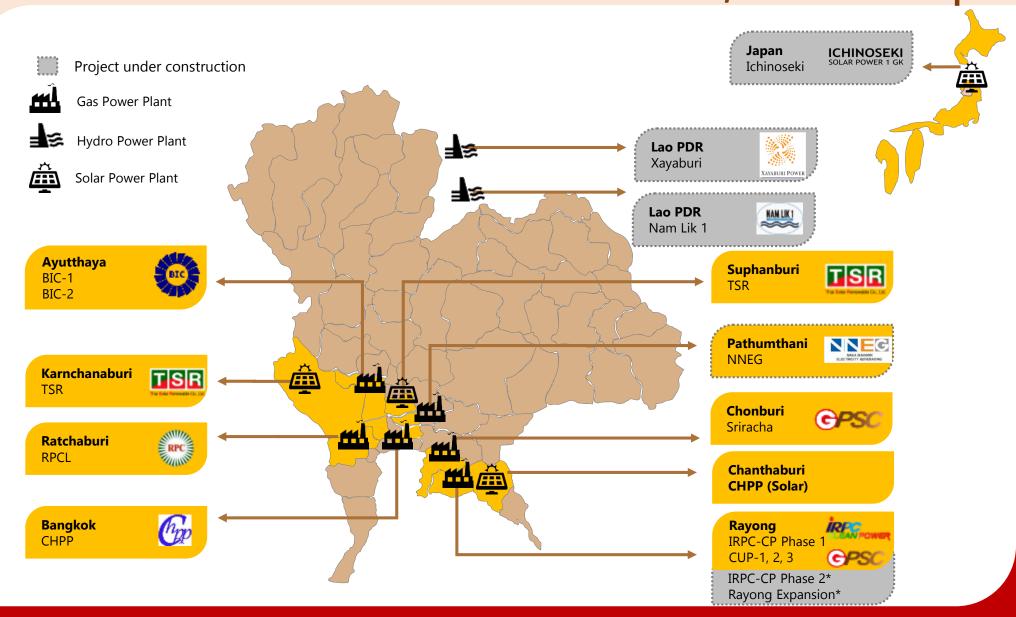


Details of GPSC Group's Power Plants

Name	Туре	GPSC's	Total capacity (MW)	Equity capacity	Steam	Industrial water	COD	Tenor
IN OPERATION		share %		(MW)	(T/H)	(Cu.m/H)		
Sriracha	IPP	100%	700	700		80	2000	25/2025
CUP-1	SPP	100%	226	226	890	720	2006	10-15/2021++
CUP-2	SPP	100%	113	113	170	510	2008	15/2022++
CUP-3	SPP	100%	-		280	770	2009	15/2023++
CHPP	VSPP	100%	5	5		-	2008	30/2038
IRPC-CP Phase 1	SPP	51%	45	23	86.7	-	2015	25/2040
CHPP (Solar)	VSPP	100%	5	5			2016	2041
Consolidate to Financial Statement				1072	1427	2080		
TSR	Renew	40%	80	32		-	2013	25/2038
NNEG	SPP	30%	125	38	9		2016	25/2041
BIC-1	SPP	25%	117	29.25	5	-	2013	25/2038
BIC-2	SPP	25%	117	29.25	5		2017	25/2042
RPCL	IPP	15%	1,400	210		-	2008	25/2033
Share of Profit / Dividend Income				338.5	19			
			Total operating	1,410	1,446	2,080		
UNDER CONSTRUCTION	N							
Rayong Expansion	SPP	100%	45	45	70			-
ISP1	Solar	99%	20.8	20.6			2017	20/2037
IRPC-CP Phase 2	SPP	51%	195	99.4	66.3		2017	25-27/2044
NL1PC	Hydro	40%	65	26			2019	27/2044
XPCL	IPP	25%	1,285	321			2019	29/2048
Total under construction				512	136.3			
			Total capacity	1,922	1,582	2,080		



Presently, GPSC's business portfolio is located in Thailand, Lao PDR and Japan





1Q 2017 Highlights

rowing *P*rofit with *S*ustainability and *C*ontrol

Explore new opportunity through 3 growth engines

Within 2019, GPSC will have 1,922 MW in power portfolio with CAGR at 11.6% by leveraging competitiveness and 3 growth engines:

- (1) Grow with PTT & Domestic,
- (2) International business expansion, and
- (3) Future Energy development.



ustainability

System gearing up toward sustainability

As market moves toward energy storage technology, GPSC reached cooperation deal with 24M in using the technology to produce and distribute Lithium-Ion batteries in ASEAN. With innovative technology, there will be varieties of electricity generating platforms supporting to GPSC's sustainable growth.

1Q17 Net profit delivered as planned

GPSC's **net profit in Q1/17 increased by THB 331 million** from Q4/16 thanks to continuously efficient cost management of Rayong Plants. For Sriracha Power Plant, revenue from availability payment increased. However, net profit decreased YoY by Baht 121

Profit

million or 14% because dividend incomes from RPCL decreased by Baht 60 million and operating profit of IRPC-CP Phase 1 decreased due to a turnaround of main customer.

Control

6 projects in progress meet milestones as planned

Three power plants are expected to COD by 2017 while another three power plants are expected to COD within 2019. All the projects are closely monitored by GPSC with construction specialists to meet the milestones as planned.

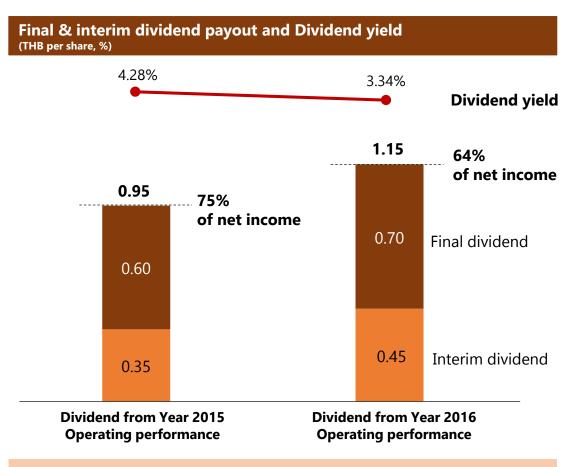


GPSC will deliver outstanding growth during 2017-2019





Dividend payout ratio consistently exceeds policy



 Dividend Policy: Minimum of 30% of net income according to a financial statement, after deductions of tax, reserve capital requirement (with additional conditions)

- On 3 April 2017, BOD passed a resolution for the payment of dividend for 2016 at THB 1.15 per share which is higher than 2015 dividend, resulting from the growth in operating earnings.
- The dividend per share for 2H/16 is THB 0.70 which was paid on 11 April 2017.
- The Record Date was on 24 February 2017 for the right to receive the dividend.
- The final dividend was paid from the tax exemption profit portion wherein individual shareholders shall not include as taxable income and not be entitled to a dividend tax credit at the rate of THB 0.52 per share, and from profit with 30% Corporate Income Tax wherein individual shareholders are entitled to a tax credit at the rate of THB 0.18 per share



Growth Strategies

Maximize

Optimize and Manage cost on existing operating asset

Manage

Project Management / Portfolio Management

Grow with PTT & Domestic

International Business

3 Growth Engines

Future Energy





- Be PTT Group's power supplier of choice
- New customers in Thailand
- Positioned for new Energy Policy



- Focus countries
- Enhance country knowledge and relationship
- Strategic partners



- power grid generation
- Smart grids for smart cities

New Organization / Process to support the model



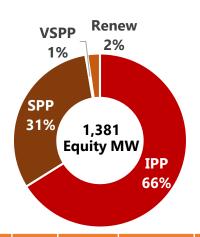




Majority of GPSC's revenue is from electricity, PTT Group is GPSC's major customer

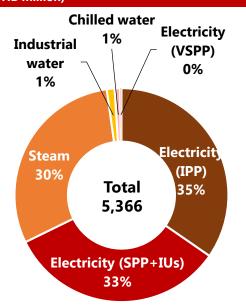
ELECTRICITY CAPACITY BREAKDOWN

(Unit: Equity Megawatt)



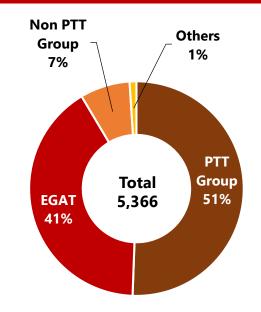
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CHPP	VSPP	100%	5	5	
IRPC-CP Phase 1	SPP	51%	45	23	86.7
CHPP (Solar)	VSPP	100%	5	5	
Consolidate	1,072	1,427			
TSR	Renew	40%	80	32	
NNEG	SPP	30%	125	38	9
BIC-1	SPP	25%	117	29.25	5
RPCL	IPP	15%	1,400	210	
S	309	14			
		To	otal operating	1,381	1,441

Q1/2017 Revenue by product (THB million)



 Electricity and Steam are major sources of GPSC's revenue, accounted for 98% of total revenue.

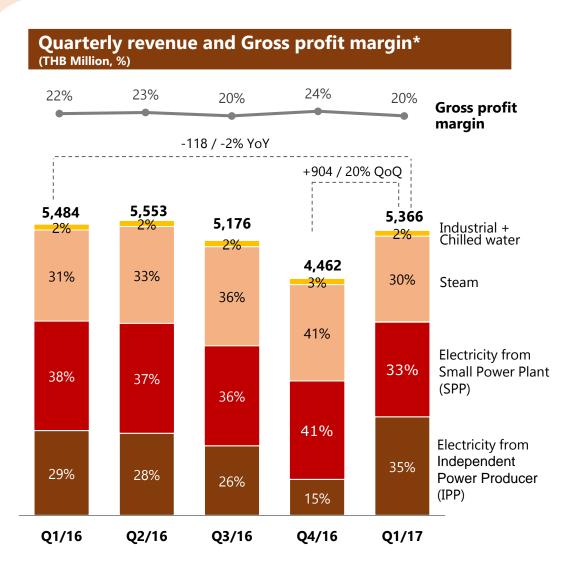
Q1/2017 Revenue by customer (THB million)



 Accounted for more than 50% of total revenue, PTT Group is consistently the largest customer of GPSC in Q1/17.



Revenue increased THB 904 million or 20% QoQ mainly from SRC



Q1/17 VS Q4/16 (QoQ)

by THB 904 million or 20% compare to Q4/16. The increase was due to the higher revenue from Energy Payment (EP) resulted from the higher dispatch volume of Sriracha plant, which is an IPP, per EGAT's instruction.

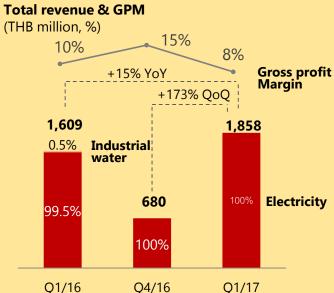
Q1/17 VS Q1/16 (YoY)

- Operating revenue in Q1/17 decreased by THB 118 million or 2% due to **lower** sales volume of IRPC-CP Phase 1.
- CUP and IRPC-CP, which are SPPs, had maintenance shutdowns of some customers in Q1/17 causing the drop in revenue.



Q1/17 Revenue and GPM by Major plant



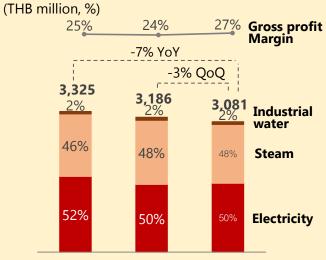


- **QoQ**: Total revenue was higher by THB 1,178 million mainly from an increase in the dispatch volume while the GPM decreased because of the increase in EP which is the revenue that mainly passes through cost in energy production than generating profit.
- **YoY**: Total revenue increased by THB 249 million, mainly due to the higher sales volume of electricity submitted to EGAT but GPM decreased from the increase in revenue from EP as well.

Rayong Plant (SPP)

Total revenue & GPM

01/16



QoQ: Total revenue was lower by THB 105 million due to the volumes of electricity and steam decreased by 1% and 11%, respectively. This is because many customers had maintenance shutdowns in Q1/17.

04/16

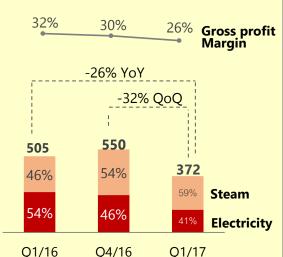
01/17

YoY: Total revenue decreased by THB 244 million, mainly from the average selling price of electricity and steam decreased by 10% and 4%, respectively from decrease in gas price.

IRPC-CP Phase 1 Plant (SPP)

Total revenue & GPM

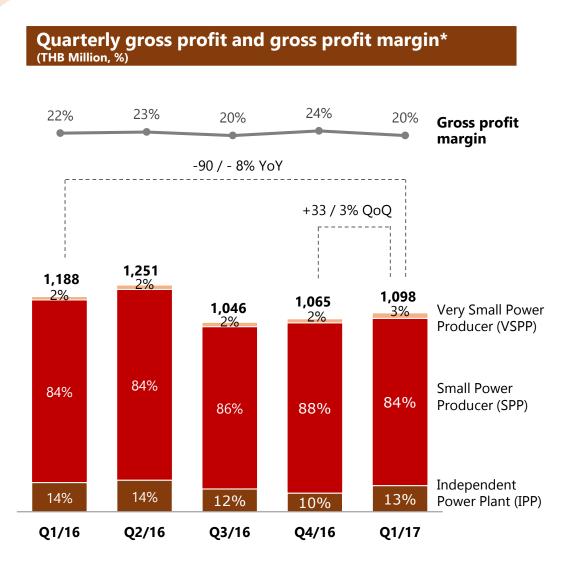




- **QoQ**: Total revenue was lower by THB 178 million mainly from the maintenance shutdown from the main customer for a month.
- YoY: The revenue of IRPC-CP Phase 1 in Q1/17 decreased from Q1/16 mainly because the one of the main customer had a maintenance shutdown for 1 month. Also, the GPM decreased from lower electricity and steam selling prices.



SPP is GPSC's main and prospering profit generator



Q1/17 VS Q4/16 (QoQ)

- Gross profit in Q1/17 increased by THB 33 million or 3% due to the increase in availability rate of Sriracha.
- Also, the **lower maintenance cost of CUP** brought about the increase in quarterly gross profit.
- However, **GPM slightly declined** from the **increase in the Energy Payment revenue**, which is the revenue that passes through the cost to EGAT, of Sriracha plant.

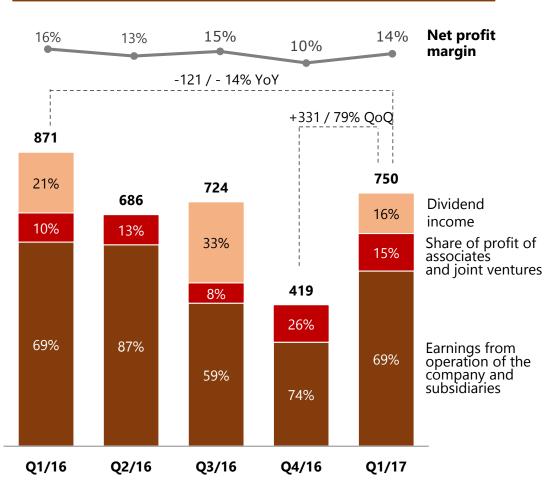
Q1/17 VS Q1/16 (YoY)

Compare with Q1/16, gross profit decreased by THB 90 million or 8%. The decrease was mainly from the drop in the profit of IRPC-CP because a major customer had maintenance shutdown in Q1/17.



Net profit grew 79% QoQ from strong operating earnings and supported by returns from investments





Q1/17 VS Q4/16 (QoQ)

- The net profit increased by THB 331 million or 79% from the continuously efficient cost management and the decrease in maintenance cost of Rayong CUP.
- Furthermore, the increase in the availability rate at Sriracha plant contributed to higher profit.
- Also, GPSC received dividend income from RPCL for THB 120 million.

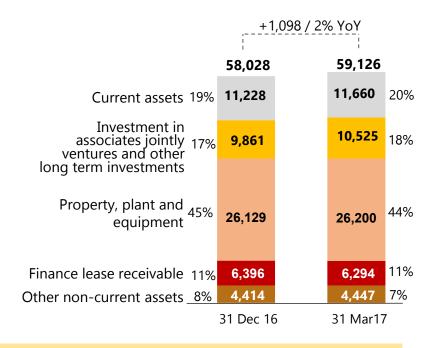
Q1/17 VS Q1/16 (YoY)

- Net profit decreased by THB 121 million or 14% due to the dividend income from RPCL was lower than in Q1/16 by THB 60 million.
- Moreover, the drop in profits from IRPC-CP and Rayong CUP caused by the customers' maintenance shutdowns decreased GPSC's overall net profit in Q1/17.



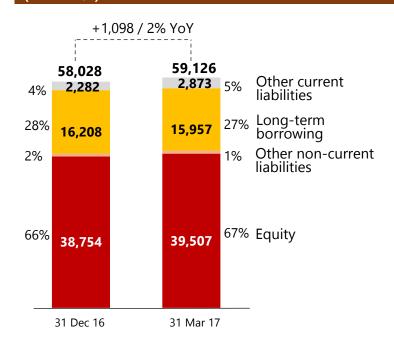
Summary of financial position of GPSC and its subsidiaries

Total Assets (THB Million)



- **Total assets** increased by THB 1,098 million or 2% from THB 58,028 million to THB 59,126 million in Q1/17.
- The increase was mainly from the increase in investment in XPCL for THB 645 million, GPSC hold 25% of shares, and the increase in fixed assets of the power plant during Q1/17.

Total Liabilities & Shareholders equity (THB million)



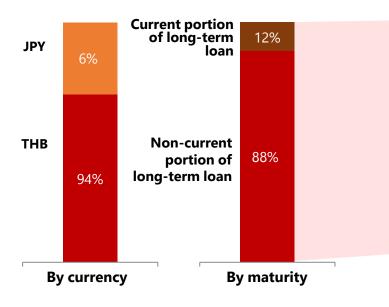
- Total liabilities increased by THB 345 million or 2% to THB 19,619 million due to the increase in the payable balance resulted from higher natural gas consumption from Sriracha plant.
- **Equity** increased by THB 753 million or 2% to THB 39,507 million from an increase in retained earnings thanks to the growths of from operating performance.



Well-managed debt profile and continuous deleveraging

Debt profile

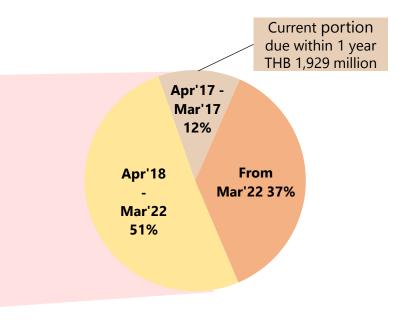
Total interest-bearing debt: THB 15,957 Million



All debt balance as at 31 March 2017 is in THB and JPY currency.

• 100% of total interest-bearing debt is long-term loan which includes **12% of current portion.**

Debt repayment plan



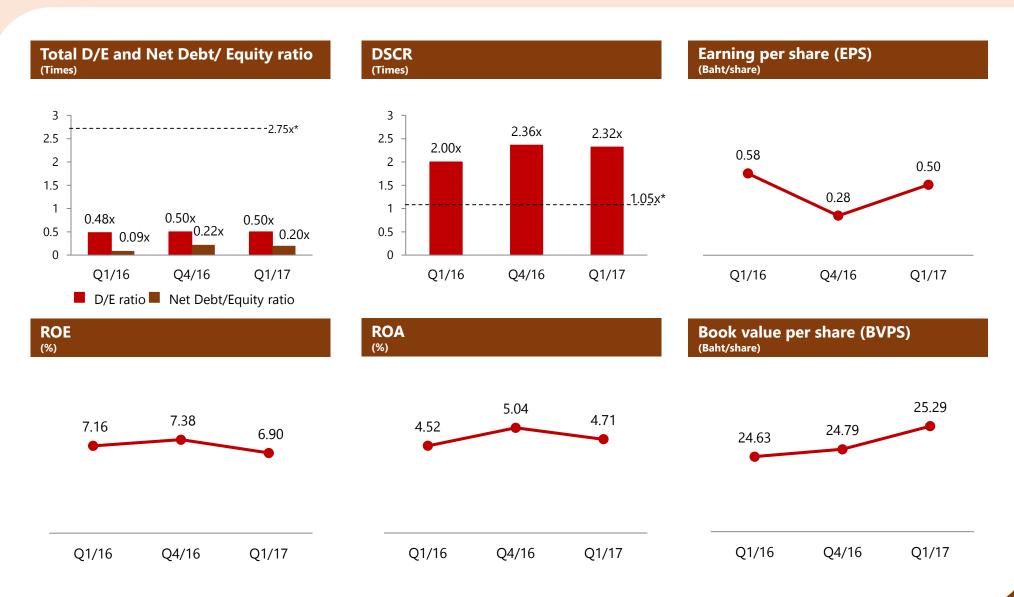
% to total interest-bearing debt

- Non-current portion of long-term debt equals to THB 14,028 million while current portion equals to THB 1.929 million.
- 51% of total interest-bearing debt will be repaid between April 2018 March 2022.

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Key financial ratio support GPSC's strong financial position





THANK YOU

Global Power Synergy Public Company Limited

555/2 Energy Complex, Building B, 5th Floor Vibhavadi Rangsit Rd. Chatuchak, Bangkok 10900

Disclaimer

IR Contact

Sukittee Chaiyarak
Pimploy Wichienprakarn
Juthamas Singanurak
ir@qpscgroup.com

Tel. +662 140 4628, +662 140 4691, +662 140 4712 www.gpscgroup.com

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Appendix

- Thailand Power Industry Overview
 - Government Policy & Key Power Authorities
- GPSC's Overview



Roles and Authorities in Energy Sector in Thailand

Ministry of Energy

The most significant government energy authority in Thailand. MOE is responsible for energy policy-making as well as overseeing the government agents under related to energy and power industries



Energy Policy and Planning Office (EPPO)

Energy policy think-tank:

Draft the PDP plan and other energy policies for the MOE



Electricity Generating Authority of Thailand (EGAT)

Single buyer of electricity:

- Responsible for electric power generation and transmission
- Purchase electricity and distribute to consumers



Regulator of energy sector:

 Oversee the regulations about electricity systems of generation, transmission, distribution, and their system operator





Metropolitan Electricity Authority (MEA)

Metropolitan agent of EGAT:

 Purchase electricity and distribute to consumers in the Bangkok metropolitan areas

Provincial Electricity Authority (PEA)

Provincial agents of EGAT:

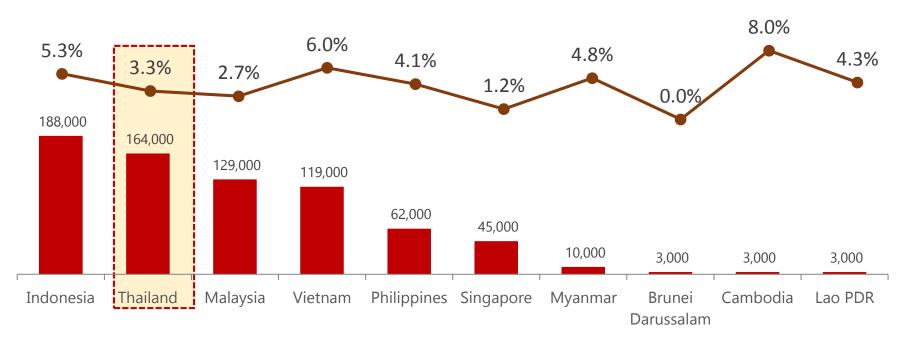
Purchase electricity and distribute to consumers in each regions of Thailand



Thailand is the second largest electricity consumer in ASEAN, with energy consumption growth of 3.3% CAGR in next 20 years

- Thailand is the second largest consumer of electricity in ASEAN, second only to Indonesia.
- Considering GPSC profile, whose portfolio is mainly in Thailand, Laos PDR, and potential projects in Myanmar; the company is located in one of the current largest consumers (Thailand) as well as in the emerging and potential consumers of the region (Myanmar and Laos PDR)

Electricity Consumption & Forecasted Energy Consumption Growth (CAGR 2015-2035) (GWh)



■ Electricity Consumption (GWh)

Energy Consumption Growth (%)

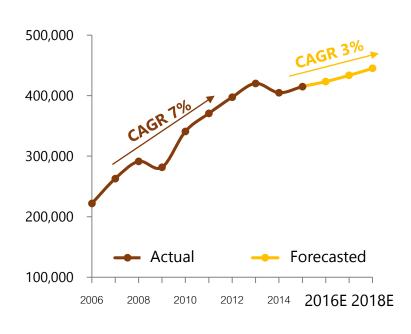


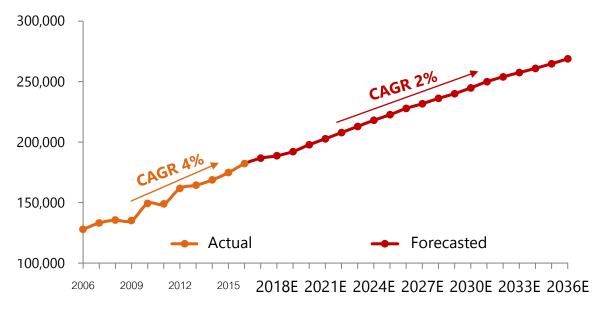
Thailand's electricity consumption grows in tandem with economic growth

- Historically, Thailand's electricity power consumption has been driven by economic growth
- Thailand's GDP and Energy Consumption has expanded in tandem, it is forecasted that GDP will grow at 3% CAGR (2016 onwards) and Electricity Power Consumption will grow at 2% CAGR (2016-2036).
- Given higher economic growth in the future, there will be higher demand for electricity in Thailand

Thailand's historical and forecasted GDP (USD million)

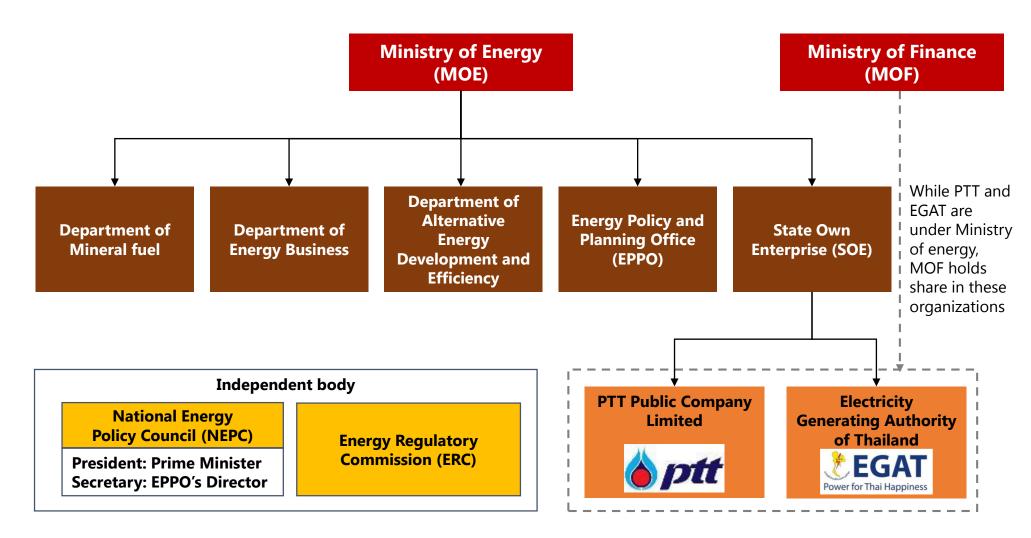
Thailand's Electricity Power Consumption (GWh)





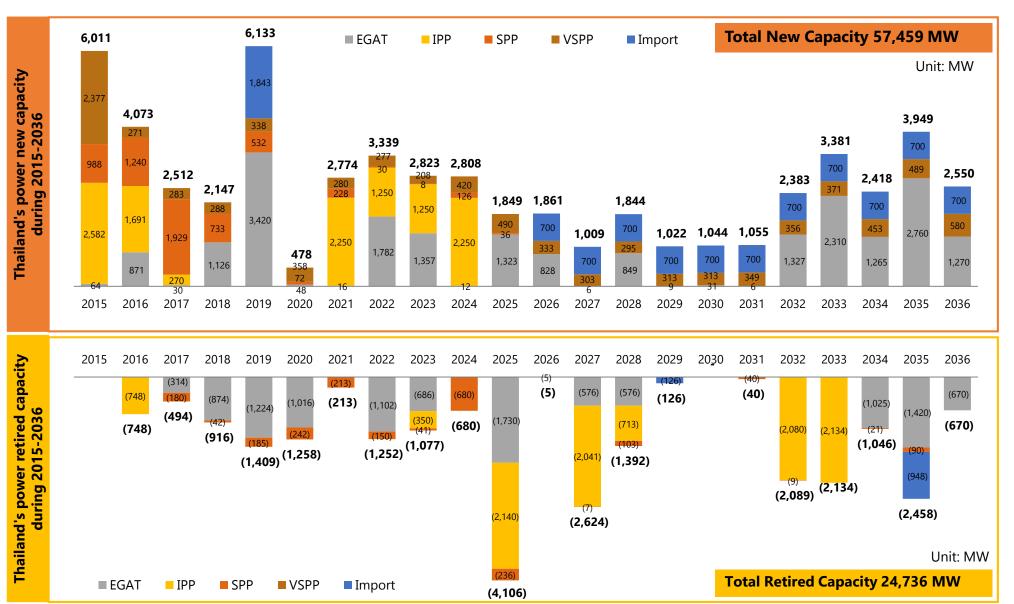


Relationship among Energy Authorities

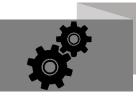




Most of total new and retired power capacity during 2015-2036 are from EGAT and IPP, respectively







Appendix

- Thailand Power Industry Overview
 - Government Policy & Key Power Authorities
- GPSC's Overview

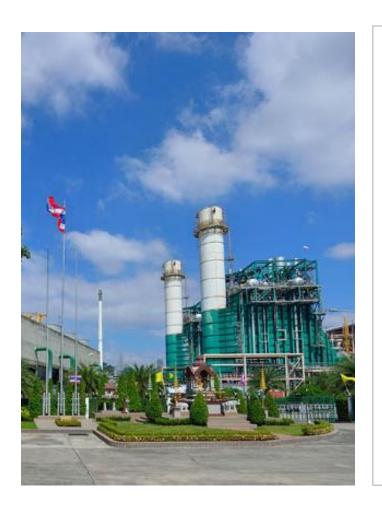


Current Operating Asset (IPP): Sriracha



Sriracha Power Plant

Chonburi Province (40 Rai leasehold land)



Туре	Combined cycle	
Capacity	Electricity: 700 MWIndustrial water: 80 Cu.m/h	
Customer	Electricity: EGAT 700 MWIndustrial water: Thaioil Power 50 Cu.m/h	
Supplier	 Natural Gas – PTT Raw Water – EASTW Power Back up – EGAT and TP 	
COD	2000	
Contract	 25 Years End: 2025	





7 SP

က္ CUP

Current Operating Asset (SPP): Rayong – Central Utility Plant 1-3 (CUP1-3)



Rayong Power Plant

Rayong Province









Туре	Cogeneration	
Capacity	 CUP-1 Electricity: 226 MW Steam: 890 T/h Industrial water: 720 Cu.m/h CUP-2 Cu.m/H Industrial water: 510 Cu.m/h CUP-3 Steam: 280 T/h Industrial water: 770 Cu.m/h 	Shareholding
Customer	PTT GroupOther IU CustomersEGAT	100%
COD	2006-2009	
Contract	 CUP-1: 10-15 years ++ CUP-2: 15 years ++ CUP-3: 15 years ++ 	



Current Operating Asset:



Combined Heat and Power Producing Co., Ltd.

Bangkok Province

Туре	Combined heat and power with district cooling (VSPP)	
Capacity	Electricity: 5 MWChilled water: 12,000 RT	
Customer	• DAD 8,700 RT	
COD	2008Electric Chiller Jan 1, 2009	
Contract	30 YearsEnd: 2038	
	200	





Shareholding





IRPC Clean Power Company Limited (IRPC-CP Phase 1) Rayong Province (118 Rai)

Туре	Cogeneration (SPP)
Capacity*	Electricity: 240 MWSteam: 180-300 T/h
Customer*	 Electricity: EGAT 2x90 MW (25 years), IRPC 60 MW (27 years) Steam: IRPC 180-300 T/h
COD	2015
Contract	 25 Years End: 2040









Current Operating Asset:

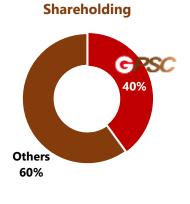


Thai Solar Renewable Company Limited Kanchanaburi and Suphanburi Province

Туре	Solar	
Capacity	Electricity: 80 MW	
Customer	• PEA	
COD	2013-2014	
Contract	10 YearsEnd: 2023	









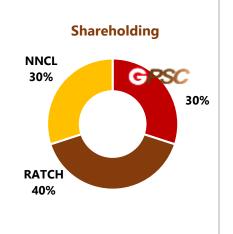
Nava Nakorn Electricity Generating Company Limited (NNEG)

Pathumthani Province

Туре	SPP Cogeneration	
Capacity	Electricity: 125 MWSteam: 30 T/h	
Customer	 Electricity: EGAT 90 MW (25 years), IUs 35 MW Steam: IUs 	
COD	June, 2016	
Contract	 25 Years End: 2041	









Current Operating Asset:



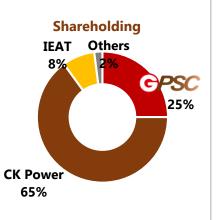
Bangpa-in Cogeneration Company Limited

Ayutthaya Province

Туре	Cogeneration (SPP)	
Capacity	Electricity: 117 MWSteam: 5 T/h	
Customer	Electricity: EGAT 90 MW, IUs 27 MWSteam: 5 T/h	
COD	28 Jun 2013	
Contract	25 YearsEnd: 2038	







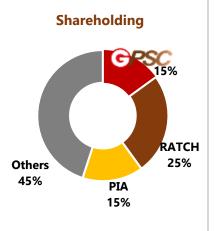


Ratchaburi Power Company Limited Ratchaburi Province

Туре	Combined Cycle (IPP)		
Capacity	Electricity: 1,400 MW		
Customer	• EGAT		
COD	Mar 2008		
Contract	25 YearsEnd: 2033		









CHPP Solar Cooperatives has started COD as planned with the first full quarter to realize revenue in Q1 2017







CHPP Solar Cooperatives

Chanthaburi Province

- ✓ CHPP Solar Cooperatives starts COD on 30 December 2016 as planned with operating capacity of 5 MW
- ✓ Securing Feed-in-Tariff (FiT) at 5.66 THB per unit along 25 years of contract with Provincial Electricity Authority (PEA)
- ✓ Q1 2017 will be the first full quarter that performance of CHPP Solar Cooperatives will be consolidated to GPSC

Shareholding





Bangpa-In Cogeneration Phase 2 (BIC-2)





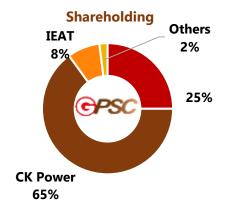




Bangpa-In Cogeneration Company Limited (Phase 2)

Ayutthaya Province

Туре	SPP Cogeneration	
Capacity	Electricity: 117 MW (gross)Steam: 20 T/h	
Customer	 Electricity: EGAT 90 MW (25 years), IUs 27 MW Steam: IUs 20 T/h 	
SCOD	2017	
Total Investment	5,340 THB Million	
D/E	3:1	





IRPC Clean Power Phase 2 (IRPC-CP Phase 2)





IRPC Clean Power Company Limited (IRPC-CP)

In IRPC Industrial Zone at Choeng Noen, Rayong Province (118 Rai)





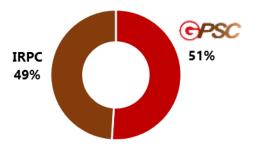
	% Progress	Туре	SPP Cogeneration
3,400 THB Million 95	217	Capacity*	Electricity: 240 MWSteam: 180-300 T/H
· · · · · · · · · · · · · · · · · · ·	216 2%	Customer*	 Electricity: EGAT 2x90 MW (25 years), IRPC 60 MW (27 years) Steam: IRPC 180-300 T/H
_		SCOD	2017
51% GPSC		Total Investment	13,600 THB Million
	Τ.	D/E	3:1

Progress update

Phase 2 Under Construction

- Construction progress of the project was 95%.
- Under construction of 230 kV transmission line.

Shareholding





Ichinoseki Solar Power (ISP1)



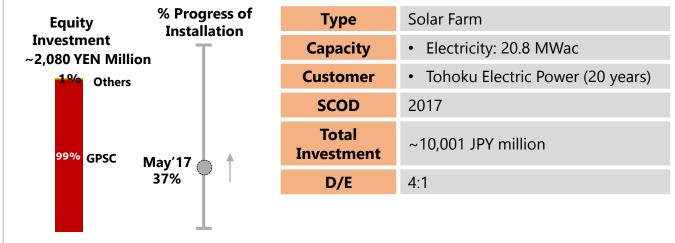






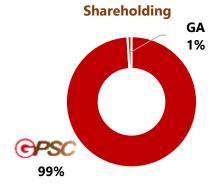
ICHINOSEKI Ichinoseki Solar Power (ISP1)

SOLAR POWER 1 GK Ichinoseki City, Japan



Progress update

- Secure FiT at 40 JPY/kWh (exclude tax) for 20 years
- Foundation work and solar panel installation have already started in some area.
- GPSC first international project to COD in 2017





Nam Lik 1 Power Company Limited (NL1PC)

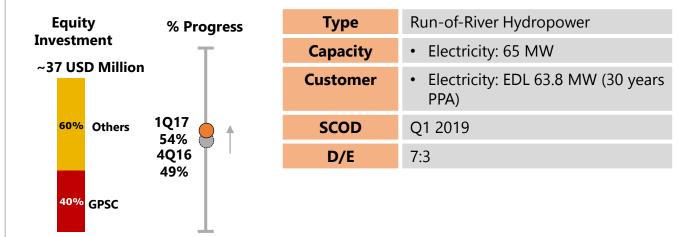




Nam Lik 1 Power Company Limited (NL1PC) Lao PDR

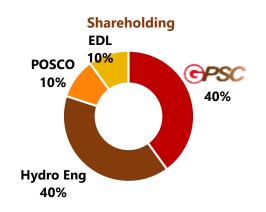






Progress update

 Construction progress of the project was 54%. NL1PC suggests EPC contractor to engage experience sub-contractor to be responsible for civil work.





Xayaburi Power Company Limited (XPCL)

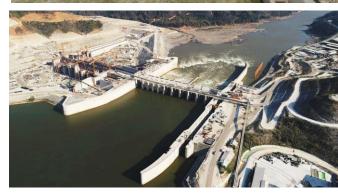


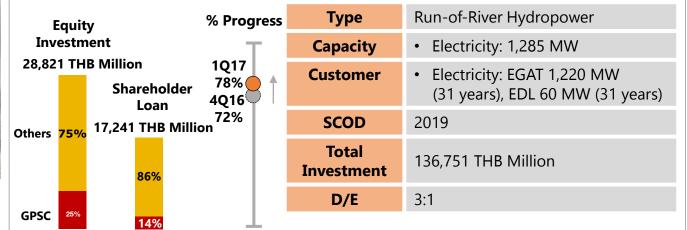


Xayaburi Power Company Limited (XPCL)

Xayaburi, Lao PDR

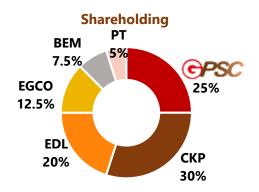






Progress update

- Construction progress of the project was 78% evaluated by GOL's technical advisor, which concluded that the project is on schedule.
- The permanent structure such as powerhouse, intermediate block, fish passing facilities are progressing well.





XPCL Project improvement according to environmental concerns





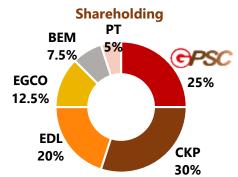


Xayaburi, Lao PDR

The additional requirements from Lao PDR's Government upon an environmental concerns in constructing XPCL power plant has caused an incremental construction costs. Therefore, the Government granted XPCL the compensations which are:

- ✓ Decrease of corporate income tax
- ✓ Decrease of royalty fee
- ✓ Extend concession period for another 2 years (after COD date); Total 31 years







Map Ta Phut Expansion Project

Grow with PTT: Be PTT Group's Power in Petrochemical Complex



Rayong Power Plant
Rayong Province

CUP-1











Туре	Cogeneration	
Capacity	 CUP-1 Electricity: 226 MW Steam: 890 T/h Industrial water: 720 Cu.m/h CUP-2 Cu.m/H Industrial water: 510 Cu.m/h CUP-3 Steam: 280 T/h Industrial water: 770 Cu.m/h 	Shareholding
Customer	 PTT Group Other IU Customers EGAT 	
COD	2006-2009	
Contract	 CUP-1: 10-15 years ++ CUP-2: 15 years ++ CUP-3: 15 years ++ 	
AIE	Sukhumwi Ro. EIE Map Ta Phut	



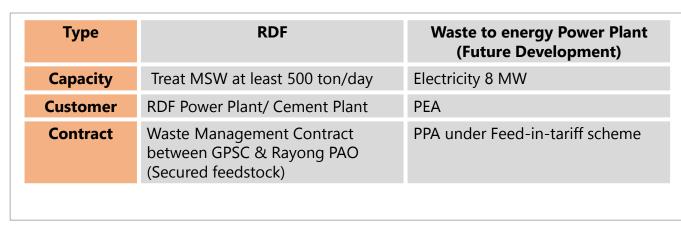
Waste to Energy Project





Waste Management Project

Rayong Province





Progress update

- Under the Public and Private Partnership (PPP), the Waste Management Contract is being proved by the Attorney General Thailand
- During process of apply PPA under Feed-in-tariff scheme
- ESA/CoP has been finished
- Completed Basic Engineering Design Package (BED)
- December 28, 2016, GPSC already signed the Rayong Integrated Waste Management by Private Operator Contract (by converting to RDF) with Rayong Provincial Administration Organization for 22 years

Shareholding



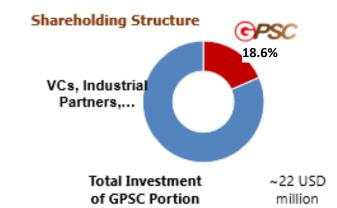


24M at A Glance

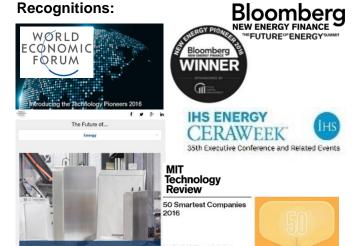
24M Technologies, Inc. is a Boston-based "<u>startup company</u>" in the field of Lithium-ion battery (LiB) technology. Founded and led by some of the battery industry's foremost inventors, scientists and entrepreneurs.



24M's Innovation	24M's semisolid lithium-ion battery cell design and begets an advanced manufacturing process, when fully implemented, will reduce the cost of today's lithium-ion batteries by 50% and improve the performance of lithium-ion batteries.
Founded	2010 by 3 Founders – <u>Dr. Yet-Ming Chiang</u> : Dr. Chiang is a professor of Material Science and Engineering at MIT and one of the top battery researchers in the world. – <u>Dr. W. Craig Carter</u> : Dr. Carter is a Professor in the Materials Science and Engineering department at MIT. – <u>Throop M. Wilder</u> : Mr. Wilder is a veteran entrepreneur with roots in communications and networking technologies.
Headquarters	Cambridge, Massachusetts (MA), USA
Recent Development	 Industry Recognitions: Bloomberg New Energy Finance: 2016 Energy Innovation Pioneers IHS Energy CERAWEEK: 2016 New Energy Pioneers MIT Technology Review: 50 Smartest Companies 2016 World Economic Forum: Technology Pioneers 2016 Goverment Grant & Funding: The United States Advanced Battery Consortium (USABC) Awards \$7 Million Contract to 24M to Develop lower cost EV batteries manufacturing process. The competitively bid contract award is 50 percent cost share-funded by the U.S. Department of Energy (DOE).



*Outstanding (Non-Fully Diluted basis) share as of 2016 year end





24M Technologies, Inc. (24M)



24M Technologies, Inc. (24M)

Cambridge, Massachusetts (MA), IISA

ApplicationLithium-Ion Battery technology
•Energy Storage System (ESS)

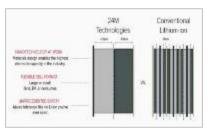
•	•	•	•	•	•	•
2010	2011	2012	2013	2014	2015	2016 - 2017
2AM was established	5x thicker electrodes	Developed end to end cell production	Automated line eliminates coating, drying etc.	funded > \$50 9000 th Experiment and Sample Cells has been made	Proven key high volume unit operation	Leverage existing investment

Progress update

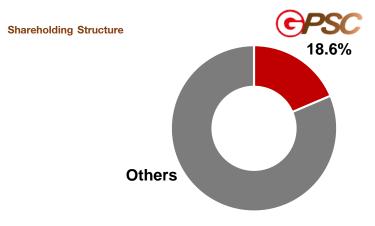
- On October 16, 21M Delivers Initial Quantity of Production—size Semisolid Lithium—ion Cells to NEC Energy Solutions (NECES) for Testing and Validation.
 - Currently, $2\Delta M$ is working on the developing of High Volume Manufacturing production line.

Awards & Recognition

- Throughout 2016, 21M has received many awards and recognition.
 For example:
 - 2016 Energy Innovation Pioneers: CERAWEEK, HIS Energy
 - 2016 New Energy Pioneers: Future of Energy Summit, $\ensuremath{\mathtt{BENF}}$
 - Listed in "50 Smartest Companies 2016": MIT Technology Review
 - 2016 Platts Global Energy Awards finalists : Breakthrough Solution of the Year
 - 2016 Zayed Future Energy Prize finalists





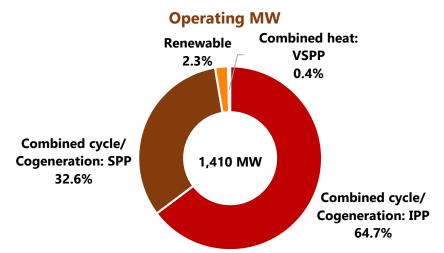


Total Investment of GPSC Portion

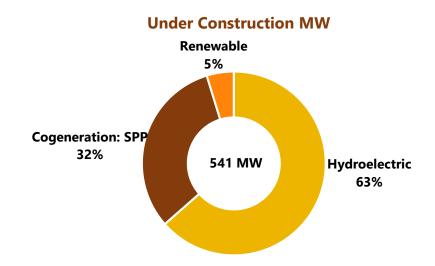
~22 USD million



Electricity: Operating capacity of 1,410 MW, with another 512 MW in pipeline



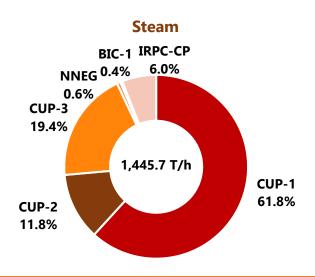
Name	Name		GPSC's share %	Total capacity (MW)	Equity capacity (MW)
Sriracha		IPP	100%	700	700
CUP-1		SPP	100%	226	226
CUP-2		SPP	100%	113	113
CHPP		VSPP	100%	5	5
CHPP (Solar)		Solar	100%	5	5
IRPC-CP Phase 1		SPP	51%	240	122 (Phase 1: 23 MW)
NNEG		SPP	30%	125	38
TSR		Solar	40%	80	32
BIC-1		SPP	25%	117	29.25
BIC-2	SPP	25%	117	29.25	2017
RPCL		IPP	15%	1,400	210
				Total	1,410



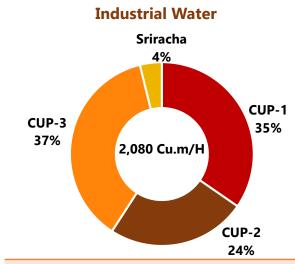
Name	Туре	GPSC's share %	Total capacity (MW)	Equity capacity (MW)	SCOD
CUP-4	SPP	100%	45	45	2018
ISP-1	Solar	99%	20.8	20.6	2017
IRPC-CP Phase 2	SPP	51%	240	122 (Phase 2: 99 MW)	2017
NL1PC	Hydro	40%	65	26	2017
XPCL	Hydro	25%	1,285	321	2019
			Total	541	



Operate 1,445.7 T/h of Steam and 2,080 Cu.m./h of Industrial Water



Name	Operating capacity (T/h)	Under construction Capacity (T/h)
CUP-1	890	
CUP-2	170	
CUP-3	280	
NNEG	9	
BIC-1	5	
IRPC-CP Phase 1	86.7	
CUP-4		70
IRPC-CP Phase 2		66.3
BIC-2	5	5
Total	1,445.7	136.3

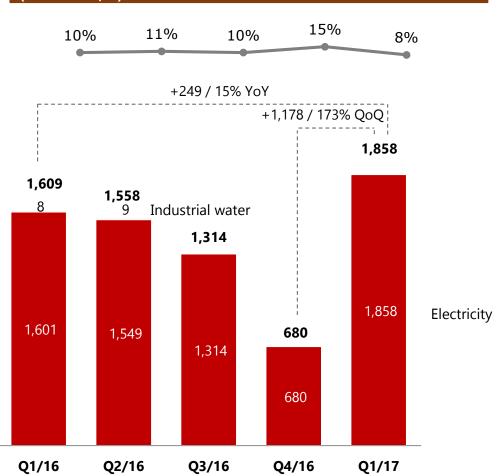


Name	Operating capacity (Cu.m/h)
Sriracha	80
CUP-1	720
CUP-2	510
CUP-3	770
Total	2,080



Sriracha Power Plant: Revenue & GPM (1/3)

Quarterly revenue & gross profit margin (THB Million, %)



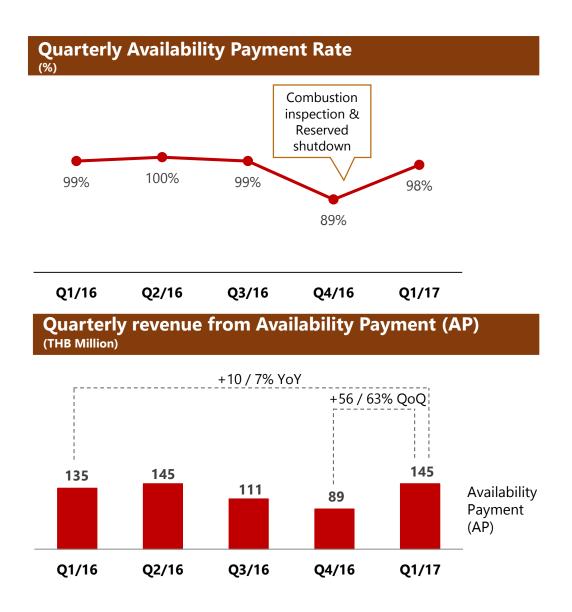
Q1/17 VS Q4/16 (QoQ)

- Total revenue in Q1/17 increased by THB 1,178 million or 173% mainly from an increase in the dispatch volume.
- While the GPM decreased because of **the increase in EP** which is the revenue that mainly passes through cost in energy production than generating profit.

- Total revenue in Q1/17 increased by THB 249 million or 15% mainly due to the higher sales volume of electricity submitted to EGAT
- But GPM decreased from the increase in revenue from EP as well.



Sriracha Power Plant (IPP): Power (2/3)



Q1/17 VS Q4/16 (QoQ)

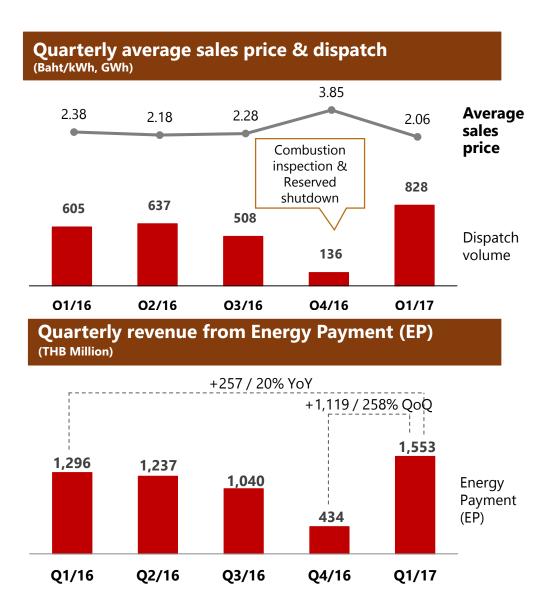
- Availability rate in Q1/17 increased from 89% to 98% due to the annual maintenance in Q4/16.
- Revenue from Availability Payment (AP) in Q1/17 also increased by THB 56 million or 63% **from the improve in Availability Rate** caused by the fact that there was no power plant maintenance in Q1/17 as in Q4/16.

Q1/17 VS Q1/16 (YoY)

Revenue from Availability Payment in Q1/17 increased by THB 10 million or 7% from TFRIC#4 adjustment.



Sriracha Power Plant (IPP): Power (3/3)



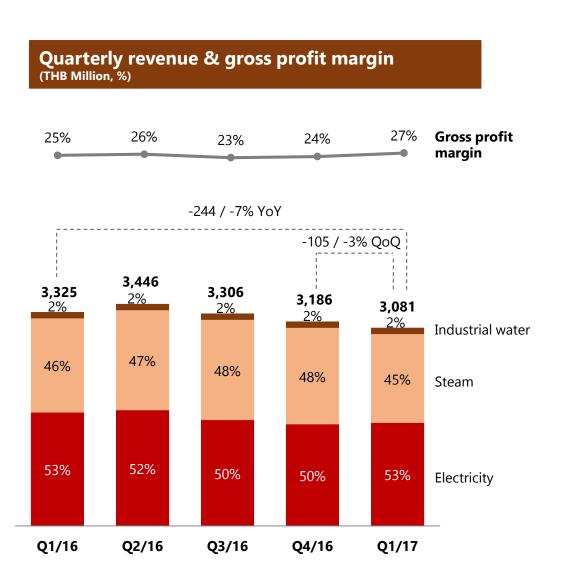
Q1/17 VS Q4/16 (QoQ)

- Average sales price in Q1/17 decreased by 1.79 Baht per kWh due to the lower natural gas price.
- Revenue from Energy Payment (EP) increased by THB 1,119 million or 258% as a result of higher dispatch volume per EGAT's instruction partly caused by the maintenance of Myanmar gas field in Q1/17.

- Average sales price decreased by 0.32 Baht per kWh due to the lower natural gas price.
- Revenue from EP increased by THB 257 million due to the increase in dispatch volume.



Rayong Power Plant (SPP): Revenue & GPM (1/3)



Q1/17 VS Q4/16 (QoQ)

- Total revenue was lower by THB 105 million or 3% due to the volumes of electricity and steam sold decreased by 1% and 11%, respectively. This is because many customers had maintenance shutdowns in Q1/17.
- Gross profit margin increased by 3%. This was mainly from **the drop in cost of maintenance** as there was no maintenance for the machines at CUP-1 and 2 plants in this quarter.

- Total revenue decreased by THB 244 million or 7%, mainly from the average selling price of electricity and steam decreased by 10% and 4%, respectively from decrease in gas price.
- Gross profit margin improved by 2% as the **natural gas price was much lower** than in Q1/16 for approximately 10%.



Rayong Power Plant (SPP): Power (2/3)



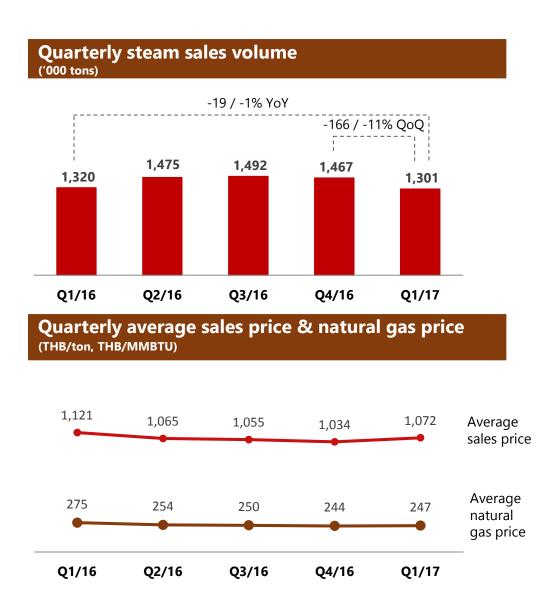
Q1/17 VS Q4/16 (QoQ)

- Volume decreased by 6 GWh from customer's unplanned shutdown.
- Price increased by 0.06 Baht per kWh or 2% due to the increase in natural gas price.

- Volume slightly increased by 2 GWh from the higher demands from customers during Q1/17 compare to Q1/16.
- Price decreased by 0.30 Baht per kWh or 10% due to **the decrease in Ft rate.**



Rayong Power Plant (SPP): Steam (3/3)



Q1/17 VS Q4/16 (QoQ)

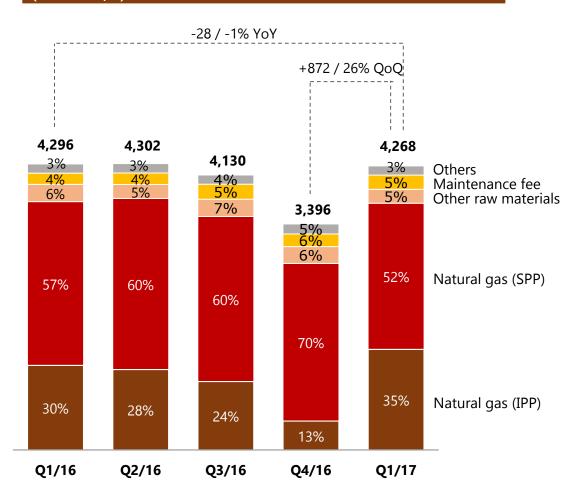
- Volume decreased by 166 thousand tons or 11% in Q1/17 because some customers had maintenance shutdown in Q1/17.
- Price increased by 38 Baht per ton or 4% in Q1/17 due to the increase in natural gas price.

- Volume decreased by 19 thousand tons or 1% due to customer shutdown in Q1/17.
- Price decreased by 49 Baht per ton or 4% due to the decrease in natural gas price.



Natural gas is main operating cost, increased 26%QoQ

Quarterly cost of sales and services* (THB Million, %)



Q1/17 VS Q4/16 (QoQ)

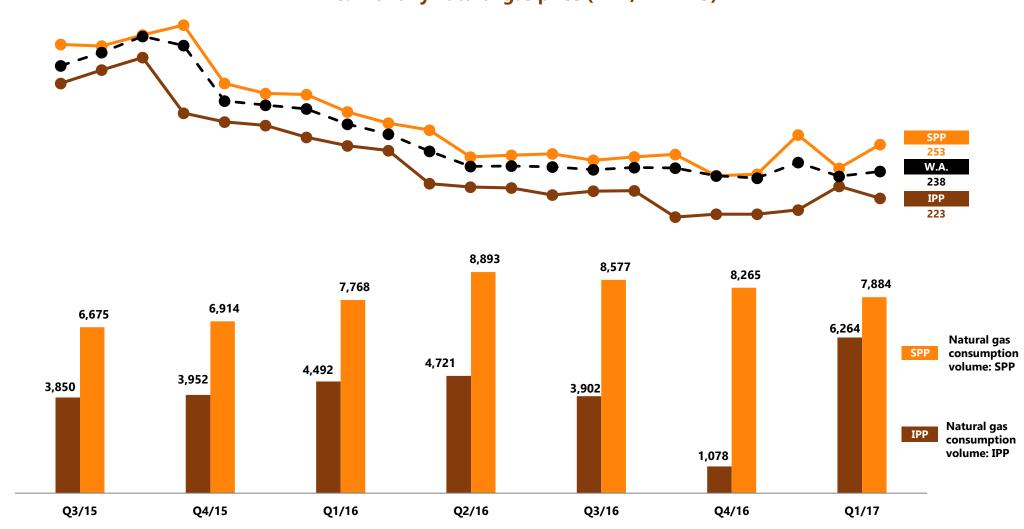
Cost of sales and services in Q1/17 increased by THB 872 million or 26% due to the higher cost of raw materials, mainly natural gas (IPP), in relation to higher dispatch volume of Sriracha plant.

- Cost of sales and services decreased by THB 28 million or 1% due to lower cost of natural gas resulted from the decrease in sales volume of IRPC-CP from a main customer's maintenance shutdown.
- Also, the cost decreased from **the price of natural gas which drop YoY** following the trend of an oil price.



Natural gas price and consumption

Quarterly natural gas consumption ('000 MMBTU) vs. Monthly natural gas price (THB/MMBTU)





Ratio Formula

Ratios	Formula						
	Gross profit						
Gross profit margin	Revenue from sales of goods and service + Revenue from finance lease						
	Net profit						
Net profit margin	Total Revenue						
	Total liabilities						
Total Debt to Equity	Total shareholder's equity						
	Interest bearing debts – (Cash and cash equivalents + Restricted cash + Current investments)						
Net debt to Equity ratio	Total shareholder's equity						
neco	EBITDA for DSCR for the last 12 months						
DSCR	Principal and Interest to be paid in the next 12 months						
Farming you always (FDC)	Net profit for the company						
Earning per share (EPS)	Weighted average number of shares						
ROE	Net profit for the company						
ROE	Average shareholder's equity						
ROA	Net profit (last 12 months)						
KUA	Average assets						
Deal colors and share (DV/DC)	Shareholder's equity for the company						
Book value per share (BVPS)	Average shareholder's equity for the company						



2017 Maintenance schedule: Sriracha and Rayong plants

			2017											
Plant	Tag no.	Description	Q1				Q2		Q3			Q4		
			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
CUP-1	H-13701	Aux. Boiler.11			1Y	2-12/3								
	N-13901 H-13702	GTG11 HRSG11		1Y 18										
	N-13902 H-13703	GTG12 HRSG12			/4 HG /4 3Y	HG 30/3-3 3Y 30/3-								
	N-13903 H-13704	GTG13 HRSG13		13-26/		24-27/3	10-20)/6 1Y	1Y 1	5-25/7				
	N-13904 H-13705	GTG14 HRSG14		13-26/3	B PSV 2 -13/2	24-27/3								
	N-13961 H-13761	GTG15 HRSG15										1Y	15-25/10	
	N-13962 H-13762	GTG16 HRSG16	8 MI 29 8 3Y 29											
CUP-2	H-23701	Aux. Boiler.21					18-28	3/6 1Y	1Y 1-	-11/7				
	N-23901 H-23701	GTG21 HRSG21					16-26	6/6 <mark>1Y</mark>						11-21/12 1Y
	N-23902 H-23702	GTG22 HRSG22					3Y: 16-29	/6 3Y 8	HG 12 Mod M	2-25/7 lod: 12/6-25/	7		HG 1- 3Y 1-	
	N-23911	Steam Turbine21					16-29	/6 MI					MI 16	5-30/11
CUP-3	H-33701	Aux. Boiler 31							3Y 1	-13/7				
	H-33711	Aux. Boiler 32										3Y	1-13/10	
	H-33712	Aux. Boiler 33									3Y 15	-27/9		
SRC	11MB 1-211-SG-101	GT11 HRSG#1											1Y 1	8-21/12
	12MB 1-211-SG-201	GT12 HRSG#2											1γ 1	8-21/12
Notes MI HGPI MO Mi 1Y	Major Inspection for Gas Turbine		Gas Turbine ım Turbine Turbine		14 27 15	days days days days days days	Ne CI 1Y	Mainten		on Inspection fo Inspection HRSC				days days



Maintenance schedule: IRPC-CP

			2016										
Plant	Unit	Q1		Q2			Q3			Q4			
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
IRPC-CP	CTG 2B								22/	09 A 30	/09		
	HRSG2B								22/	709 YI 30	/09		
	Aux. Boiler				23/0)5 YI 27/	05						

Notes

A Level A inspection 5 days
YI Yearly inspection 5 days

		2017											
Plant Unit		Q1			Q2			Q3			Q4		
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
IRPC-CP	CTG 2B	12,	/02 IRPC	13/03			27/06	1st Synchron	ization/Com	missioning	16/09		
	HRSG2B	12/	/02 IRPC	13/03			27/06	1st Synchron	ization/Com	missioning	16/09		
	Aux. Boiler	7/0	2 IRPC Turnaroun	7/03			26 SD 30)					