

บริษัท โกลบอล เพาเวอร์ ซินเนอร์ยี่ จำกัด (มหาชน) Global Power Synergy Public Company Limited

Q1 2020 Corporate Presentation

THE INNOVATIVE POWER FLAGSHIP OF PTT GROUP

แทนนำนวัตกรรมธุรกิจไฟฟ้ากลุ่มปตท.

Petroleum Authority of Thailand PLC (PTT)

GPSC's parent company: the largest energy conglomerate in Thailand

		I		
Antt	Business Area	Company	PTT's Holding (%)	Activities
	E&P	PTTEP	65.29%	Exploration and production
	Coal	PTT Global Management	100%	Coal business
Upstream	LNG	PTT Global LNG PTT LNG	50% 100%	LNG value chain LNG receiving terminal
	=	Gas Pipeline*	100%	Sole owner/operation of the transmission pipeline
	⊭ Gas	S&M*	100%	Supply & marketing of natural gas
Intermediate		GSP*	100%	Extracting hydrocarbon contents in natural gas for petrochemical's feedstock
	Trading	Trading*	100%	Import/Export/Out-out trading of petroleum and petrochemical products
Downstream	Oil Marketing	PTTOR**	100%	Retail service stations and commercial marketing
	Petrochemical & Refining	PTTGC TOP IRPC	48.18% 48.03% 48.05%	Petrochemical flagship Refinery flagship Integrated refinery & petrochemical
Technology & Engineering	Power	EPSC	22.81%	Power flagship New S-Curve business of PTT group

Note:

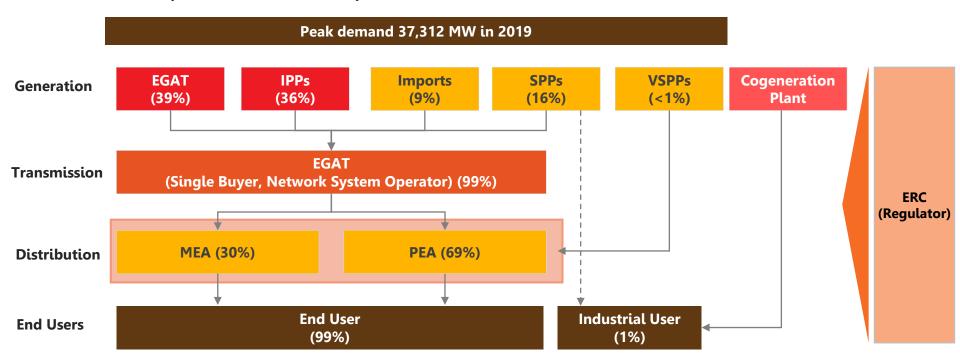
Source: PTT's Investor Update May 2019

^{*}Businesses directly operated by PTT PLC

^{**}Transferred asset to PTTOR on July 1, 2018

Current power industry structure in Thailand

- **EGAT and IPPs dominate electricity generation market**, with the combined market share 75%.
- EGAT is the sole purchaser for almost all of the electricity generated, while VSPPs sell electricity directly to the MEA and PEA
- SPPs sell electricity to both EGAT and directly to industrial users



Definition

EGAT Electricity Generating Authority of Thailand (State-owned entity)

IPP Independent Power Producers

SPP Small Power Producers

VSPP Very Small Power Producers

MEA Metropolitan Electricity Authority (State-owned entity)

PEA Provincial Electricity Authority (State-owned entity)

ERC Energy Regulatory Commission

Source: EGAT and GPSC

Power plant definition and revenue structure

IPP

Independent Power Producer (IPP):

- A large power producer who has entered into the Power Purchase Agreement (PPA) with contracted capacity more than 90 MW
- IPPs are obliged to sell their entire output to EGAT

Availability Payment Availability % X Availability Payment Rate (APR) Fuel Payment Energy cost regarding % Dispatch to EGAT

SPP

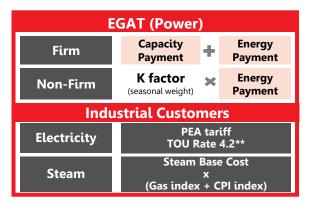
Small Power Producer (SPP) / Cogeneration (Cogen):

 A small power producer who sell their electricity to EGAT* and sell their electricity and utilities (e.g. steam, industrial water, chilled water) to Industrial customers (IUs)

Contract Type:

EGAT:

- Firm: Contract term > 5 years; CP + EP (+ FS)**
- Non-Firm: Contract term \leq 5 Years; Only EP_{NF} IUs: Commercial contract as agreed.



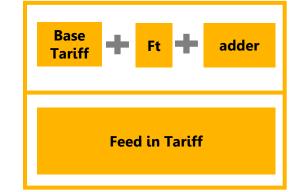
- * Under various type of contracts.
- ** Fuel Saving (FS)
- *** Reference rate with conditions: https://www.pea.co.th/Documents/Rate2015.pdf

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VSPP

Very Small Power Producer (VSPP):

- A very small generator whose power generating process is generated from renewable energy, cogeneration, biogas, biomass, waste heat, etc. with contracted capacity no more than 10 MW of electricity capacity
- VSPPs are able to sell power to the Distribution Utility Authority only



GPSC's vision and mission





The Global Leading *Innovative and Sustainable*Power Company

- Create long-term shareholders' value with <u>profitable</u> <u>growth</u>
- Deliver reliable energy through operational excellence to customers
- Conduct business with <u>social and environmental</u> <u>responsibility</u>
- Seek <u>innovation in power and utility</u> efficiency management through energy storage technology

GPSC Customers' Profile in Q1/2020





51% Industrial Users

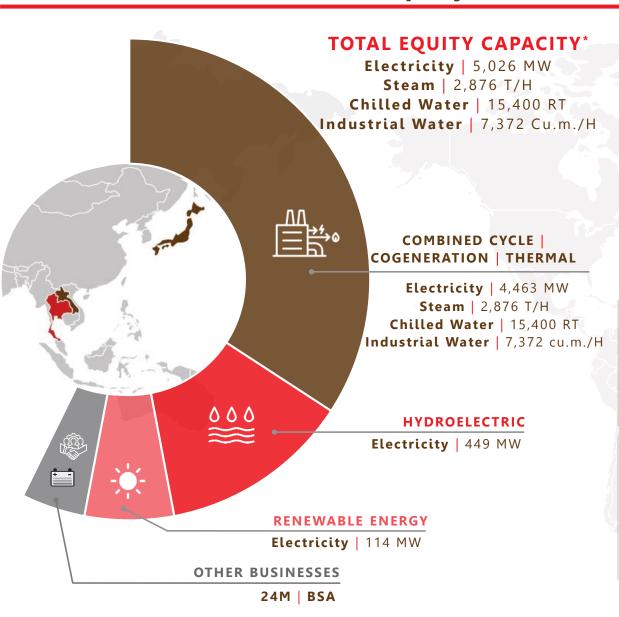


48% EGAT

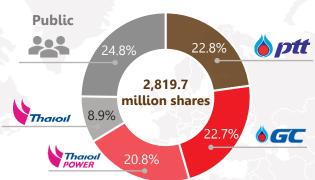


- ✓ Guaranteed market and source of revenue
- ✓ Guarantee a minimum level of profit in regards to their investment
- ✓ Price adjustment formula, varying with fuel price





SHAREHOLDING STRUCTURE



COMPANY INFORMATION

Business Type | Energy & Utilities
Paid-up Capital | THB 28,197 million
Market Cap. | THB 191,741.6 million
Listed on | Stock Exchange of Thailand

CREDIT RATINGS

BBB- S

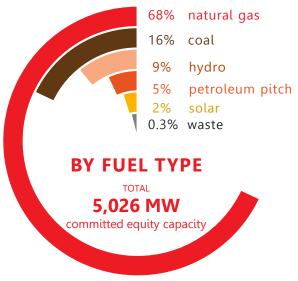
S&P Global

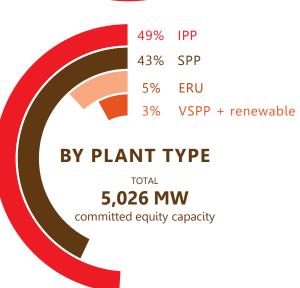
AA-



A+(tha)

FitchRatings





BY FUEL TYPE

FUEL TYPE	INSTALLED MW			EQUITY MW		
	total capacity	in operation	%	total capacity	in operation	%
natural gas	5,047	4,987	63%	3,399	3,381	68%
hydro	1,502	1,502	19%	449	449	9%
coal	1,045	1,045	13%	814	814	16%
petroleum pitch	250	-	3%	250	-	5%
solar	149	109	2%	101	101	2%
waste	18	9	0.2%	13	3	0.3%
TOTAL	8,011	7,691	100%	5,026	4,748	100%

BY PLANT TYPE

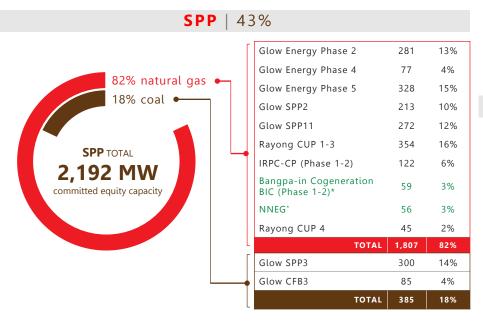
PLANT TYPE	INSTALLED MW			EQUITY MW		
	total capacity	in operation	%	total capacity	in operation	%
IPP	4,910	4,910	61%	2,440	2,440	49%
SPP	2,614	2,554	33%	2,192	2,174	43%
ERU	250	-	3%	250	-	5%
VSPP + renewable	237	227	3%	144	134	3%
TOTAL	8,011	7,691	100%	5,026	4,748	100%

GPSC's Business Portfolio by Plant Type | as of Q1/2020

65% natural gas ← Sriracha Power Plant 700 29% 18% coal **←** Glow IPP 677 28% 17% hydro 🛶 Ratchaburi Power (RPCL)* 210 TOTAL 1,587 65% **IPP** TOTAL GHECO-One 429 18% 2,439 MW Xayaburi Power (XPCL)* 321 13% Houay Ho Power 102 4% committed equity capacity TOTAL 423 17%

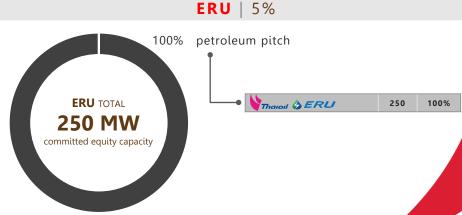
49%

IPP



Global Renewable Power 39.5 27% (GRP) Thai Solar Renewable 32 22% TSR (SSE1)* Ichinoseki Solar Power 15% 70% solar • (ISP1) 18% hydro • Combined Heat and Power 3% Producing (CHPP Solar) 9% waste natural gas Glow Energy Solar PV 1% Rooftop **VSPP** and renewable TOTAL Glow Energy Solar Plant 1% 145 MW 100.5 70% committed equity capacity Rayong WTE 10 7% Chonburi Clean Energy 2% (CCE) TOTAL 13

VSPP and renewable



Q1 2020 KEY HIGHLIGHTS

"Growing profit with sustainability and control"



SIGNIFICANT GROWTH

Integration & move forward with the new organizational

GLOW acquisition completed and new organization structure implemented since 1 Apr 2020 to ensure synergy target and group's vision are supported

Bridging Loan Fully Repaid

GPSC's bridging loan of THB 134.5 billion fully repaid in Q1/2020 as planned by capital increase of THB 74 billion and debenture issuance of THB 35 billion completed in Q4/2019 and new bank loans of THB 12 billion obtained in Q1/2020

Closing of 39.5 MW Solar Project

Completed M&A of 39.5 MW solar project through GRP on 26 Mar 2020



PROFIT

107% Increase in Adjusted **Net Income, YoY**

due to full contribution from Glow and higher AP from Sriracha Power Plant due to THB depreciation against USD

27% QoQ increase from Q4/2019

due to increased AP and EP from EGAT and decreased cost of SPP natural gas and maintenance

No Significant COVID-19 Impact

Q1/2020 started off with strong operational performance. However, any delayed impact on industrial customers demand being closely monitored



SUSTAINABILITY

2nd Interim Dividend

2019 2nd interim dividend payment of THB 0.80 per share made on 17 Apr 2020

Awards



Best Cross-Border M&A deal from the THB 134.6 billion acquisition deal of Glow Energy PLC from Engie Development BV



2019 Bond Deal of the **ThaiBMA** Year from the issuance of THB 35 billion bonds



CONTROL

Projects Under Construction



Expansion phase, 92.3% construction progress, SCOD in 2020



WTE, 57.5% construction progress, SCOD in 2021

ERU, jointly operated with Thaioil, 29% construction progress, SCOD in 2023



SPP Replacement, replacement of:

- GE Phase 2 (Stage 1): under construction with SCOD in 2022
- GSPP2 and GSPP3 (Stage 2): under feasibility study for internal investment approval

Due to COVID-19 situation, 2nd interim dividend announced instead of 2019 annual dividend

On 30 March 2020 the BoD approved 2nd interim dividend payment instead of the annual dividend payment to reduce impacts from postponement of AGM from 1 April 2020 to 4 June 2020 as part of precautionary measures during COVID-19 outbreak.

Dividends from 2019 performance totaling THB 1.30 per share

1H/2019: THB 0.50 per share Paid on 12 Sep 2019

2H/2019: THB 0.80 per share Paid on 17 Apr 2020

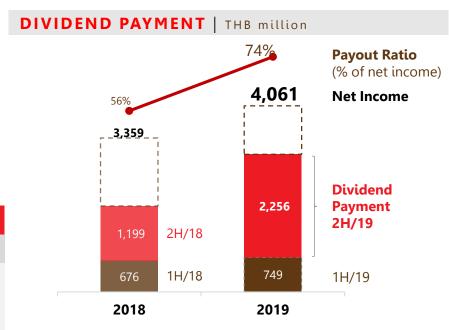
*to be acknowledged by the AGM held on 4 Jun 2020

The dividend payment is a result of:

✓ Successful acquisiton of GLOW

Key Timeline

✓ Better operating performance in 2019 from continuous growth of 4 projects that started COD in 2019 and higher Availability Payment (AP)



DIVIDEND POLICY

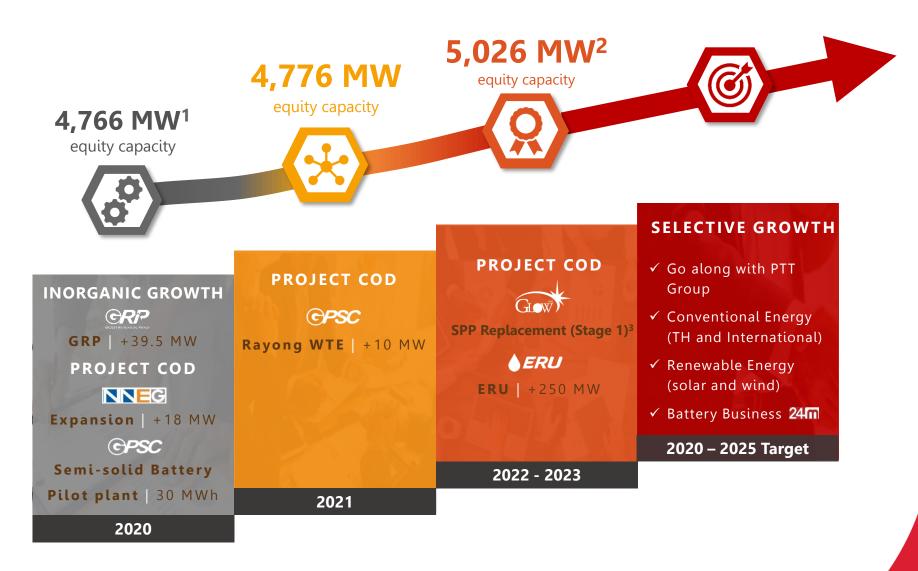
Minimum dividend of not less than 30 percent of the net profit according to the financial statements of the Company after the deduction of tax, reserved funds as required by law (with additional conditions)







GPSC Electricity Growth Pipeline



- Notes: 1. Consisting of operating projects 4,708 MW (COD before 2020), GRP 39.5 MW and NNEG Expansion 18 MW)
 - 2. Maintain original capacity of Glow Cogeneration plants
 - **3. SPP Replacement Stage 1:** Glow Energy Phase 2 (new plant with 2 PPAs with EGAT, total capacity of 192 MW electricity and 300 T/h steam, SCOD in 2022; and
 - SPP Replacement Stage 2: Glow SPP2 and Glow SPP3 is under feasibility study for internal investment approval.

Strategic Direction and Growth Strategy | 3S Strategy





Synergy Capture



Operation Excellence & Asset Optimization



Corporate & Business Infrastructure



Go along with PTT Group



Domestic and International



Renewable



Battery Business



Energy Storage System Integrator



Energy Management Solution Provider

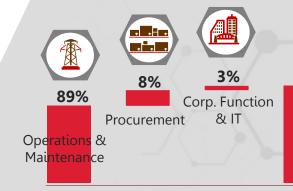
Strategic Direction and Growth Strategy | Synergy and Integration

SYNERGY AND INTEGRATION IMPLEMENTATION



"working as one team to deliver synergy"

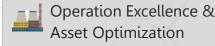
RECURRING SYNERGY VALUE BASED ON CURRENT PORTFOLIO



THB+1.6 bn per year

Ramp up with full THB - 4.0 bn synergy value One-time initial investment

SYNERGY & INTEGRATION



Corporate & Business
Infrastructure

2020 ENDORSED SELECTED INITIATIVES TO LOCK-IN VALUE

As of Q1/2020, GPSC was able to recognize the synergy value of approx. THB 121 mm from:

- **O&M**: Maintenance productivity optimization & Change from time based to activities based
- Procurement: Reduce total cost of power plant, indirect spend and coal management
- Corporate Functions: Optimize financing costs, insurance and working capital management



2020 FOCUS MOVED FROM INDENTIFYING POTENTIAL TO DELEVERING PROMISES

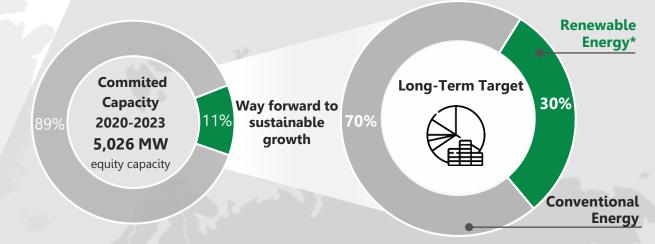
- ✓ **Execution Focus** | Move to monitoring and controlling
- ✓ Speed of Delivery | Prioritization and planning
- ✓ Enablement & Ownership Transfer

Strategic Direction and Growth Strategy | Selective Growth

SUSTAINABILITY STRATEGY & COMMITMENT

- √ To be listed in DJSI by 2022
- ✓ Increasing renewable energy up to 30% of GPSC's installed capacity





SELECTIVE GROWTH



Go along with PTT Group

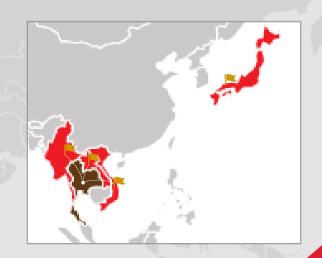


Domestic and international



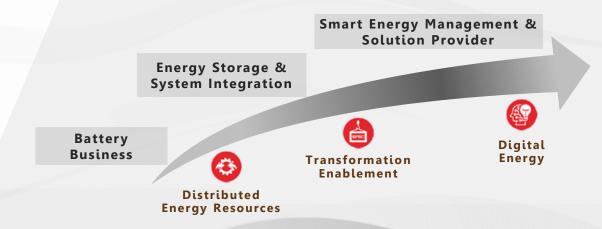
Renewable

"Continuously seeking more international growth opportunities"



Strategic Direction and Growth Strategy | S-Curve

THE JOURNEY OF PTT AND GPSC NEW S-CURVE





S-CURVE



Battery Business



Energy Storage & System Integrator



Smart Energy Management & Solution Provider

ISTEC SMART ENERGY MANAGEMENT





- ✓ 1.39 MW renewable energy (solar roof + floating)
- ✓ 1.2 MWh ESS for backup, renewable optimization and zero-import building
- ✓ Blockchain P2P energy trading
- ✓ EV chargers
- ✓ Artificial Intelligence



ESS FOR GC's INNOVATION CENTER

(Launched: Feb 2020)



- ✓ Increase gas engine efficiency
- ✓ Peak shift with ESS
- ✓ 250kW/1.5MWh
- ✓ Emergency backup power

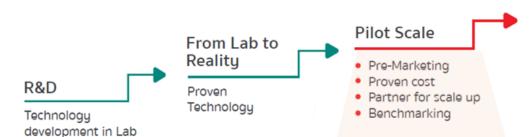
GPSC ENERGY STORAGE SYSTEM PROJECT INFORMATION AND STATUS

Types	Customers	Capacity	Status			
Residential	Chiang Mai University	10kW/17kWh				
🚹 Industrial	GCL	625kW/625kWh with 2MWp solar	-			
👆 Industrial	GC	250kW/1.5MWh				
Smart City	VISTEC	1MW/1MWh	_			
	Completed Contructing					

S-Curve Business | Shift Design to Decide

BATTERY MANUFACTURE

The New Energy Economy



Commercial Scale

Build wider applications and scale-up to global





12-1-3.63 Rai

Area, Map Ta Phut

Location

Map Ta Phut Industrial Estate



BATTERY

MANUFACTURE DEVELOPMENT



First Battery Cell by End of 2020



Global Renewable Power Company Limited (GRP)

M&A project







TYPE

ELECTRICITY (MW)



Solar Power Plants

39.5

GPSC's HOLDING

CUSTOMERS

100% (through GRP)



Provincial Electricity Authority (PEA)

	N.P.S Star Group	World X Change Asia	P.P. Solar	Global Renewable Power Operating
Capacity (MW)	18 (6*3)	17.9 (5.96*3)	3.6 (1.2*3)	₩ ©RP
Off-taker	PEA	PEA	PEA	OPERATING
Tariff Scheme	FiT at 5.66 THB/kWh	FiT at 5.66 THB/kWh	Adder at 8 THB/kWh	Service Company
COD	Dec 2015	Dec 2015	Mar 2014/Mar 2015	L. C.
Location	Pichit, Suphanburi and Lopburi	Pichit	Khon Kaen	

progress

92.3%





TYPE

ELECTRICITY (MW)

STEAM (T/h)

Gas-fired Cogeneration **Expansion**

10

Total

185

60

40

LOCATION

CUSTOMERS

Nava Nakorn **Industrial Promotion** Zone, Pathumthani





EGAT (SPP Firm, 90 MW, 25-yr)

GPSC's HOLDING

30% of total share

PROJECT UPDATE

· Main tasks e.g. engineering design, construction and procurement of main machinery and equipment are on schedule.





TYPE



Semi-solid battery

LOCATION

Map Ta Phut Industrial Estate, Rayong, Thailand

100%

operating assets under GPSC

PLANT CAPACITY (MWh/year)

30

CUSTOMERS



Mobility – E Bus/Tuktuk



BESS - Residential / C&I



Overseas Orders

PROJECT UPDATE

- Land lease with IEAT signed
- EPC contract signed on 19 Feb 2020
- Purchase orders for all critical equipment issued
- Project progress: 8.20% (on schedule)

Rayong Waste to Energy (WTE)





TYPE

ELECTRICITY (MW)

RDF (T/day)

progress

57.5%

Waste

9.8

300

LOCATION

CUSTOMERS

Rayong, Thailand



Provincial Electricity Authority (PEA)

100%

operating assets under GPSC

PROJECT UPDATE

- The RDF Project construction been starting to sort waste to produce RDF energy since 2018
- The RDF Power Plant Project construction progress is 57.5% and on schedule





TYPE

ELECTRICITY (MW)

STEAM (T/h)

Gas-fired Cogeneration

192

300

LOCATION

Map Ta Phut Industrial Estate Rayong, Thailand

CUSTOMERS





EGAT (SPP Firm, 2*30 MW, 25-yr)

GPSC's HOLDING

100% of total share

PROJECT UPDATE

- Demolition work from 1 April to 31 July 2020
- Expected construction of new plant on 1 August 2020

Energy Recovery Unit (ERU)

♠ ERU



ERU Project is a thermal power plant project that produces electricity and steam by using petroleum pitch which is a result of the refinery of Clean Fuel Project (CFP) of Thaioil. The electricity and steam produced are sent back to the CFP at the Thai Oil Refinery.

TYPE

ELECTRICITY (MW)

STEAM (T/h)



29.0%

Petroleum Pitch

250

175

BY PRODUCTS | Sulfuric acid, condensate water

LOCATION

Thai Oil Refinery,

Sriracha, Chonburi, Thailand

GPSC's HOLDING

100% of total share in ERU co.

CUSTOMERS



Thai Oil Public Company Limited

(25-year, 200 MW of electricity and 175 T/h of steam)

PROJECT UPDATE

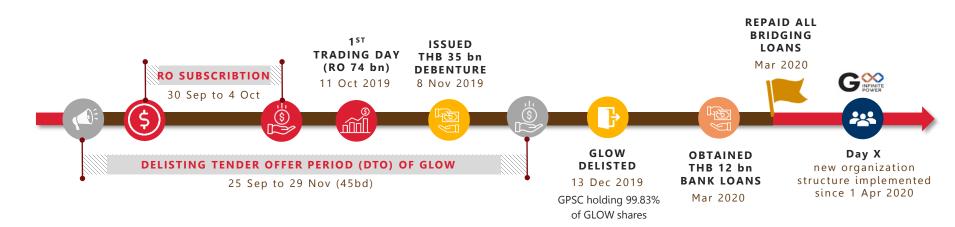
- Engineering design work: Engineering Design, Process Review, 3D Model Review
- Construction: Foundation work, Major **Equipment Foundation**
- Procurement of main machinery and equipment: purchase, manufacturing plan, PIM can proceed according to plan

PROJECT TIMELINE & MILESTONE PAYMENTS

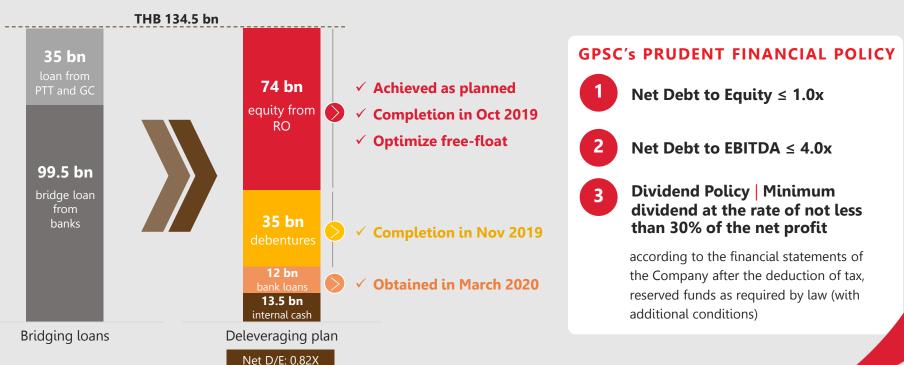




Q1/2020 Key Financial Activities



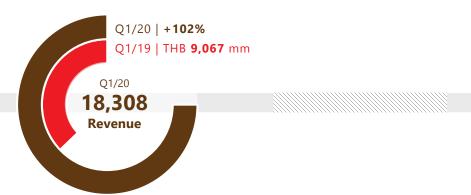
SOURCE OF FUND AND DELEVERAGING PLAN FOR FUTURE GROWTH

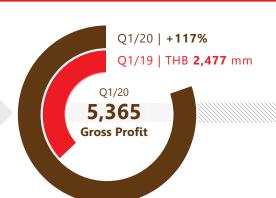




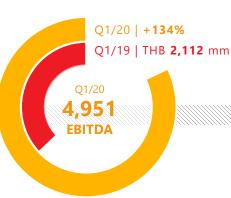
Q1/2020 Key Financial Highlights

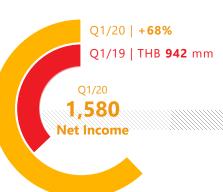
million THB

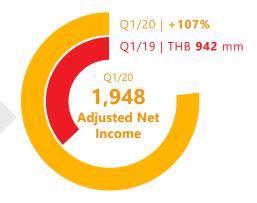




- Group: Revenue increased YoY mainly due to full quarter recognition of GLOW's revenue in Q1/2020
- **+ Excluding GLOW contribution (IPP):** Increased revenue from EGAT due to higher electricity dispatch and higher AP due to depreciation of THB against USD
- **Excluding GLOW contribution (SPP):** Decreased IUs electricity and steam sales revenue due to lower dispatch as a result of IU's planned maintenance
- **Group:** Gross profit increased YoY mainly due to full quarter recognition of GLOW's gross profit in Q1/2020
- + SPP: Lower average coal and natural gas price







- Group: Increased SG&A YoY mainly due to full quarter recognition of GLOW's SG&A in Q1/2020
- **Group:** Increased depreciation and amortization, finance cost YoY mainly due to full quarter recognition of GLOW's contribution in Q1/2020
- Group: Increased deferred tax expenses due to implementation of TFRS 16 despite utilization of tax loss carried forward from 2019 high finance costs
- **Group:** FX loss implementation of TFRS 9

Accounting Impact on Q1/2020 Consolidated Financial Statements

NEW ACCOUNTING STANDARDS IMPLEMENTED IN 2020

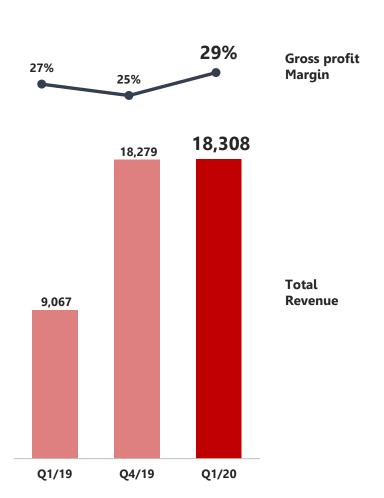
New Thai Financial Reporting Standards (TFRS) implemented in 2020 with significant impact are:

- The standards for financial instruments (TAS 32 and TFRS 9); and
- The standard for lease agreements (TFRS 16)

IMPACT ON GPSC BALANCE SHEET THB million							
Balance Sheet Component	As of 31 Dec 2019		A C				
		TAS 32 and TFRS 9	TFRS 16	Total impact	As of 1 Jan 2020		
Asset	252,017	(548)	2,233	1,685	253,510		
Liability	141,841	1,312	2,514	3,826	145,475		
Equity	110,176	(1,860)	(281)	(2,141)	108,035		

Q1/2020 Financial Performance Summary (1/2)

REVENUE & GROSS PROFIT MARGIN | THB million, %



GROSS PROFIT MARGIN

QoQ +4% YoY +2% **QoQ:** Increased due to:

- 1) Higher AP from THB depreciation against USD and no planned maintenance shutdown of IPP power plants in Q1/2020;
- 2) Decreased in natural gas and coal price and the lower maintenance cost due to no maintenance shutdown of SPP plants

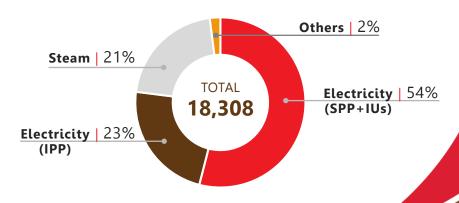
YoY: Increased due to full quarter recognition of GLOW's performance and other factors similar to QoQ

REVENUE

QoQ +0.2% YoY +102% **QoQ:** Increased due to higher dispatch volume due to EGAT instruction and higher AP in Q1/2020 as IPP plants reached the Contracted Availability Hours (CAH) in Dec 2019 despite decrease in electricity and steam sales revenue of SPP plants to industrial customers due to customers' planned maintenance

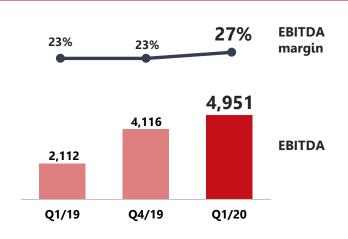
YoY: Increased due to full quarter recognition of GLOW's performance

Q1/2020 REVENUE BY PRODUCT | THB million, %



Q1/2020 Financial Performance Summary (2/2)

EBITDA & EBITDA MARGIN | THB million, %

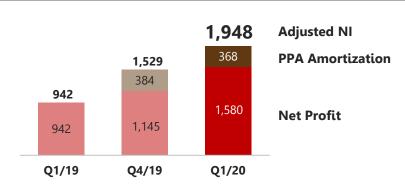


QoQ +20% YoY +134% **QoQ:** Increased due to:

- 1) Increased AP from THB depreciation against USD and no planned maintenance shutdown in Q1/2020.
- Decreased natural gas and coal price and the lower maintenance costs
- 3) Lower SG&A which mainly from the acquisition of GLOW

YoY: Increased due to full quarter recognition of GLOW's performance and other factors similar to QoQ

NET PROFIT & ADJUSTED NET INCOME* | THB million



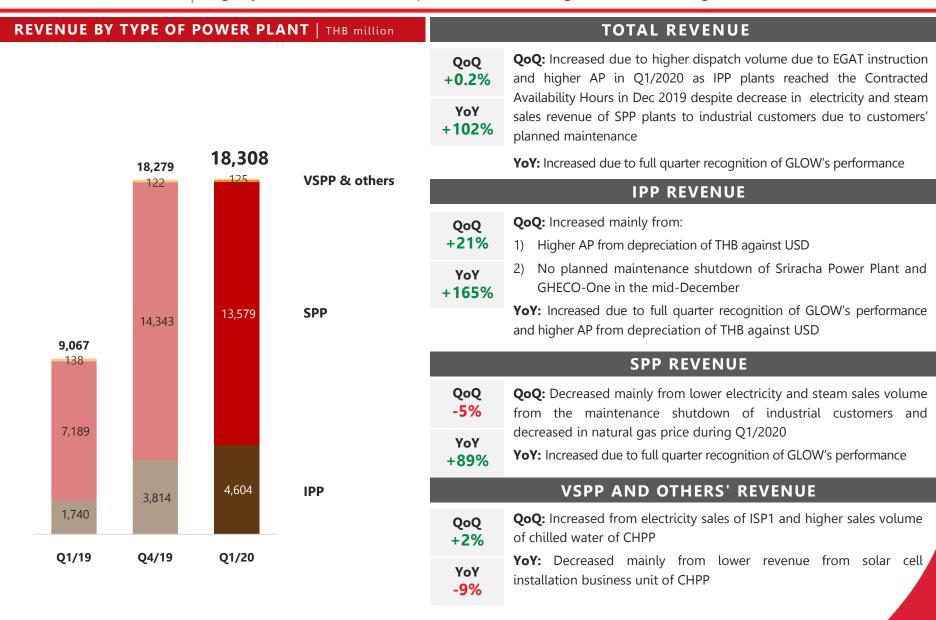
QoQ +27% YoY +107% QoQ: Adjusted Net Income increased due to:

- Increased in AP of Sriracha Power Plant and GHECO-One due to no planned maintenance shutdown in Q1/2020 and depreciation of THB against USD
- 2) Decreased in cost of natural gas and coal
- 3) Decreased in finance costs from the company's financial deleveraging plan

YoY: Adjusted Net Income increased due to full quarter recognition of GLOW's performance and other factors similar to QoQ

*Adjusted Net Income is net profit attributed to the company adjusted to *reflect the* company's true earnings from its normal operations which excludes:

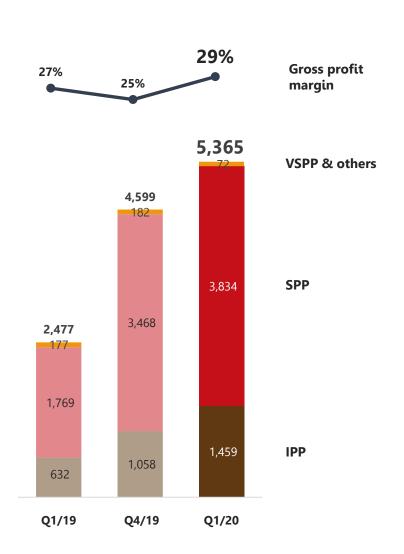
fair value of intangible asset from the acquisition of GLOW (PPA Amortization).



Gross Profit & Gross Profit Margin

increased due to higher AP and low fuel costs

GROSS PROFIT & GROSS PROFIT MARGIN BY TYPE OF POWER PLANT | THB million, %



TOTAL GROSS PROFIT

QoQ +17%
YoY +117%

QoQ: Increased due to:

- 1) Higher AP from THB depreciation against USD and no planned maintenance shutdown of IPP plants in Q1/2020
- 2) Lower natural gas and coal price and the lower maintenance cost due to no maintenance shutdown of SPP power plants

YoY: Increased due to full quarter recognition of GLOW's performance

IPP GROSS PROFIT

+38%
YoY +131%

QoQ: Increased due to the higher AP due to no planned maintenance shutdown of Sriracha Power Plant and GHECO-One and depreciation of THB against USD in Q1/2020

YoY: Increased due to full quarter recognition of GLOW's performance and depreciation of THB against USD in Q1/2020

SPP GROSS PROFIT

QoQ				
	+11%			

YoY +117% QoQ: Increased due to lower natural gas and coal price and lower maintenance cost due to no major maintenance shutdown in Q1/2020

YoY: Increased due to the full quarter recognition of GLOW's performance

VSPP AND OTHERS' GROSS PROFIT



QoQ: Decreased mainly from higher cost of sales and lower revenue received from solar cell installment business unit of CHPP

YoY -5%

YoY: Decreased mainly from lower revenue received from solar cell installment business unit of CHPP and high operating cost of RDF power plant



IPP POWER PLANTS

*GLOW IPPs consist of GIPP, GHECO-One and HHPC



Sriracha



GIPP

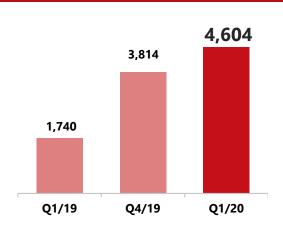


GHECO-One

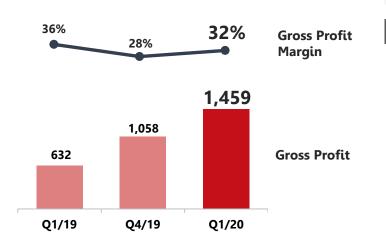


HHPC

REVENUE THB million



GROSS PROFIT & GROSS PROFIT MARGIN | THB million,%



TOTAL REVENUE

QoQ +21%

YoY +165% QoQ: Increased mainly from:

- 1) Higher AP from depreciation of THB against USD
- No planned maintenance shutdown of Sriracha Power Plant and GHECO-One in the mid-December

YoY: Increased due to full period recognition of GLOW's performance and higher AP from depreciation of THB against USD

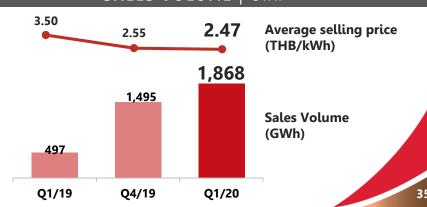
GROSS PROFIT

QoQ +38%

YoY +131% QoQ: Increased due to the higher AP due to no planned maintenance shutdown of GHECO-One and Sriracha Power Plant and depreciation of THB against USD in Q1/2020

YoY: Increased due to the full quarter recognition of GLOW's performance and depreciation of THB against USD in Q1/2020

SALES VOLUME | GWh

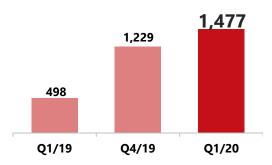


Availability Payment and Energy Payment





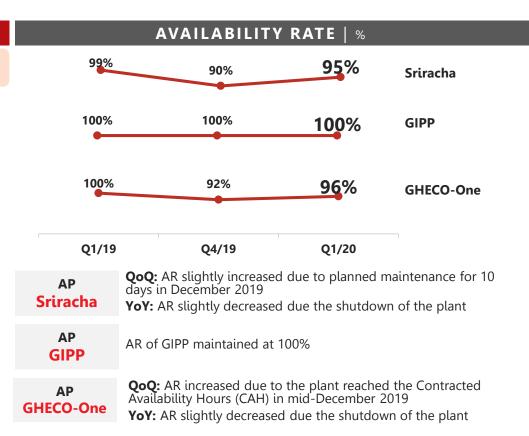
Availability Payment increased due to depreciation of THB and no planned maintenance in Q1/2020



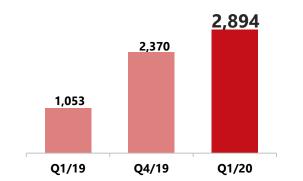
Q₀Q +20%

YoY +197% **QoQ:** AP increased due to depreciation of THB against USD and no planned maintenance shutdown of Sriracha Power Plant and GHECO-One in Q1/2020

YoY: Increased due to the full period recognition of GLOW's performance and higher AP from depreciation of THB against USD.



ENERGY PAYMENT | THB million



Energy Payment increased 175% YoY and 22% QoQ $\,$

QoQ: EP increased due to higher energy dispatch

YoY: Increased due to

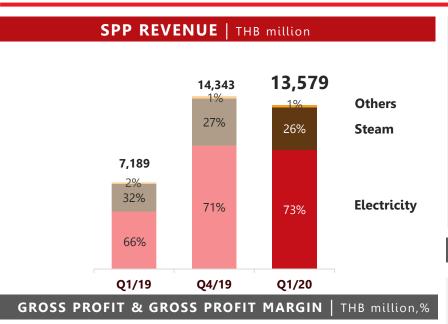
Q₀Q +22%

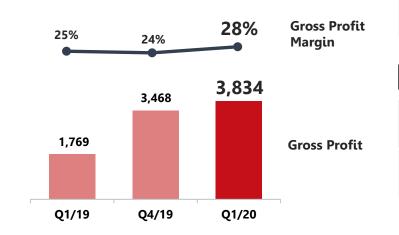
YoY

+175%

- 1) Full quarter recognition of EP from all 3 Glow's IPP plants in Q1/2020 while in Q1/2019, only EP from 18 days was recognized.
- 2) No planned maintenance of GHECO-One in 2020







CUP-1 CUP-2 CUP-3 CUP-4 IRPC-CP

TOTAL REVENUE

GLOW SPP 2-3

GLOW Energy

Phase 1,2,4,5

YoY

+89%

YoY

+117%

QoQ	QoQ: Decreased due to lower electricity and steam sales volume to
-5%	industrial users due to their planned maintenance shutdown.

YoY: Increased due to full quarter recognition of revenue from electricity and steam sales of all Glow's SPP plants in Q1/2020 (in Q1/2019, only revenue from 18 days was recognized) despite a drop in revenue from GPSC's SPPs.

GLOW SPP 11

Phase 1-3

GLOW CFB3

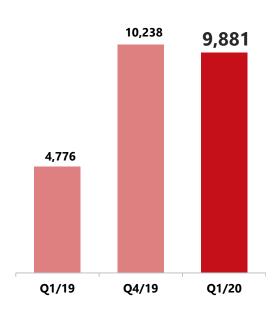
GROSS PROFIT

QoQ +11%	QoQ:	Increased	due	to	decreased	cost	of	natural	gas	and
	mainte	enance due	to no	maj	or maintena	ince sł	nutd	own in Q	1/202	20 of
	Glow S	SPPs despite	e decr	ease	d gross prof	it fron	n GP	SC's SPPs	5.	

YoY: Increased due to full quarter recognition of gross profit of Glow's SPPs in Q1/2020 (in Q1/2019, only gross profit from 18 days was recognized) despite a drop in gross profit from GPSC's SPPs.





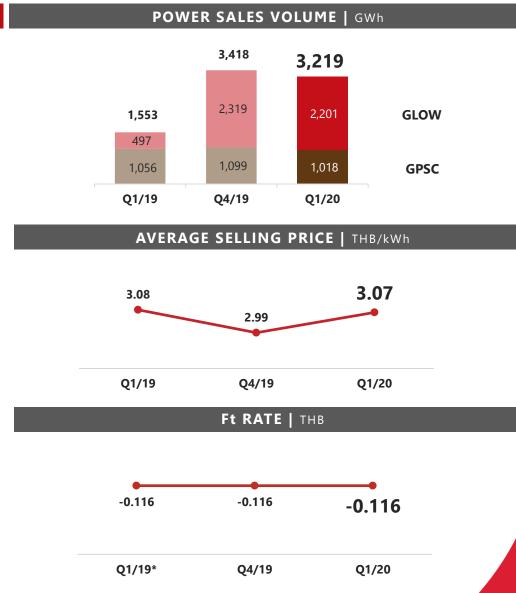


QoQ -3% YoY

+107%

QoQ: Power sales decreased mainly due to lower sales volume to industrial users due to their planned maintenance shutdown despite slight increase in average selling price.

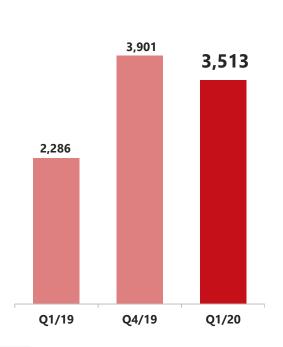
YoY: Power sales increased mainly due to full quarter recognition of power sales volume of all Glow's SPP plants in Q1/2020 (in Q1/2019, only power sales from 18 days was recognized) despite a drop in power sales from GPSC's SPPs.



Note: * -0.159 in Jan 2019, -0.116 in Feb and Mar 2019





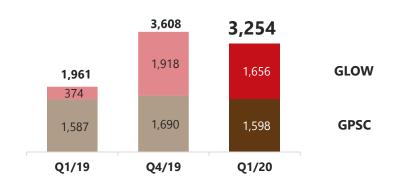


QoQ -10%

YoY +54% QoQ: Steam sales decreased mainly due to lower sales volume due to industrial users' maintenance shutdown and slight decrease in average selling price.

YoY: Steam sales increased mainly due to full quarter recognition of steam sales volume of all Glow's SPP plants in Q1/2020 (in Q1/2019, only steam sales from 18 days was recognized) and slight increase in steam sales volume from GPSC's SPPs.

STEAM SALES VOLUME | '000 tons



AVERAGE STEAM SELLING PRICE | THB/ton

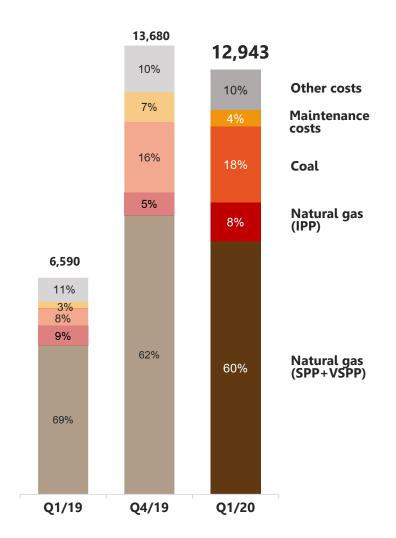


AVERAGE NATURAL GAS PRICE | THB/MMBTU



Total Costs of Sales and Services





Note: *excluding depreciation and amortization

TOTAL COSTS

QoQ	QoQ: Decreased mainly due to lower average natural gas price and
-5%	consumption volume of SPP plants

YoY

+96%

+73%

+339%

Q₀Q

YoY

+130%

YoY: Increased mainly from the full recognition of costs of GLOW's power plants in Q1/2020 comparing to only 18-day recognition in Q1/2019.

NATURAL GAS COST

QoQ	QoQ: Decreased mainly due to lower average natural gas price and
-3%	consumption volume of SPP plants despite increase in natural gas
	costs of IPP plants corresponding to higher dispatch to EGAT.
YoY	

YoY: Increased mainly due to full recognition of GLOW's costs in Q1/2020 and higher distich to EGAT from Sriracha Power Plant despite decrease in average natural gas price.

COAL COST

QoQ	QoQ: Increased due to higher coal consumption of both GHECO-
+7%	One (GHECO-One has reached the Contracted Availability Hours in
	mid-December 2019) and Glow's SPPs in Q1/2020.
YoY	

YoY: Increased mainly due to the recognition of GLOW's power plants.

MAINTENANCE COST

QoQ: Maintenance cost decreased due to no planned maintenance
shutdown in Q1/2020 comparing to planned maintenance shutdown
from both of Glow energy plants and Sriracha power plant in
Q4/2019.

YoY: maintenance cost increased due to full recognition of maintenance cost of Glow's facilities in Q1/2020 (2019 planned maintenance of GHECO-One ended before acquisition of GPSC)

QUARTERLY NATURAL GAS CONSUMPTION & MONTHLY NATURAL GAS PRICE | '000 MMBTU, THB/MMBTU

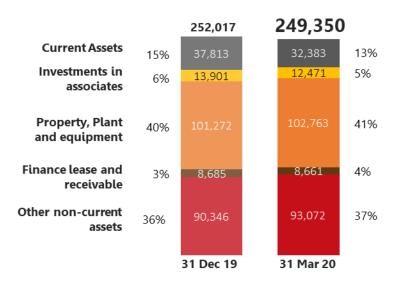


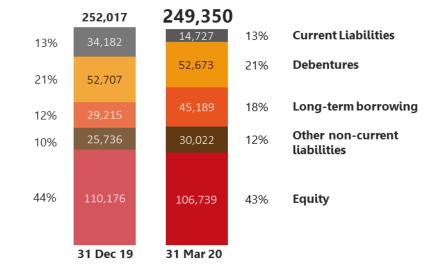
Financial Position of GPSC and Subsidiaries

TOTAL ASSETS | THB million,%

TOTAL LIABILITIES & SHAREHOLDERS EQUITY |

THB million,%





ASSETS -1%

Total assets slightly decreased mainly from:

- Current assets: decreased by THB 5,430 million mainly due to the decrease of cash and cash equivalent by THB 5,569 million
- Property, plant and equipment: increased by THB 1,491 million mainly from the acquisition of the solar power plant on 26 March 2020
- Other non-current assets: increased by THB 2,726 million mainly due to the increase of right of use assets in the amount of THB 2,644 million

LIABILITIES +1%

Total liabilities increased mainly from:

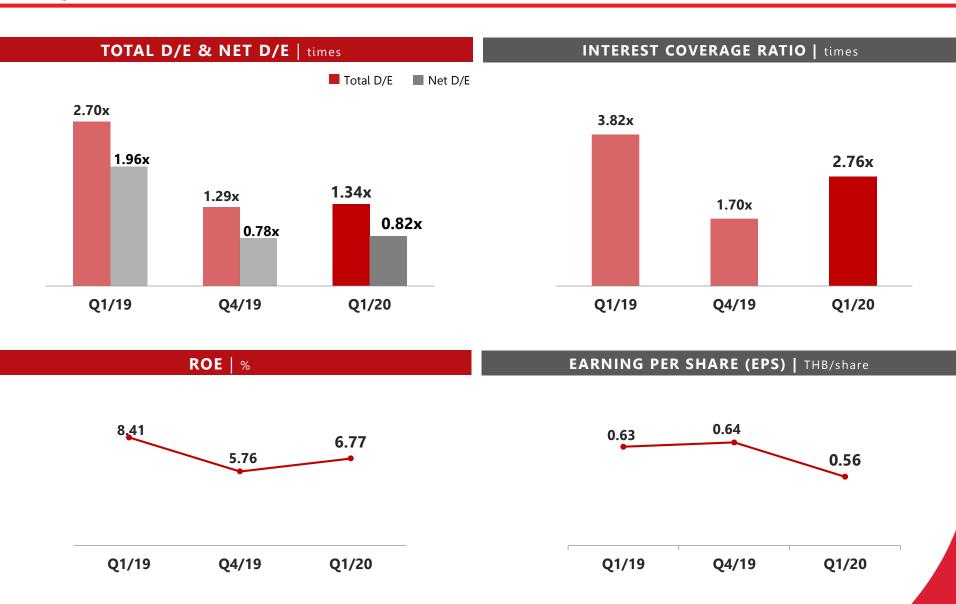
- Current liabilities decreased by THB 19,455 million mainly from decrease in short-term loans by THB 15,253 million due to repayment
- Long-term borrowing increased by THB 15,940 million mainly from long-term loans with banks to repay short-term loans
- Other non-current liabilities increased by THB 4,286 million mainly from the recognition of long-term lease liabilities (implementation of TFRS16) of THB 2,527 million and from the recognition of derivative liabilities (implementation of TFRS9) of THB 2,187 million.

EQUITY -3%

Total Equity decreased mainly from:

- dividend payout of THB 2,256 million (that will be paid in Q2/2020)
- decrease in other components of shareholders' equity of THB 1,980 million due to implementation of TFRS 9

Key Financial Ratios



Outlook 2020

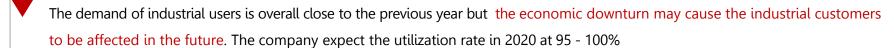
Economic Outlook

- The world economy is projected to experience a sharp contraction and business downturn from the spread of COVID-19
- Despite of fiscal stimulus with a historic relief package, the economic growth is projected to slowly rebound in 2H/2020

Key assumptions

- Oil price: Dubai crude oil price is expected to average US\$30-40 per barrel in 2020. Shrink demand is expected to recover in 2H/2020.
- NG & Coal: Natural gas and coal are forecasted to slightly decrease in the same direction with crude oil with lag time 6 12 months
- Ft rate: Ft maintains in Jan-Aug 2020 and assumed to be slightly decreased in line with average national fuel prices
- The Ministry of Energy expects the Thailand's electricity usage in 2020 will decrease by 0.7% from the previous predicted to grow by 2-3 %

Performance outlook



The lower price of natural gas trend in line with the crude oil price will have a positive impact on the company in the short term

The additional operating results contributed from our power plants and affiliated including GRP, 39.5 MW of solar projects

The company expects to be able to recognize the synergy value from the merger of approximately Baht 400 million in 2020 The drought situation:

Hydro power plants in Lao: Still lower-than-average water flow in Q2/2020

Operation of SPP plants: Closely monitor the drought situation and various plans are being prepared

PPA amortized cost continued to impact P/L as scheduled amortization profile

Accounting impacts:

TFRS 9, TFRS 16: Accounting impact to the statement of financial position and comprehensive income statement

Effect from adjustment of exchange rates of financial lease receivables of 2 IPPs (Sriracha and GIPP). The company has recognized the accumulated historical transactions to the retained earnings and recognize the current revalued transactions to the Statement of Income at the end of the accounting period, subsequently.



IR Contact:

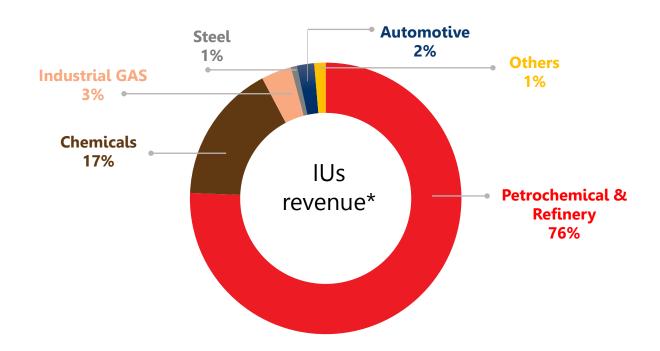
Pongsak Plaingam +662 140 4646 Viriya Tassanabhakorn +662 140 5358 Suthathip Charoenkij +662 140 5318 Parima Phadungsit +662 140 4691 ir@gpscgroup.com www.gpscgroup.com





Industrial Users by sector

Revenue breakdown | by sector



Key monitoring

- + Petrochemical: continue to operate the plant as normal
- **Automotive**: some car maker factories are closed and some customers stopped operation and no overtime

^{*}Based on power and steam sales which included GLOW from 1 Jan - 31 Dec 2019 for illustration only

Measures to Prevent the Spread of COVID-19 Virus of GPSC Group

GPSC recognizes and gives priority to the **safety of all employees** and **strives for generating electricity and utilities** to continuously meet the customers' requirement

GPSC established **G-COVID Monitoring and Surveillance Center of GPSC Group** to monitoring the situation, defining plans and preventive measures, as well as providing and supporting necessary supplies

G-COVID Monitoring and Surveillance Center of GPSC Group



Monitor internal and external situations with PTT Group



Specifying measures and making plans to prevent the outbreak



Procure and support necessary resources



Performance report to the management



Establish a GPSC Group Communication Center







Measures to Prevent the Spread of COVID-19 Virus of GPSC Group



Employee Care Measures

- Classify employees into surveillance groups
- Give advice on conduct
- Set travel abroad measures
- Implement work from home policy
- Travel measures across provincial areas
- Communication and counseling measures
- Provide COVID-19 life insurance for all employees
- Provide alcohol gel and masks



Workplace Management Measures

- Setting screening point in all areas with temperature checks at the entrance
- Make sure to clean all risk surfaces
- Measures for organizing rally activities
- Provide alcohol gel and necessary medical equipment
- Measures to take care of all workplaces and non-workplaces areas



Operation & Process Measures

- Identify the employees required for the operation "Golden Man" and manpower management
- Preparing special controlled workplaces or "safe houses" for Golden Man and necessary staffs
- Prohibit unauthorized persons enter into the production process areas and control rooms
- Manpower mobilization planning in case of an employee infected with COVID-19 virus
- Customer coordination plan and related parties in case of Safe Shutdown
- Medical check up for Golden Man staff

Plant Operation Standing Order



Countermeasures against COVID-19



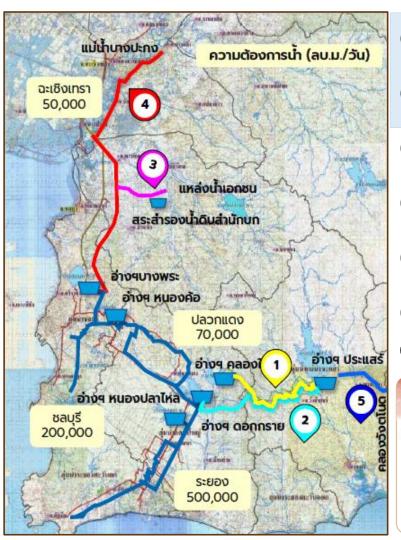








Drought Situation | Impacts and Mitigation Plan



- สูบผันน้ำจากอ่างเก็บน้ำประแสร์ –
 อ่างเก็บน้ำคลองใหญ่
- สูบผันน้ำจากอ่างเก็บน้ำประแสร์ –อ่างเก็บหนองปลาไหล
- (3) ใช้น้ำจากแหล่งน้ำเอกชนเข้ามาเสริมใน พื้นที่ชลบุรีและฉะเชิงเทรา
- สำรองน้ำจากแม่น้ำบางปะกงเข้า อ่างเก็บน้ำบางพระ ช่วงเดือน ส.ค. – พ.ย.
- สูบผันน้ำจากคลองวังโตนด อางเก็บน้ำประแสร์ ในช่วงฤดูฝน มิ.ย. – ต.ค.
- 6 ปฏิบัติการฝนหลวง
- нาตรการภาครัฐและเอกชนอื่นๆ

ภาครัฐ-เอกชน ผนึกกำลังสร้างความมั่นใจ

- มาตรการของภาครัฐสามารถดำเนินการ ผันน้ำจากเครือข่ายและอ่างเก็บน้ำต่าง ๆ ใน พื้นที่ใกล้เคียงเป็นไปอย่างมีประสิทธิภาพ
- ผู้ประกอบการภาคอุตสาหกรรมในพื้นที่ภาค ตะวันออกต่างในความร่วมมือกับภาครัฐ ในการประหยัดน้ำลง 10% และยังคงดำเนิน มาตรการต่อไปจนกว่าสถานการณ์จะคลี่คลาย

PSC MITIGATION PLAN

- ✓ Setup PTT Group's Business Continuity Plan
- √ 3Rs: Reduce, Reuse, Recycle
- ✓ Increase operation efficiency and cooling water cycle
- ✓ Use clarified water from waste water treatment process
- ✓ Additional initiatives

Sea Water RO @Rayong: water production will be ready in May-2020

Mobile RO

Waste Water Recycling @Sriracha : Ready to use



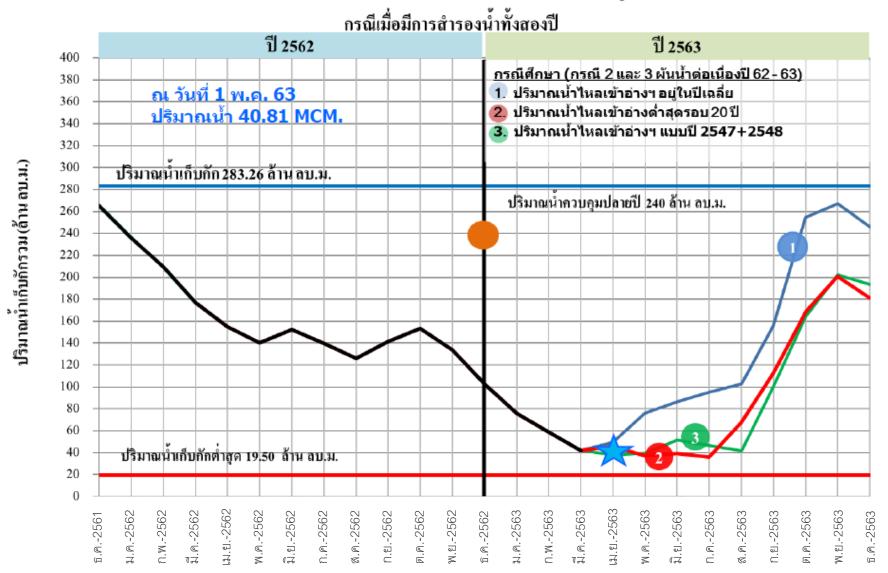




"Closely monitor the drought situation and various plans are being prepared"

Drought Situation | Raw water simulation for 2019 – 2020

การจำลองสถานการณ์น้ำในอ่างดอกกราย หนองปลาไหล คลองใหญ่ปี 2562 - 2563



GPSC Power Plant Portfolio (1/2) as of Q1/2020

Name	Туре	Total capacity (MW)	Equity Power capacity (MW)	Equity Operating Power capacity (MW)	Steam (T/H)	Industrial water (Cu.m/H)	Direct shareholding (%)	COD	Tenor
IN OPERATION									
IPP									
Huay Ho	IPP	152	102	102	-	-	GLOW (67%)	1999	30
Sriracha	IPP	700	700	700	-	80	GPSC (100%)	2000	25/2025
Glow IPP	IPP	713	677	677	-	-	GLOW (95%)	2003	25
RPCL	IPP	1,400	210	210	-	-	GPSC (15%)	2008	25/2033
GHECO-One	IPP	660	429	429	-	-	GLOW (65%)	2012	25
XPCL	IPP	1,285	321	321	-	-	GPSC (25%)	2019	29/2048
Total IPP		4,910	2,439	2,439	-	80			
SPP									
Glow Energy Phase 1	SPP	-	-	-	250	1,340	GLOW (100%)	1994	-
Glow Energy Phase 2	SPP	281	281	281	300	1,180	GLOW (100%)	1996	3
Glow Energy Phase 4	SPP	77	77	77	137	2,050	GLOW (100%)	2005	25
Glow Energy Phase 5	SPP	328	328	328	160	-	GLOW (100%)	2011	-
Glow SPP 2/ GLOW SPP 3	SPP	513	513	513	190	150	GLOW (100%)	1999	25
Glow SPP 11 Phase 1	SPP	120	120	120	-	360	GLOW (100%)	2000	25
Glow SPP 11 Phase 3	SPP	42	42	42	-	-	GLOW (100%)	2006	-
Glow SPP 11 Phase 2	SPP	110	110	110	-	212	GLOW (100%)	2012	25
Glow Energy CFB 3	SPP	85	85	85	79	-	GLOW (100%)	2010	-
CUP-1	SPP	226	226	226	890	720	GPSC (100%)	2006	10-15/2021++
CUP-2	SPP	113	113	113	170	510	GPSC (100%)	2008	15/2022++
CUP-3	SPP	-	-	-	280	770	GPSC (100%)	2009	15/2023++
BIC-1	SPP	117	29.25	29.25	5	-	GPSC (25%)	2013	25/2038
BIC-2	SPP	117	29.25	29.25	5	-	GPSC (25%)	2017	25/2042
IRPC-CP Phase 1	SPP	45	23	23	86.7	-	GPSC (51%)	2015	25/2040
IRPC-CP Phase 2	SPP	195	99.4	99.4	66.3	-	GPSC (51%)	2017	25-27/2044

Name	Туре	Total capacity (MW)	Equity Power capacity (MW)	Equity Operating Power capacity (MW)	Steam (T/H)	Industrial water (Cu.m/H)	Direct shareholding (%)	COD	Tenor
IN OPERATION									
NNEG	SPP	125	38	38	9	-	GPSC (30%)	2016	25/2041
NNEG Expansion	SPP	60	18	-	3	-	GPSC (30%)	2020	25/2041
Rayong Expansion (CUP-3)	SPP	15	15	15	-	-	GPSC (100%)	2019	n/a
Rayong Expansion (CUP-4)	SPP	45	45	45	70	-	GPSC (100%)	2019	-
Total SPP		2,614	2,192	2,174	2,701	7,292			
VSPP and others									
СНРР	VSPP	5	5	5	-	-	GPSC (100%)	2008	30/2038
CHPP (Solar)	VSPP	5	5	5	-	-	GPSC (100%)	2016	2041
Glow Energy Solar Plant	VSPP	1.55	1.55	1.55	-	-	GLOW (100%)	2012	20-25
TSR (SSE1)	VSPP	80	32	32	-	-	GPSC (40%)	2013	25/2038
Glow Energy Solar PV Rooftop	VSPP	0.87	0.87	0.87	-	-	GLOW (100%)	2019	15
Glow Energy Solar PV Rooftop	VSPP	1	1	1	-	-	GLOW (100%)	2019	15
ISP1	Solar	20.8	20.59	20.59	-	-	GPSC (99%)	2017	20/2037
GRP	VSPP	39.5	39.5	39,5	-	-	GPSC (100%)	2014-15	2039/2040
NL1PC	Hydro	65	26	26	-	-	GPSC (40%)	2019	27/2044
Chonburi Clean Energy (CCE)	VSPP	8.6	2.87	2.87	-	-	GLOW (33%)	2019	20
Rayong WTE	VSPP	9.8	9.8	-	-	-	GPSC (100%)	2021	18/2039
Total VSPP and others		237	145	134.5	-	-			
ERU									
ERU	Cogen	250	250	-	175	-	GPSC (100%)	2023	25/2048
Total ERU		250	250	-	175	-			
Total capacity		8,011	5,026	4,748	2,876	7,372			

2020 Maintenance Schedule | Sriracha and Rayong Plants



Hotes. Rayong Site	Notes. Sitiatila Site			
GTG HGPI Hot Gas Path Inspection for Gas Turbine Minor Minor Inspection for Steam Turbine Minor Major Overhaul for Steam Turbine 22 days Minor Minor Overhaul for Steam Turbine 23 days 27 days 27 days 48 7 Five Year Inspection NG Station Test 7 One Year Inspection NG Station (NDT) 7 One Year Inspection NG Station (NDT) 8 Five Year Inspection NG Station (NDT) 9 Forced Outage 9 Depending on physical damage 11 days 12 Three Year Inspection Aux. Boiler 13 days 13 days	GTG CI Combustion Inspection for Gas Turbine HGPI Hot Gas Path Inspection for Gas Turbine days MO Major Overhaul for Gas Turbine days RCIE Rotor and Casting Inspection Evaluation days MO Major Overhaul for Gas Turbine Gays RCIE Rotor and Casting Inspection Evaluation days MO Major Overhaul for Gas Turbine Gays MO Majo			

2020 Maintenance Schedule | IRPC-CP

		2020						
Plant	Unit	Q1 (F)	Q2 (F)	Q3 (F)	Q4 (F)			
IRPC-CP	Block 1							
	CTG 21	6	1	1	1			
	HRSG 21	6	1	1	1			
	CTG 22	6	1	1	1			
	HRSG 22	6	1	1	1			
	STG 23	6						
	Block 2							
	CTG 31	1	6	1	1			
	HRSG 31	1	6	1	1			
	CTG 32	1	1	1	6			
	HRSG 32	1	1	1	6			
	STG 33				6			
	Aux. Boiler		7					

Notes:

YI Yearly Inspection

YI Yearly Inspection Aux Boiler

5 days 15 days

1 = 1 Day (24 hours)

3 = 3 Days (72 hours)

6 = 6 Days (144 hours)

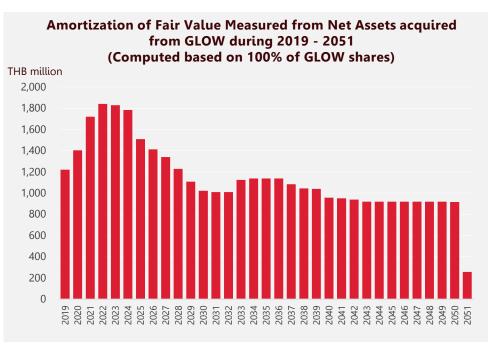
7 = 7 Days (168 hours)

2020 Maintenance Schedule | Glow's Main Units

	Planned Maintenance Duration (Days)										
Main Units						2020 by	2020 by quarter				
	2017	2018	2019	2020	Q1	Q2	Q3	Q4			
GHECO-One	36	_	39	_							
GIPP: Unit 1	-	-	-	-							
GIPP: Unit 2	-	-	-	-							
CFB 1	38	27	5	25				25			
CFB 2	27	5	21	23	2			21			
CFB 3	7	26	45	3			3				
Phase 5	31	5	23	-							

Fair Value Measurement of Net Assets from Acquisition of Glow

			unit: THB million
Items	Book Value of GLOW	Fair Value of GLOW	Differential Value
Assets	107,655	155,500	47,845
Liabilities	(56,246)	(66,497)	(10,251)
Net Assets of GLOW at 14 March 2019	51,409	89,003	37,594
Non-Controlling interests at 30.89%		(32,092)	
Total Net Asset obtained GLOW at 69.11%		56,911	
Goodwill		36,090	
Proportion of acquisition cost 69.11%		93,001	



GPSC has completed the acquisition of 69.11% on 14 March 2019 at a total of THB 93,001 million, the company has measured the fair value of GLOW net assets as follows:

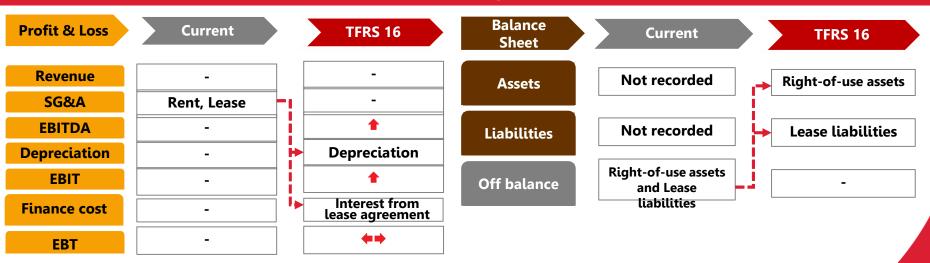
- The fair value uplift of THB 37,594 million from Purchase Price Allocation (PPA)
- The fair value recognition of net assets acquired from GLOW will be amortized yearly (based on the remaining period of the contract, 5 to 31 years).
- Goodwill will be subjected to an impairment test on a yearly basis.

Accounting Impacts in 2020

TFRS 9

Assets	As-Is GPSC Policy	Impacts on TFRS 9
1. Derivatives (e.g. IRS ,CCS , FW)	Disclosed in the notes to the financial information	Recorded at fair value
2. Other long-term investments (e.g. RPCL, 24M)	 Recorded at cost Gain or loss on sale of assets are presented in the statement of income 	 Recorded at fair value Gain or loss on sale of assets are not presented in the statement of income
3. Impairment of assets (e.g. receivables, loans)	Impairment from historical information	 Consider the future credit risk of the debtor which may cause impairment faster

TFRS 16 (Accounting for lessees)





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