

# 1. Overview of GPSC

- 2. GPSC Strategy & Sustainability
- 3. Sustainability Initiatives





\*\*TOP is under the process of

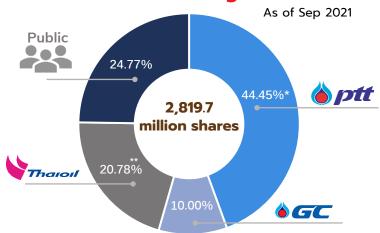
regulatory work to divest not

exceeding 10.8% of GPSC.

# The power and smart energy flagship of PTT Group

"GPSC, The global leading innovative and sustainable power company, the core business is to generate and supply electricity and utilities to customers and also developing new S-Curve business to create value to stakeholders."

#### **GPSC's shareholding structure**



\* PTT stake includes 1.91% hold via SMH, a wholly-owned indirect subsidiary of PTT.

#### **COMPANY INFORMATION** (as of Sep 17, 2021)

Business Type | Energy & Utilities listed on SET

Paid-up Capital | THB 28,197 million

Market Cap. | THB 218,529 million

#### **CREDIT RATINGS**

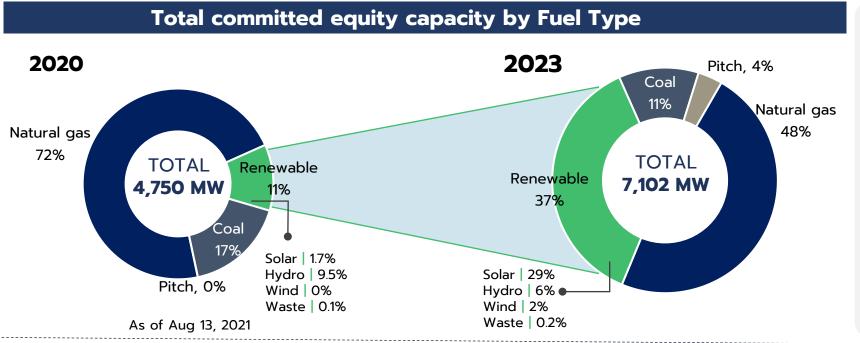
AA+

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A+(tha)

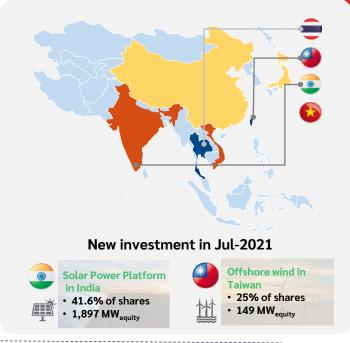
**Fitch**Ratings

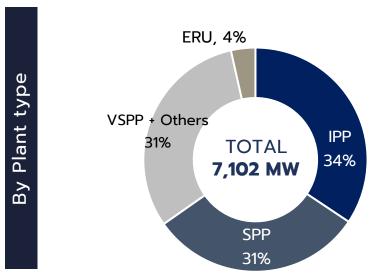


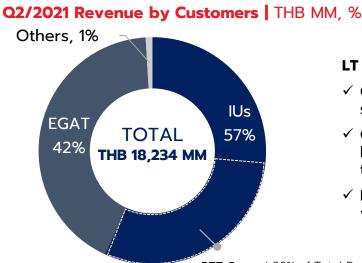


Portfolio

Customer

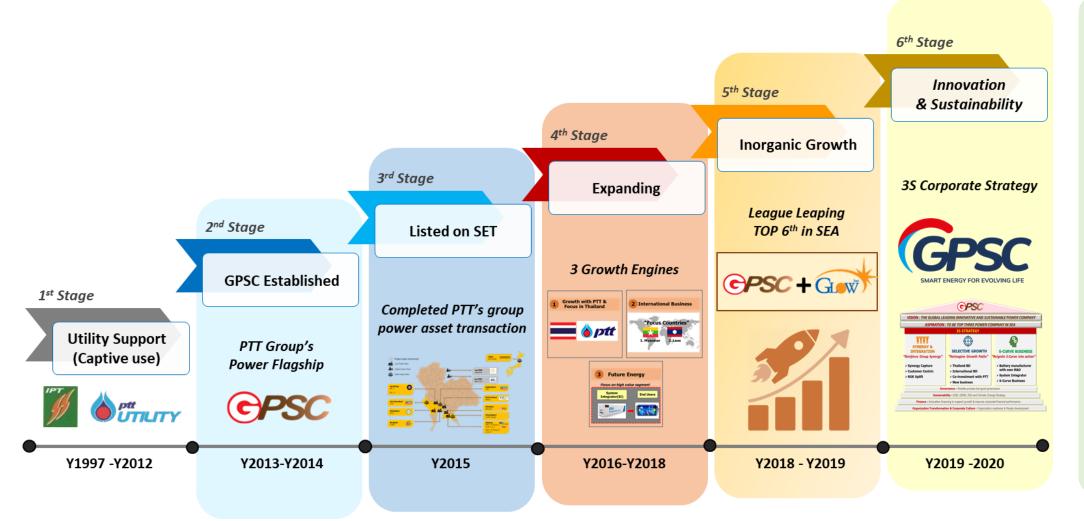






#### LT OFF-TAKE CONTRACTS

- √ Guaranteed market and source of revenue
- ✓ Guarantee a minimum level of profit in regard to their investment
- ✓ Price adjustment formula, varying with fuel price



To be top 3
power
company in
Southeast
Asia with
more than
half of
MW from
green
portfolio

339 MW 1,039 MW 1,580 MW 1,955 MW 4,750 MW >**7,102 MW** 

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# Corporate Strategy 2021 | Background



# Powering life with Future energy and Beyond

# GPSC plays all in PTT's new Future Energy Vision

1 Future Energy









GPSC

Key role
(Generation,
Application)















# Corporate Strategy 2021 | Strategy House (2021-2030)

Vision

The global leading innovative and sustainable power company

**Aspiration** 

To be top 3 power company in Southeast Asia with more than half of MW from green portfolio

Mission

To be a PTT GROUP power and smart energy flagship that innovatively pursue operational excellence to create value for stakeholders by delivering reliable products to customers with responsibility to the planet

Strategic Objectives

Strategic

Pillars

Retain existing customers and expand core offerings to new customers Embrace energy transition, sustainability and convergence trends to offer new solutions

Develop competitive advantages in core and new businesses

Become a regional player by diversifying geographic focus to tap into fast growing power markets

**S1** 



# Strengthen and expand the Core

- Best in class operations
- Customer-centric utility
- Expansion into adjacencies
   (e.g., water)

S2



# Scale-up Green energy

- Solar power scale-up
- Wind power entry
- ESS-RE hybrid power entry

**S3** 



#### **S-curve & Batteries**

- Energy storage systems
- EV & Mobility batteries
- New S-Curves

54



#### Shift to Customercentric Solutions

- Distributed generation
- District cooling
- Energy Management services

Geography



**Thailand** 



India



**Vietnam** 



**Taiwan** 

**Enablers** 



**Partnerships** 



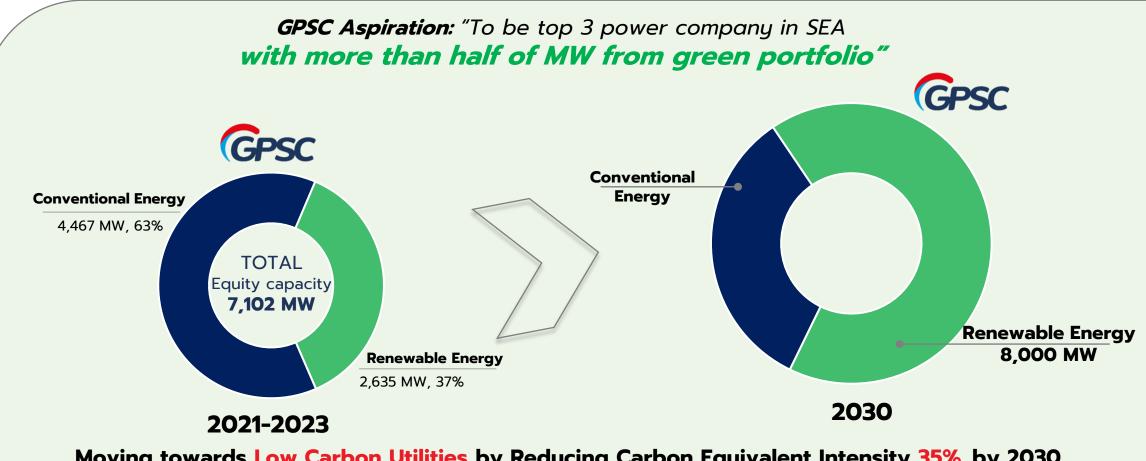








#### Long-term target to align with PTT group strategy in 2030



Moving towards Low Carbon Utilities by Reducing Carbon Equivalent Intensity 35% by 2030

## PTT group target in 2030 **ptt**



- Renewable Energy | 12,000 MW
- Conventional Energy | 8,000 MW

#### Moving towards Low Carbon Utilities by Reducing Carbon Equivalent Intensity 35% by 2030

## The route to net zero for utilities

#### Reduce fossil fuel usage

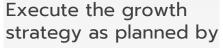
- Adopt best practice operational excellence
- Retrofit non-renewable power plants, etc.



#### INTERNAL



# **Grow** renewables



- Develop solar and wind power plants
- Integrate distributed solar and Switch to microgrid, etc.



# **Enhance infrastructure**

- ESS with renewable energy generation support and EMS
- Implement digital transformation
- Study and adopt CCUS, etc.



#### **EXTERNAL**



# Trading / Offsets

 Study carbon credits, emissions trading schemes, shadow carbon pricing, etc.



Note: ESS : Energy Storage System EMS : Energy Management System

CCUS: Carbon Capture, Utilization and Storage

# **GPSC** | Key Achievement and Ambitions

## "Move towards Sustainability" Another step on the road to sustainability at the global level

#### **KEY ACHIEVEMENT**

GPSC is now listed in **Sustainability Yearbook 2021** of S&P Global

Participated in the Corporate Sustainability Assessment (CSA) in 2020 with top 15 percentile



#### **Carbon Disclosure Project**

Carbon management services to a level that is managed well. (Management level: B)



The Stock Exchange of Thailand Listed in the Thailand Sustainability Investment (THSI)



Thailand Greenhouse Gas Management Organization

Low Carbon and Sustainability Award 2020



The Asset Triple A Country Awards 2020 - Southeast Asia Best Green Bond award (the 5 billion Baht green debentures)



To be listed in DJSI by 2022





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**Goal 11**Sustainable Cities and Communities



#### **SMART ENERGY MANAGEMENT**

#### SMART ENERGY MANAGEMENT

- √ 1.39 MW renewable energy (solar roof + floating)
- √ 1.2 MWh ESS, Renewable optimization and Zero-import building
- √ Blockchain P2P energy trading, EV chargers and Artificial Intelligence



# ©Wangchan Valley Smart Natural Innovation Platform



#### **SMART Energy Management**



Clean Energy Generation



Flexibility Distributed Generation



Cost Efficient No Clean Energy Shedding

# PITONK

#### First offshore floating solar farm

100 kW installed capacity for seaside of PTT Tank





- PTT Tank: Cut the electricity cost and reduce carbon dioxide emission
- GC developed special plastic "InnoPlus HD8200B"
- CHPP designed and installed the floating solar system

# Goal 8 Decent Work and Economic Growth



## **Goal 16**Peace and Justice



# The Coffee Journey to Sustainable Community-Based Tourism, Boklua, Nan

- Installation of a greenhouse solar dryer or Parabolic Dome for the community in Amphoe Bokluea, Nan
- Ban Huai Khab development guidelines: tourism and coffee routes





Ban Sawa School development guidelines: tourism and community products





# LIGHT FOR BETTER LIFE Small-scale Solar PV in remote areas

#### Solar Rooftop to Schools in Rayong





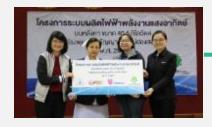
- GPSC delivered Solar Rooftop System to 3 schools (25.9 kW) in Wangchan Valley in Rayong
- Lower emission of green house gas 93.5-187 tons of carbon/year

 GPSC and Thailoil delivered Solar Rooftop System (53.46 kW) to Koh Sichang Hospital to improve energy security of the hospital





#### Solar Rooftop to Hospital in Mae Hong Son





 GPSC and TOP delivered Solar Rooftop System (40.5 kW) to Thanyarak Hospital in Mae Hong Son

# GPSC | Long Term Value Creation, Innovation & Sustainable Energy

# ECO System

# Goal 12 Responsible Consumption and Production



Goal 13 Climate Action



#### **Sourcing Sustainable Materials**

 Sustainable Procurement and Supplier Management



 GPSC Group sustainable way in operations



#### **Operating Low Carbon Utilities**

#### Operation

- Efficiency Improvement
- Green energy scale-up
- Greenhouse gas reduction initiatives
- Battery cell manufacturing

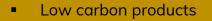


#### Zero Waste Village Project



#### **Green Product**

#### **Products**





- Renewable energy
- Smart grids
- Stationary/ Mobility battery ESS
- EPC Contractor for Solar Rooftop,
   Solar Floating installation and
   Energy Management such as
   "Solar Orchestra"











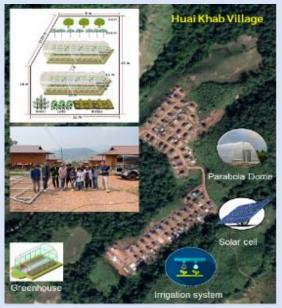




#### WeDesign 2021



#### PTT Group SMART Farming by GPSC (Restart Thailand)



- Basic training in agriculture and technology
- Smart farming technology installation and business plan creation





#### **GPSC** | Sustainability for All Operational Excellence Partnership & **Network Cooperation** Achievements **● TBCSD** S&P Global Global warming & **Employees** 14 CDP Climate Change **TCFD** Management Environmental Social **Dimension** Dimension องห์กร rganization **GHG Emissions** Reduction GHG Society Supplier Contribution to SDGs Carbon Footprint for Organization CO2 13 222 ICP Customer Governance / 15 USD/tCO2e **Economic** Dimension Risks & Opportunities Assessment **GHG** Reduction Target

# **Q&A SESSION**

#### **IR Contact:**

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**Appendix** 

# Strengthen and expand the Core | Operational Excellence

# To drive "Operational Excellence" across all assets of GPSC



#### **Shareholder satisfaction**

#### Customer satisfaction and engagement

#### Safety







#### **Profitability**



#### Sustainability



- Align LOTO and Permit to Work procedures
- Quality lob Safety Analysis
- Introduce "Hold Point" in Permit to Work
- Standardize Behavioral Based Safety KPIs across all plants

- GPSC-Glow Inter-connection (power& Steam)
- Predictive Maintenance
- Classify critical equipment and replace obsolete equipment
- Replace Obsolete Relay Protections
- Gen/Load Shedding
- "Go Live" Mamt. of Change
- Cascade Reliability KPI to all **O&M Staff**

- GPSC-Glow Inter-connection (power& Steam)
- Enhance Linear Pro. **Optimization Tool**
- Performance Monitoring of Major Equipment
- IoT for Energy Savings
- Plant O&M Cost Management
- Outage Interval Optimization
- Successful New-Built Project hand Over

- Competency and Gap Closing
- Incident Management Process (P-D-C-A)
- **Ouality RCA**
- **End-Stage Operations** Organization
- **Best Practice Sharing**
- Use Yammer for group communication
- Succession Planning
- Industries Benchmarking
- Develop HV Competence Center

Organization and people: ACT Spirit, Effective Communication, Qualifications, Analytical Skills, HV Competence Center



OEMS: SSHE, ORM, RAI, OPS, VCM, CPM, MOC







# Scale-up Green energy | Scale-up Solar & Wind | ESS-RE hybrid power entry



Establish local base



## More focusing on platform growth

Build and maintain local relationships



Separate organization structure



Build on ground capabilities



#### Solar power scale-up

- Become a developer and operator of solar IPP assets in Thailand and target markets
- Selectively participate in EPC for solar floating assets in Thailand

#### Wind power scale-up

 Achieve scale by becoming developer and operator of wind assets in target markets

## **ESS-RE** hybrid power entry

Become a developer and operator of RE hybrid plants to increase power system efficiency and ensure a greater balance in energy supply

S-curve & Batteries | Energy storage systems EV & Mobility batteries New S-Curves

# GPSC will take lead in new S-Curve ventures pertaining to Renewables, Batteries and Digital power businesses



- Scale-up and Spin-out battery operations
- Build ESS and non-EV mobility battery business with current technology
- Enter EV battery business with additional partners

- Seek opportunistic investments and strategic partnerships with startups
- Devise business and commercial offering for Virtual Power Plant (VPP), P2P
- Propose trials with C&I clients e.g., MTP area

# Key Drivers to make Thailand & ASEAN EV happen

Government **Incentive** 

# PTT Group Collaboration & Value Chain Development

**EV Makers** 



**EV Platform** 





**EV Autonomous Pilot** 

**GPSC** 

**Battery & Components** 



Battery Cell Technology



Giga-scale Capability



Local R&D



Infrastructure





EV Quick Charge



Charging Solution

**Service** 



**Digital Platform** 



# **S-curve & Batteries** G-CELL and Applications

# **G-CELL Core Values** Safer Greener Reliable



**GCELL** Semi-Solid Battery Unique Design



Shorter

**Process** 





Remove 40% Inactive Material



No binder Needed



Low Risk of Contamination

#### Application and Manufacture Development for Semi-Solid Energy Storage Unit (30 MWh p.a.)

## **Energy** Storage



**E-Mobility** 





#### **Target applications**

#### **Commercial &** Industrial

- Charging station
- Industrial Estate

Micro-Grid

Remote Area

**Residential (RESS)** and others

- Property Development
- ESS Mobility and others
- **E-Mobility**
- Battery for EVs
- Battery swapping

#### BATTERY MANUFACTURE DEVELOPMENT PRODUCT APPLICATION and Development Market Development Hugotial into the Final Preduct GCELL APPLICATION **PROCESS** Development VENTURE Higher Yerld, Higher Rote. PRODUCT Licensing











Battery Swapping & Car Charing

Energy Platform

# **S-curve & Batteries** G-CELL and Applications

## VISTEC

#### **SMART ENERGY MANAGEMENT**

- √ 1.39 MW renewable energy (solar roof + floating)
- ✓ 1.2 MWh ESS, Renewable optimization and Zero-import building
- ✓ Blockchain P2P energy trading, EV chargers and Artificial Intelligence





# 6 MW Smart Energy Project at Suranaree University To create a low carbon university

1.74 MW 4.312 MW 100-200 kWh
Solar Rooftop Floating Solar Lithium-ion BESS Sma

Al & Smart Energy Platform

- High efficiency BESS with management of solar power generation
- Blockchain-based smart grid and Al
- Cutting-edge innovation and smart energy platform



# @Wangchan Valley Smart Natural Innovation Platform



#### **SMART Energy Management**

Clea

Clean Energy Generation



Flexibility Distributed Generation



Cost Efficient No Clean Energy Shedding



#### **ESS FOR GC's INNOVATION CENTER**

(Launched: Feb 2020)





- ✓ Increase gas engine efficiency
- ✓ Peak shift with ESS
- ✓ 250kW/1.5MWh
- √ Emergency backup power



## First offshore floating solar farm

100 kW installed capacity for seaside of PTT Tank





- PTT Tank: Cut the electricity cost and reduce carbon dioxide emission
- CHPP designed and installed the floating solar system

# Shift to Customer-centric Solutions | Distributed generation

Shift to customercentric solutions



#### **Distributed generation**

- Provide captive renewable power through distributed generation solutions (rooftop solar, microgrids, etc.) to C&I customers
- Offer full range of installation and O&M incl. monitoring services
- Bundle with BTM ESS to enhance reliability and maximize RE power consumption

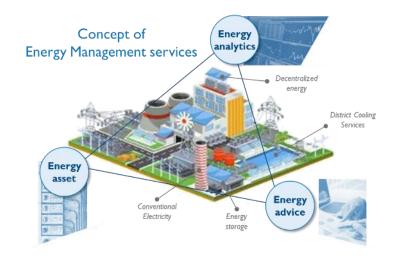
#### **District cooling**

- Provide turnkey district cooling development, operations and maintenance solutions
- Offer diverse selections of cooling systems suitable for different customers

#### **Energy Management services**

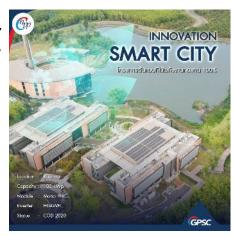
- Provide all-round energy support, incl. energy audits & digital tools
  - e.g., Energy audits, real-time energy monitoring, remote mgmt. of C&H, energy efficiency equipment supply etc.
- Bundle EMS with distributed generation& district cooling offerings

# CHPP's decentralized energy services



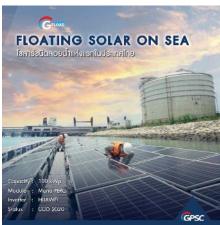
#### GPSC emphasizes the customercentric solutions though CHPP's decentralized energy services

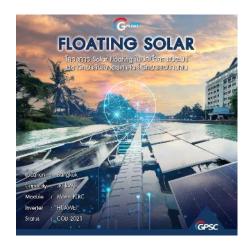
- Distributed generation
- District cooling
- Energy Management services
  - Energy Asset
  - Energy Advice
  - Energy Analytics

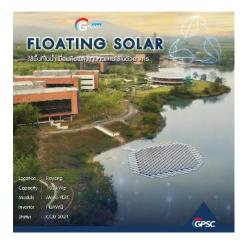












# **GPSC** | SDGs

GPSC has embraced 7 main goals of the UN's Sustainable Development Goals as guidelines for the company's sustainable development management and for the benefit of all stakeholders.



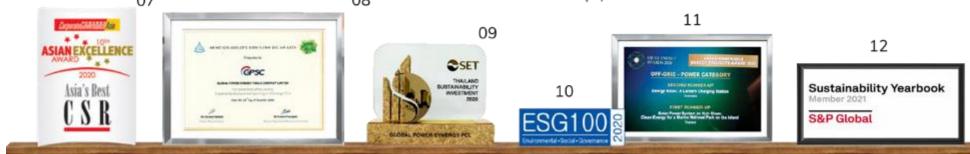
	SDGs	Key Issues
7 STORMALAND	Affordable and Clean Energy Ensure access to affordable, reliable, sustainable and modern energy for all	<ul> <li>Electricity Access</li> <li>Electricity availability and reliability</li> <li>Renewable energy</li> <li>Energy efficiency</li> </ul>
8 HORSE BOOKEN	Decent Work and Economic Growth  Promote sustained, inclusive and sustainable economic growth, full and productive employment and decent work for all	<ul> <li>Housing and basic services</li> <li>Green and public spaces</li> <li>Sustainable urbanization</li> </ul>
9 MINISTER AMENICAN	Industry, Innovation, and Infrastructure Build resilient infrastructure, promote inclusive and sustainable industrialization and foster innovation	Infrastructure investments     Environmental investments     Research and development
11 SECNAMUL DIES DE CONTROL DI	Sustainable Cities and Communities  Make cities and human settlements inclusive, safe, resilient and sustainable	<ul> <li>Housing and basic services</li> <li>Green and public spaces</li> <li>Sustainable urbanization</li> </ul>
12 REPORTED CONTROL OF THE PROPERTY OF THE PRO	Responsible Consumption and Production Ensure sustainable consumption and production patterns	<ul> <li>Energy efficiency</li> <li>Water efficiency</li> <li>Air quality</li> <li>Waste</li> <li>Water quality</li> </ul>
13 amm	Climate Action Take urgent action to combat climate change and its impacts	<ul> <li>Energy efficiency</li> <li>Environmental investments</li> <li>GHG emissions</li> <li>Risks and opportunities due to climate change</li> </ul>
16 MAS ASTRO BESTERN BESTERNE BESTERNE	Peace and Justice Strong Institutions  Promote peaceful and inclusive societies for sustainable development, provide access to justice for all and build effective, accountable and inclusive institutions at all levels	<ul> <li>Corruption and bribery in all forms</li> <li>Transparent institutions</li> </ul>

# **GPSC** | Sustainability Management Framework



# **GPSC** | Sustainability Achievements





01

Institutional Investor Corporate Awards 2020: Best Strategic Corporate Social Responsibility

By Alpha South East Asia

Asia's Best CSR

07 -

By Corporate Governance Asia 02

Low Emission Support Scheme: LESS

By Thailand Greenhouse Gas Management Organization (Public Organization)

Sustainability Disclosure Award

By Thaipat Institute

ECO FACTORY

By The Federation of Thai Industries water and environment institute for sustainability

10

ESG100

By Thaipat Institute

Thailand Sustainability Investment (THSI)

By The Stock Exchange of Thailand )4 -

Thailand Voluntary Emission Reduction Program:

By Thailand Greenhouse Gas Management Organization (Public Organization) Asia's Best CSR

By Corporate Governance Asia 06 ----

B Score for Company Disclosing on Climate

Change

By Carbon Disclosure Project

ASEAN Renewable Energy Projects Award 2020

By ASEAN Energy Center

. . . .

Sustainability Yearbook Member 2021

By S&P Global



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